

VILLAGE OF DOWNERS GROVE
REPORT FOR THE VILLAGE COUNCIL WORKSHOP
JANUARY 13, 2009 AGENDA

SUBJECT:	TYPE:	SUBMITTED BY:
Bid: Snow Plows	Resolution Ordinance ✓ Motion Discussion Only	Nan Newlon, P.E. Public Works Director

SYNOPSIS

A motion is requested to approve the purchase of twelve (12) Wausau model HSP4211H Home Safe snow plows from Wausau-Everest, L.P. of New Berlin, Wisconsin in the amount of \$81,144.

STRATEGIC PLAN ALIGNMENT

The Five Year Plan and Goals for 2006-2011 identified *Exceptional Municipal Organization*. A supporting objective of this goal is *Top Quality Core Services Responsive to Current and Future Community and Citizen Needs*.

FISCAL IMPACT

The FY09 Fleet Maintenance Fund budget provides \$130,000 for the purchase of this equipment.

RECOMMENDATION

Approval on the January 20, 2009 consent agenda.

BACKGROUND

This purchase involves replacing the snow plows on all Village 5 and 10-ton snow plow trucks, which will result in decreased maintenance costs and an estimated 4-5 year return on investment. The snow plows currently in use are no longer regular production models and the cost of replacement parts is high. In addition, the old design involves a number of moving parts and wear items that are subject to breaking or require replacement at regular intervals. Maintenance for the Village's current plows averages \$25,000 per year in parts costs alone. The new snow plows offer a more cost effective and modern design than the Village's existing plows including polyethylene moldboards (compared to current steel ones) that will not rust and many fewer moving parts requiring much less service. Maintenance for the proposed new plows is expected to be less than \$1,000 annually. The plows proposed for purchase will have a service life of 15 years. One of the new plows was tested last winter as a demonstrator unit and performed very well.

Pricing for these items is available to the Village through the Federal General Services Administration (GSA) contract. The Village's Purchasing Policy allows the Village to purchase equipment set through the GSA contract without soliciting competitive bids. The total purchase price does include a 9% volume discount for the purchase of 12 units.

ATTACHMENTS

GSA price quote

***** **PRICE CONFIRMATION*******

TO: Village of Downers Grove ATTENTION: Larry Humphries
700 Curtiss Street REF: GSA Cont. GSA-30F-1012D
Downers Grove, IL 60515 DATE: December 12, 2008
(Revised 2:30 P.M.)

In reply to your inquiry dated 12-11-08 we are pleased to offer you the following pricing which will remain in effect for 45 days from this date.

QTY	DESCRIPTION
(Ea.)	WAUSAU model HSP4211 H "Home Safe" Plow equipped with the following: Rubber deflector TQC Connection Moldboard Shoes Total GSA Price.....\$7056.00 Open market items: Mailbox Cut Bull Dog Jack Orange Markers Open Market Prices.....\$375.00 Sub-Total Price.....\$7431.00 Discount for 11 or more units <u>x.9100</u> Total Price Each.....\$6762.00

Above prices are: Your Cost F.O.B. Downers Grove, IL

Delivery: 45 days Terms: 30 days

Comments: Larry, open market items are options that we do not list on our GSA schedule and must be listed in this way.

John Lemke
Regional Sales Manager

Corporate Headquarters:
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 262-784-6720 fax
 www.wausau-everest.com

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