

**VILLAGE OF DOWNERS GROVE**  
**REPORT FOR THE VILLAGE COUNCIL WORKSHOP**  
**JANUARY 13, 2009 AGENDA**

SUBJECT:	TYPE:	SUBMITTED BY:
Heritage Festival Amusement Ride Contract	✓ Resolution Ordinance Motion Discussion Only	Mary Scalzetti, Director Community Events

**SYNOPSIS**

A resolution has been prepared to authorize the execution of the 2009 Amusement Ride Vendor Agreement, with Astro Amusement Company, Inc., to operate the amusement midway at the 2009 Heritage Festival.

**STRATEGIC PLAN ALIGNMENT**

Downers Grove Vision 2022 identified the principles of *Authentic Downtown-The Heart of Our Community* with the supporting means of: *More People Attracted to Downtown-Destination for Residents and Non-residents.*

**FISCAL IMPACT**

The FY 2009 General Fund Budget includes funds for the Heritage Festival Street Fair with \$455,150 in projected expenses (HF \$422,150; July 4<sup>th</sup> \$33,000) and \$444,150 projected in revenue (HF \$435,650; July 4<sup>th</sup> \$8,500). The proposed Amusement Ride vendor is projected to generate \$150,000 in revenue for the Village of Downers Grove.

**RECOMMENDATION**

Approval on the January 20, 2009 consent agenda.

**BACKGROUND**

In November 2008, the Village published a Request for Proposals for the operation of the amusement area at the 2009 Heritage Festival. Two amusement companies submitted a response to the RFP, North American Midway Entertainment d/b/a Astro Amusements Co., Inc. and Windy City Amusement Inc. Windy City Inc. later faxed a letter to staff stating that they are already contracted for the 2009 season and would not be submitting a proposal. Astro Amusement Company submitted a complete proposal. The Community Events Commission, at their December 18, 2008 meeting recommended utilizing Astro Amusement Company as the 2009 Heritage Festival Amusement Ride Vendor.

Astro Amusement Company has provided quality service for the past several years and has proven they can handle an event of our magnitude.

Additionally,

- The village will receive \$650, per concession (game) at the event and \$1,100 per food concession, along with ride revenue receipts of, 40% of \$0 to \$100,000; 43% \$100K to \$150,000; 45% \$150K to \$225,000; and 50% over \$225K of the gross receipts.
- Astro employees having contact with children will be placed through a fingerprint/ background check with the cost will be split between the village and Astro. At the village's discretion, the Astro employees may only be checked through the National Sex Offender database.
- Astro supports our event by donating in sponsorship \$500 for ten portable toilets, and 550 special tickets for sponsorship.

- Astro also provides the following: the Bear Show with seating area, the Misting Tents and the Pipe Organ, which all adds to the attractiveness of the midway area.

Prices for tickets in 2009 will be as follows. A sheet of 30 pre-sale tickets will be \$30.00, Thursday night pay-one-price will be \$20 and the Friday morning kiddie pay-one-price will be \$15. A single ticket will be \$1.25 and on the day of the events a sheet of 22 tickets will be \$25.00. New for this year will be a super sheet of 55 tickets at \$60 per sheet. As a side note, individuals who do not want to purchase the \$20 pay-one-price on Thursdays ride preview may use presale tickets purchased earlier in June or individual tickets available that evening.

#### **ATTACHMENTS**

Resolution

Bid Contract Form

Campaign Disclosure Form

Ticket pricing 2001 – 2009 Spreadsheet

**RESOLUTION NO. \_\_\_\_\_**

**A RESOLUTION AUTHORIZING EXECUTION OF A CONTRACT BETWEEN  
NORTH AMERICAN MIDWAY ENTERTAINMENT (N.A.M.E.) d/b/a  
ASTRO AMUSEMENT CO. AND THE VILLAGE OF DOWNERS GROVE**

BE IT RESOLVED by the Village Council of the Village of Downers Grove, DuPage County, Illinois,  
as follows:

1. That the form and substance of a certain Agreement (the "Agreement") between the Village of Downers Grove (the "Village") and North American Midway Entertainment N.A.M.E. d/b/a Astro Amusement Co. ("Astro") for the operation of the 2009 Heritage Festival amusement rides, as set forth in the form of the Agreement submitted to this meeting with the recommendation of the Village Manager, is hereby approved.

2. That the Village Manager and Village Clerk are hereby respectively authorized and directed for and on behalf of the Village to execute, attest, seal and deliver the Agreement, substantially in the form approved in the foregoing paragraph of this Resolution, together with such changes as the Manager shall deem necessary.

3. That the proper officials, agents and employees of the Village are hereby authorized and directed to take such further action as they may deem necessary or appropriate to perform all obligations and commitments of the Village in accordance with the provisions of the Agreement.

