

**VILLAGE OF DOWNERS GROVE**  
**Report for the Village Council Meeting**  
**7/5/2016**

<b>SUBJECT:</b>	<b>SUBMITTED BY:</b>
Turnout Gear Contract Extension and Purchase	James Jackson Fire Chief

**SYNOPSIS**

A resolution has been prepared to authorize execution of a 3-year contract extension for purchases of firefighter turnout gear from Air One, Inc. of Elgin, Illinois.

**STRATEGIC PLAN ALIGNMENT**

The goals for 2015-2017 include *Exception Municipal Services*.

**FISCAL IMPACT**

The FY16 budget includes \$50,473.00 in the General Fund for this contract.

**RECOMMENDATION**

Approval on the July 5, 2016 consent agenda.

**BACKGROUND**

Our current turnout gear contract expired in June 2016. Air One has agreed to extend the existing agreement for an additional 3 years at a price increase of 0% in year 1 and 1.9% respectively in years 2 and 3. The Fire Department estimates that it will need to replace 20 sets of turnout gear for members each year for the next 3 years. The gear that will be replaced will be at the end of its service life due to age and wear. This is an essential purchase to sustain operations of the Fire Department. Air One Equipment is considered to be our Dealer of Record for Morning Pride turnout gear which is the only gear that meets the established specifications. Air One Equipment has been utilized by the Fire Department for past purchases of turnout gear as well as other various equipment and has provided problem free customer service.

**ATTACHMENTS**

Resolution  
Contract Extension

**RESOLUTION NO. \_\_\_\_\_****A RESOLUTION AUTHORIZING EXECUTION OF A SECOND EXTENSION TO THE AGREEMENT BETWEEN THE VILLAGE OF DOWNERS GROVE AND AIR ONE EQUIPMENT, INC.**

BE IT RESOLVED by the Village Council of the Village of Downers Grove, DuPage County, Illinois, as follows:

1. That the form and substance of a Second Extension (the "Agreement"), between the Village of Downers Grove (the "Village") and Air One Equipment, Inc. ("Supplier"), for firefighter turnout gear, as set forth in the form of the Agreement submitted to this meeting with the recommendation of the Village Manager, is hereby approved.

2. That the Village Manager and Village Clerk are hereby respectively authorized and directed for and on behalf of the Village to execute, attest, seal and deliver the Agreement, substantially in the form approved in the foregoing paragraph of this Resolution, together with such changes as the Manager shall deem necessary.

3. That the proper officials, agents and employees of the Village are hereby authorized and directed to take such further action as they may deem necessary or appropriate to perform all obligations and commitments of the Village in accordance with the provisions of the Agreement.

4. That all resolutions or parts of resolutions in conflict with the provisions of this Resolution are hereby repealed.

5. That this Resolution shall be in full force and effect from and after its passage as provided by law.

\_\_\_\_\_  
Mayor

Passed:

Attest:

\_\_\_\_\_  
Village Clerk

**SECOND EXTENSION TO THE AGREEMENT BETWEEN  
THE VILLAGE OF DOWNERS GROVE AND AIR ONE EQUIPMENT, INC.**

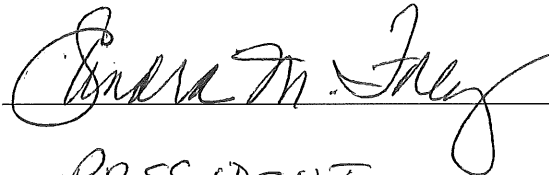
The Village of Downers Grove, Illinois and Air One Equipment, Inc. entered into a three-year Agreement ("Agreement") to provide turn out gear for the Fire Department on or about November 6, 2012. The parties entered into a one-year extension in 2015. Pursuant to the terms of the Agreement, the parties desire to enter into a second extension for a period of three years under the following terms:

1. This second extension shall be for a term of three years, ending June 20, 2019.
2. The total not-to-exceed contract price for each year shall be as follows: Year 1 (7-1-16 to 6-30-17) - \$51,020.00; Year 2 (7-1-17 to 6-30-18) - \$51,860.00; Year 3 (7-1-18 to 6-30-19) - \$52,880.00. Individual clothing items shall be at the rates listed on Exhibit A attached hereto.
3. All other terms from the 2012 Agreement remain in full force and effect.

**VILLAGE OF DOWNERS GROVE**

**AIR ONE EQUIPMENT, INC.**

\_\_\_\_\_



\_\_\_\_\_  
Title

PRESIDENT  
Title

Date: \_\_\_\_\_

Date: 6/14/16



**Air One Equipment, Inc.**  
360 Production Drive, South Elgin IL 60177  
Telephone: (847) 289-9000  
Fax: (847) 289-9001

## Quotation

**TO: Downers Grove Fire Department**

**Date: 6/9/16**

**ATTN: Jeff Pindelski**

**REF: Gear Contract**

We are pleased to submit the following quotation in accordance with your request and subject to the Terms and Conditions listed below.

Qty	Part Number	Description	Each	Extended
1	TAILS	Morning Pride Coat ILDOWN00046 34i3	\$1,313.00	<b>\$1,313.00</b>
1	PANT	Morning Pride Pant ILDOWN00047 34i3	\$921.00	<b>\$921.00</b>
1	BOOT	Haix Fire Hunter Extreme	\$317.00	<b>\$317.00</b>
		Effective January 1, 2017		
1	TAILS	Morning Pride Coat ILDOWN00046 34i3	\$1,338.00	<b>\$1,338.00</b>
1	PANT	Morning Pride Pant ILDOWN00047 34i3	\$938.00	<b>\$938.00</b>
1	BOOT	Haix Fire Hunter Extreme	\$317.00	<b>\$317.00</b>
		Effective January 1, 2018		
1	TAILS	Morning Pride Coat ILDOWN00046 34i3	\$1,363.00	<b>\$1,363.00</b>
1	PANT	Morning Pride Pant ILDOWN00047 34i3	\$956.00	<b>\$956.00</b>
1	BOOT	Haix Fire Hunter Extreme	\$325.00	<b>\$325.00</b>
		6 Week Delivery		

***Industry average increase is between 5 and 6%***  
***Year 1 Has 0 Increase***  
***Year 2 & 3 Has 1.9 %***

**Total**

By: \_\_\_\_\_  
Joe Levey-Air One Equipment, Inc.