

VILLAGE OF DOWNERS GROVE
REPORT FOR THE VILLAGE COUNCIL WORKSHOP
APRIL 22, 2008 AGENDA

| SUBJECT: | TYPE: | SUBMITTED BY: |
|-----------------------------------|--|--------------------------|
| Firefighter Turnout Gear Purchase | Resolution Ordinance ✓ Motion Discussion Only | Phil Ruscetti Fire Chief |

SYNOPSIS

A motion is requested authorizing the purchase of firefighter turnout gear from Air One, Inc. of Elgin, Illinois, in the amount of \$196,963.65 of which \$177,267.28 will be reimbursed by the Assistance to Firefighters Grant (AFG).

STRATEGIC PLAN ALIGNMENT

This purchase would align with the Five Year Plan Goal for 2007-2012 of *Top Quality Village Infrastructure and Facilities with the supporting objective of Improving Fire and Emergency Medical Service Delivery.*

FISCAL IMPACT

The total cost of the new firefighter turnout gear and all of the associated accessories is \$196,963.65. The grant will reimburse the Village \$177,267.28. The Village share will be \$19,696.37, which is 10 percent of total cost and is provided for in the FY08 General Fund budget.

RECOMMENDATION

Approval on the May 6, 2008, consent agenda.

BACKGROUND

The Village Council authorized the submission of the turnout gear grant on March 20, 2007. Upon receiving word in November 2007 that the grant was being awarded to the Village, the Fire Department formed a committee of 15 firefighters to conduct an extensive evaluation process of the different makes of turnout gear available. Over 571 pieces of data for each make of turnout gear were analyzed. Additionally, interviews were conducted with over 50 fire departments to get perspective on the turnout gear they were using.

The committee prepared a comprehensive RFP that clearly specified all of the minimum standards that were expected of the new turnout gear. Five vendors participated in the process. Only one, Air One, Inc. of Elgin, Illinois, was able to meet all of the committee's specifications.

| Vendor | Proposed Price |
|------------------------------|----------------|
| Air One, Inc. | \$196,963.65 |
| Environmental Safety Group | \$201,140.52 |
| Equipment Management Company | \$166,759.50 |
| Five Alarm, Inc. | \$167,055.00 |
| MES | \$178,075.00 |

ATTACHMENT
 Contract Form

IV. BID/CONTRACT FORM

*****THIS BID WHEN ACCEPTED AND SIGNED BY AN AUTHORIZED SIGNATORY OF THE VILLAGE OF DOWNERS GROVE SHALL BECOME A CONTRACT BINDING UPON BOTH PARTIES.**

Entire Block Must Be Completed When A Submitted Bid Is To Be Considered For Award

BIDDER:

AIR ONE EQUIPMENT, INC.

Company Name

Date: 03/26/08

360 PRODUCTION DRIVE

Street Address of Company

dfrey@aoe.net

Email Address

SOUTH ELGIN, IL 60177

City, State, Zip

JOSEPH LEVEY

Contact Name (Print)

(847) 289-9000

Business Phone

(847) 289-9000

24-Hour Telephone

(847) 289-9001

Fax

Sandra M. Frey

Signature of Officer, Partner or Sole Proprietor

SANDRA M. FREY, PRESIDENT
SECRETARY

Print Name & Title

ATTEST: If a Corporation

David P. Frey

Signature of Corporation Secretary

VICE PRESIDENT

VILLAGE OF DOWNERS GROVE:

Signature

ATTEST:

Authorized

Title

Signature of Village Clerk

Date

Date

In compliance with the specifications, the above-signed offers and agrees, if this Bid is accepted within 90 calendar days from the date of opening, to furnish any or all of the services upon which prices are quoted, at the price set opposite each item, delivered at the designated point within the time specified above.