

**VILLAGE OF DOWNERS GROVE**  
**Report for the Village Council Meeting**  
**10/4/2016**

<b>SUBJECT:</b>	<b>SUBMITTED BY:</b>
Purchase of Firefighter Self-Contained Breathing Apparatus (SCBA)	James Jackson Fire Chief

**SYNOPSIS**

A resolution has been prepared to authorize the purchase of self-contained breathing apparatus (SCBA) from Air One, Inc. of Elgin, Illinois in an amount not to exceed \$375,000.

**STRATEGIC PLAN ALIGNMENT**

The goals for 2015-2017 include *Exceptional Municipal Services*.

**FISCAL IMPACT**

The FY16 budget includes \$450,000 in the Equipment Replacement Fund for this purchase.

**RECOMMENDATION**

Approval on the October 4, 2016 consent agenda.

**BACKGROUND**

Replacement of SCBA and fit testing equipment is an essential purchase to sustain the operations of the Fire Department. The equipment being replaced is at the end of its service life due to age, wear and noncompliance with current safety standards.

A Request for Information was issued in December 2015. The following companies responded to the Request for Information and presented to a committee: SCOTT, Draeger, MSA and Interspiro. The committee contained members from all ranks of the fire department who evaluated the information and performed extensive testing of available SCBA. This evaluation and testing determined that the MSA G1 SCBA would best meet the needs of the department. Air One Equipment is a sole source vendor for MSA SCBA. This purchase will also minimize costs associated with required testing and maintenance of SCBA as warranty, maintenance and testing for the lifespan of the equipment is included. Air One has proposed to provide a credit of \$9,490 for the current inventory of SCBA.

Air One Equipment has been utilized by the Fire Department for past purchases of various equipment and has proven to be reliable in terms of customer service and support.

**ATTACHMENTS**

Resolution  
 Agreement  
 Sole Source Letter

**RESOLUTION NO. \_\_\_\_****A RESOLUTION AUTHORIZING EXECUTION OF AN  
AGREEMENT BETWEEN THE VILLAGE OF DOWNERS GROVE  
AND AIR ONE EQUIPMENT, INC.**

BE IT RESOLVED by the Village Council of the Village of Downers Grove, DuPage County, Illinois, as follows:

1. That the form and substance of a certain Agreement (the "Agreement"), between the Village of Downers Grove (the "Village") and Air One Equipment, Inc. (the "Supplier"), for self-contained breathing apparatus and fit testing equipment, as set forth in the form of the Agreement submitted to this meeting with the recommendation of the Village Manager, is hereby approved.

2. That the Village Manager and Village Clerk are hereby respectively authorized and directed for and on behalf of the Village to execute, attest, seal and deliver the Agreement, substantially in the form approved in the foregoing paragraph of this Resolution, together with such changes as the Manager shall deem necessary.

3. That the proper officials, agents and employees of the Village are hereby authorized and directed to take such further action as they may deem necessary or appropriate to perform all obligations and commitments of the Village in accordance with the provisions of the Agreement.

4. That all resolutions or parts of resolutions in conflict with the provisions of this Resolution are hereby repealed.

5. That this Resolution shall be in full force and effect from and after its passage as provided by law.

\_\_\_\_\_  
Mayor

Passed:

Attest: \_\_\_\_\_

Village Clerk

## AGREEMENT

This Agreement is made this \_\_\_\_ day of October, 2016 by and between Air One Equipment, Inc. ("Supplier") and the Village of Downers Grove, Illinois, an Illinois municipal corporation with offices at 801 Burlington Avenue, Downers Grove, Illinois 60515, ("Village").

WHEREAS, the Village wishes to purchase self-contained breathing apparatus and fit testing equipment from Supplier; and

WHEREAS, Supplier is willing to provide this equipment for compensation and in accordance with the terms and conditions described in this Agreement.

NOW, THEREFORE, in consideration of the mutual benefits that will result to the parties in carrying out the terms of this Agreement, it is agreed as follows:

### **I. Scope of Services**

Supplier shall provide self-contained breathing apparatus, fit testing equipment and a ten-year service plan to the Village in accordance with the Proposal attached hereto and incorporated herein by reference as Exhibit B.

### **II. Compensation**

#### **A. Basic Fees:**

Fees for the equipment and service plan are included in Exhibit B.