4. That all resolutions or parts of resolutions in conflict with the provisions of this Resolution are hereby repealed.

5. That this Resolution shall be in full force and effect from and after its passage as provided by law.

\_\_\_\_\_  
Mayor

Passed:

Attest: \_\_\_\_\_  
Village Clerk

**IV. PROPOSAL/CONTRACT FORM**

**\*\*\*THIS PROPOSAL, WHEN ACCEPTED AND SIGNED BY AN AUTHORIZED SIGNATORY OF THE VILLAGE OF DOWNERS GROVE, SHALL BECOME A CONTRACT BINDING UPON BOTH PARTIES.**

**Entire Block Must Be Completed When A Submitted Bid Is To Be Considered For Award**

**PROPOSER:**

NORTH AMERICAN MIDWAY ENTERTAINMENT Date: 12-6-08  
Company Name

33 W. HIGGINS RD #630  
Street Address of Company

S. BARRINGTON, IL. 60010  
City, State, Zip

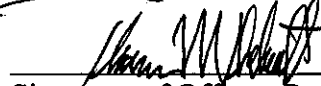
847 428 3631  
Business Phone

847 428 3738  
Fax

tom@astroamusement.com  
Email Address

THOMAS THEBAULT  
Contact Name (Print)

847 514 5178  
24-Hour Telephone

  
Signature of Officer, Partner or  
Sole Proprietor

THOMAS THEBAULT MGR  
Print Name & Title

ATTEST: If a Corporation

  
Signature of Corporation Secretary

**VILLAGE OF DOWNERS GROVE:**

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

ATTEST:

\_\_\_\_\_  
Signature of Village Clerk

\_\_\_\_\_  
Date

In compliance with the specifications, the above-signed offers and agrees, if this Proposal is accepted within 90 calendar days from the date of opening, to furnish any or all of the services upon which prices are quoted, at the price set opposite each item, delivered at the designated point within the time specified above.

Village of Downers Grove

Any contractor, proposer, bidder or vendor who responds by submitting a bid or proposal to the Village of Downers Grove shall be required to submit with its bid submission, an executed Campaign Disclosure Certificate, attached hereto.

The Campaign Disclosure Certificate is required pursuant to the Village of Downers Grove Council Policy on Ethical Standards and is applicable to those campaign contributions made to any member of the Village Council.

Said Campaign Disclosure Certificate requires any individual or entity bidding to disclose campaign contributions, as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4), made to current members of the Village Council within the five (5) year period preceding the date of the bid or proposal release.

By signing the bid documents, contractor/proposer/bidder/vendor agrees to refrain from making any campaign contributions as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4) to any Village Council member and any challengers seeking to serve as a member of the Downers Grove Village Council.

Under penalty of perjury, I declare:

Bidder/vendor has not contributed to any elected Village position within the last five (5) years.

  
Signature

THOMAS THEBAULT  
Print Name

Bidder/vendor has contributed a campaign contribution to a current member of the Village Council within the last five (5) years.

Print the following information:

Name of Contributor: \_\_\_\_\_  
(company or individual)

To whom contribution was made: \_\_\_\_\_

Year contribution made: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Print Name

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**Amusement Ride Ticket Prices  
2001 - 2009**

<b>Year</b>	<b>Single ticket price</b>	<b>Presale ticket sheets</b>	<b>55 Megapack</b>	<b>Thurs. Pay one Price</b>	<b>Fri Kiddie Pay one Price</b>	<b>Sheet of tickets during event</b>
2001	0.75	40 ticket sheet/ \$19	N/A	\$12	\$8	30 ticket sheet/ \$20
2002	0.75	40 ticket sheet/ \$19	N/A	\$14	\$8	30 ticket sheet/ \$20
2003	0.75	40 ticket sheet/ \$20	N/A	\$15	\$9	30 ticket sheet/ \$20
2004	\$1	30 ticket sheet/ \$20	N/A	\$15	\$9	20 ticket sheet/ \$20
2005	\$1	30 ticket sheet/ \$22	N/A	\$15	\$10	20 ticket sheet/ \$20
2006	\$1	30 ticket sheet/ \$22	N/A	\$17	\$10	20 ticket sheet/ \$20
2007	\$1	30 ticket sheet/ \$23 (.77 ea)	N/A	\$17 (\$4.25 per hr)	\$12 (\$2.00 per hr)	22 ticket sheet/ \$22 (\$1 ea)
2008	\$1	30 ticket sheet/ \$23 (.77 ea)	N/A	\$17 (\$4.25 per hr)	\$12 (\$2.00 per hr)	22 tickets sheet/ \$22 (\$1 ea)
<b>2009</b>	<b>\$1.25</b>	<b>30 ticket sheet/ \$30 (\$1ea)</b>	<b>55 ticket sheet/ \$60 (\$1.09 ea)</b>	<b>\$20 (\$5 per hr)</b>	<b>\$15 (\$2.50 per hr)</b>	<b>22 ticket sheet/ \$25 (\$1.13 ea)</b>