

**VILLAGE OF DOWNERS GROVE  
REPORT FOR THE VILLAGE COUNCIL MEETING  
MAY 20, 2014 AGENDA**

| SUBJECT:                                      | TYPE:  | SUBMITTED BY:                                 |
|---|--|---|
| Annual Renewal for Google Apps for Government | ✓ Resolution<br>Ordinance<br>Motion<br>Discussion Only | Liangfu Wu<br>Director of Business Technology |

**SYNOPSIS**

A resolution has been prepared authorizing execution of 12-month license agreement renewal with SADA of North Hollywood, CA, for use of Google Apps for Government in the amount of \$25,200.

**STRATEGIC PLAN ALIGNMENT**

The goals for 2011-2018 include *Continual Innovation*.

**FISCAL IMPACT**

The FY14 General Fund Budget includes \$24,500 for 2014 renewal.

**RECOMMENDATION**

Approval on the May 20, 2014 Consent Agenda.

**BACKGROUND**

In March 2012, the Village migrated to Google Apps for Government. Village staff has benefited from the following areas:

- Improved search capabilities, especially for email searches in response to Freedom of Information Act (FOIA) requests
- Full complement of office-based software programs that offer enhanced features related to document sharing and collaboration in an online environment
- Access to cloud-based software programs via the Internet, which reduces costs associated with hardware, software and labor.
- Significantly lower total cost of ownership (TCO) over a five-year period as compared with the alternative of upgrading and/or maintaining the existing software programs.

Staff recommends renewing the agreement with SADA for Google Apps for Government with the amount not to exceed \$25,200.

**ATTACHMENTS**

Resolution  
 Contract Extension  
 Quote

**RESOLUTION NO. \_\_\_\_\_**

**A RESOLUTION AUTHORIZING EXECUTION OF AN  
EXTENSION TO THE GOOGLE APPS FOR  
GOVERNMENT CUSTOMER AGREEMENT BETWEEN  
THE VILLAGE OF DOWNERS GROVE AND SADA SYSTEMS, INC.**

BE IT RESOLVED by the Village Council of the Village of Downers Grove, DuPage County, Illinois, as follows:

1. That the form and substance of a certain Agreement (the “Agreement”), between the Village of Downers Grove (the “Village”) and SADA Systems, Inc. (“SADA”), for Google-hosted services, as set forth in the form of the Agreement submitted to this meeting with the recommendation of the Village Manager, is hereby approved.

2. That the Village Manager and Village Clerk are hereby respectively authorized and directed for and on behalf of the Village to execute, attest, seal and deliver the Agreement, substantially in the form approved in the foregoing paragraph of this Resolution, together with such changes as the Manager shall deem necessary.

3. That the proper officials, agents and employees of the Village are hereby authorized and directed to take such further action as they may deem necessary or appropriate to perform all obligations and commitments of the Village in accordance with the provisions of the Agreement.

4. That all resolutions or parts of resolutions in conflict with the provisions of this Resolution are hereby repealed.

5. That this Resolution shall be in full force and effect from and after its passage as provided by law.

\_\_\_\_\_  
Mayor

Passed:

Attest: \_\_\_\_\_

Village Clerk

**EXTENSION TO THE GOOGLE APPS FOR  
GOVERNMENT CUSTOMER AGREEMENT BETWEEN  
THE VILLAGE OF DOWNERS GROVE AND SADA SYSTEMS, INC.**

The Village of Downers Grove, Illinois and SADA Systems, Inc. ("SADA") entered into a Google Apps for Government Customer Agreement on or about March 23, 2012 for SADA to provide the Village with access to Google-hosted services. Pursuant to the terms stated therein, the parties desire to extend that Agreement for a one-year period under the following terms:

1. SADA agrees to provide the services identified in Exhibit A attached hereto for a total price of \$25,200.00. SADA shall not charge, and the Village is not required to pay, any sales or use taxes.
2. All other terms from the March 23, 2012 Google Apps for Government Customer Agreement remain in full force and effect.
3. This extension shall continue for a one-year period beginning June 23, 2014 and ending June 22, 2015.

**VILLAGE OF DOWNERS GROVE**

**SADA SYSTEMS, INC.**



\_\_\_\_\_

\_\_\_\_\_

Title: CFO

Attest:

\_\_\_\_\_

April Holden, Village Clerk

Date: 05/06/2014

Date: \_\_\_\_\_

# SADA Systems, Inc.

## Quote



INFORMATION TECHNOLOGY  
Consulting | Cloud Computing | Managed Services | App Development

From: Lindsey Reich  
SADA Systems, Inc.  
5250 Lankershim Blvd.  
Suite 620  
North Hollywood, CA 91601-3221  
818-942-2004  
lindsey.reich@sadasystems.com

Prepared for: Liangfu Wu  
Village of Downers Grove  
801 Burlington Ave  
Downers Grove, IL 60515  
630-434-5544  
lwu@downers.us

| Quantity      | Description   | Unit Price | Ext. Price       |
|---------------|---|------------|------------------|
| 360.00        | Renewal Fee - Google Apps for Government, per user<br>***Service from 6/28/14 to 6/27/15***           | 45.00      | 16,200.00        |
| 360.00        | Renewal Fee - Postini Archiving & Discovery (10YR), per user<br>***Service from 6/23/14 to 6/22/15*** | 25.00      | 9,000.00         |
| <b>Total:</b> |   |            | <b>25,200.00</b> |

Quote Expires in 30 Days. Please indicate your acceptance by signing the quote and returning it by email, or faxing it back to 818-766-0090.

We are committed to your 100% satisfaction, a continuing relationship, and look forward to working with you on this project.

Unless otherwise indicated, SADA Systems, Inc. requires a payment in full before the start of any project or service request.

Client shall be aware this constitutes an\*estimate only\* - for any work outside of the current scope of the deliverables listed above in section additional charges may apply.

Customer is responsible for payment of any applicable sales or use taxes.

CONFIDENTIAL AND PROPRIETARY INFORMATION OF SADA SYSTEMS, INC.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_