#### **B. Prompt Payment Act:**

The Village will comply with the Local Government Prompt Payment Act, 50 ILCS 505/1 et seq., in that any bill approved for payment must be paid or the payment issued to Supplier within 60 days of receipt of a proper bill or invoice. If payment is not issued to Supplier within this 60 day period, an interest penalty of 1.0% of any amount approved and unpaid shall be added for each month or fraction thereof after the end of this 60 day period, until final payment is made.

### **III. General Terms and Conditions**

#### **A. Relationship Between Supplier and the Village**

The relationship between the Village and Supplier is that of a buyer and seller of goods and it is understood that the parties have not entered into any joint venture or partnership with the other.

## **B. Equal Employment Opportunity**

In the event of Supplier's non-compliance with the provisions of this Equal Employment Opportunity Clause, the Illinois Human Rights Act or the Rules and Regulations of the Illinois Department of Human Rights ("Department"), Supplier may be declared ineligible for future contracts or subcontracts with the State of Illinois or any of its political subdivisions or municipal corporations, and the contract may be canceled or voided in whole or in part, and such other sanctions or penalties may be imposed or remedies invoked as provided by statute or regulation. During the performance of this Agreement, Supplier agrees as follows:

That it will not discriminate against any employee or applicant for employment because of race, color religion, sex, marital status, national origin or ancestry, age, physical or mental handicap unrelated to ability, or an unfavorable discharge from military service; and further that it will examine all job classifications to determine if minority persons or women are underutilized and will take appropriate affirmative action to rectify any such underutilization.

## **C. Sexual Harassment**

Supplier, as a party to a public contract, has a project specific written sexual harassment policy amended so that it:

1. Notes the illegality of sexual harassment;
2. Sets forth the State law definition of sexual harassment;
3. Describes sexual harassment utilizing examples;
4. Describes Supplier's internal complaint process including penalties;
5. Describes the legal recourse, investigative and complaint process available through the Illinois Department of Human Rights and the Human Rights Commission and how to contact these entities, and;
6. Describes the protection against retaliation afforded under the Illinois Human Rights Act.

## **D. Drug Free Work Place**

Supplier, as party to a public contract, certifies and agrees that it will provide a drug free workplace by:

1. Publishing a statement: (1) Notifying employees that the unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance, including cannabis, is prohibited in Supplier's workplace. (2) Specifying the actions that will be taken against employees for violations of such prohibition. (3) Notifying the employee that, as a condition of employment on such contract or grant, the employee will: abide by the terms of the statement; and notify the employer of any criminal drug statute conviction for a violation occurring in the workplace no later than five (5) days after such conviction.

2. Establishing a drug free awareness program to inform employees about: (1) the dangers of drug abuse in the workplace; (2) Supplier's policy of maintaining a drug free workplace; (3) any available drug counseling, rehabilitation, and employee assistance programs; (4) the penalties that may be imposed upon employees for drug violations.
3. Providing a copy of the statement required by subparagraph (1) to each employee engaged in the performance of the contract or grant and to post the statement in a prominent place in the workplace.
4. Notifying the contracting or granting agency within ten (10) days after receiving notice of a criminal drug statute conviction from an employee or otherwise receiving actual notice of such conviction.
5. Imposing a sanction on, or requiring the satisfactory participation in a drug abuse assistance or rehabilitation program by, any employee who is so convicted as required by Section 5 of the Drug Free Workplace Act.
6. Assisting employees in selecting a course of action in the event drug counseling, treatment, and rehabilitation is required and indicating that a trained referral team is in place.
7. Making a good faith effort to continue to maintain a drug free workplace through implementation of the Drug Free Workplace Act.

#### **E. Non-Discrimination**

Supplier, its employees and subconsultants, agree not to commit unlawful discrimination and agree to comply with applicable provisions of the Illinois Human Rights Act, the Public Works Employment Discrimination Act, the U.S. Civil Rights Act and Section 504 of the Federal Rehabilitation Act, and rules applicable to each. The equal opportunity clause of the Department of Human Rights rules is specifically incorporated herein.

The Americans with Disabilities Act (42 U.S.C. 12101) and the regulations thereunder (28 CFR 35.130)(ADA) prohibit discrimination against persons with disabilities by the State, whether directly or through contractual arrangements, in the provision of any aid, benefit or service. As a condition of receiving this Agreement, the undersigned vendor certifies that services, programs and activities provided under this Agreement are and will continue to be in compliance with the ADA.

#### **F. Campaign Disclosure Certificate**

Supplier shall comply with the Campaign Disclosure Certificate attached hereto and incorporated herein by reference as Exhibit A.

## **G. Patriot Act Compliance**

Supplier represents and warrants to the Village that neither it nor any of its principals, shareholders, members, partners, or affiliates, as applicable, is a person or entity named as a Specially Designated National and Blocked Person (as defined in Presidential Executive Order 13224) and that it is not acting, directly or indirectly, for or on behalf of a Specially Designated National and Blocked Person. Supplier further represents and warrants to the Village that Supplier and its principals, shareholders, members, partners, or affiliates, as applicable are not, directly or indirectly, engaged in, and are not facilitating, the transactions contemplated by this Agreement on behalf of any person or entity named as a Specially Designated National and Blocked Person. Supplier hereby agrees to defend, indemnify and hold harmless the Village, and its elected or appointed officers, employees, agents, representatives, engineers and attorneys, from and against any and all claims, damages, losses, risks, liabilities and expenses (including reasonable attorney's fees and costs) arising from or related to any breach of the foregoing representations and warranties.

## **H. Cooperation with FOIA Compliance**

Supplier acknowledges that the Freedom of Information Act may apply to public records in possession of Supplier. Supplier shall cooperate with the Village in its efforts to comply with the Freedom of Information Act. 5 ILCS 140/1 et.seq.

## **I. Copyright or Patent Infringement**

Supplier agrees to indemnify, defend, and hold harmless the Village against any suit, claim, or proceeding brought against the Village for alleged use of any equipment, systems, services or goods provided by Supplier that constitutes a misuse of any proprietary or trade secret information or an infringement of any patent or copyright.

## **IV. Insurance and Indemnification of the Village**

### **A. Insurance**

Supplier shall procure, maintain and pay for such insurance as will protect against claims for bodily injury or death, or for damage to property, including loss of use, which may arise out of operations by Supplier. Such insurance shall not be less than the greater of coverages and limits of liability specified below or any coverages and limits of liability specified in the Contract or coverages and limits required by law unless otherwise agreed to by the Village.

Workers Compensation	\$500,000	Statutory
Employers Liability	\$1,000,000	Each Accident
	\$1,000,000	Disease Policy Limit

	\$1,000,000	Disease Each Employee
Comprehensive General Liability	\$2,000,000	Each Occurrence
	\$2,000,000	Aggregate <i>(Applicable on a Per Project Basis)</i>
Commercial Automobile Liability	\$1,000,000	Each Accident
Professional Errors & Omissions	\$2,000,000	Each Claim
	\$2,000,000	Annual Aggregate
Umbrella Liability	\$ 5,000,000	

Comprehensive General Liability Insurance required under this paragraph shall be written on an occurrence form and shall include coverage for Products/Completed Operations, Personal Injury with Employment Exclusion (if any) deleted, Blanket XCU and Blanket Contractual Liability insurance applicable to defense and indemnity obligations and other contractual indemnity assumed under the Contract Documents. The limit must be on a "Per Project Basis".

Commercial Automobile Liability Insurance required under this paragraph shall include coverage for all owned, hired and non-owned automobiles.

Workers Compensation coverage shall include a waiver of subrogation against the Village.

Comprehensive General Liability, Employers Liability and Commercial Automobile Liability Insurance may be arranged under single policies for full minimum limits required, **or** by a combination of underlying policies with the balance provided by Umbrella and/or Excess Liability policies.

Supplier shall have their respective Comprehensive General Liability (including products/completed operations coverage), Employers Liability, Commercial Automobile Liability, and Umbrella/Excess Liability policies endorsed to add the "Village of Downers, its officers, officials, employees and volunteers" as "additional insureds" with respect to liability arising out of operations performed; claims for bodily injury or death brought against the Village by any Contractor or Subcontractor employees, or the employees of Subcontractor's subcontractors of any tier, however caused, related to the performance of operations under the Contract Documents. Such insurance afforded to the Village shall be endorsed to provide that the insurance provided under each policy shall be ***Primary and Non-Contributory***.

Supplier shall maintain in effect all insurance coverages required by the Contract at its sole expense and with insurance carriers licensed to do business in the State of Illinois

and having a current A. M. Best rating of no less than A- VIII. In the event that Supplier fails to procure or maintain any insurance required by the Contract, the Village may, at its option, purchase such coverage and deduct the cost thereof from any monies due to Supplier, or withhold funds in an amount sufficient to protect the Village, or terminate this Contract pursuant to its terms.

All insurance policies shall contain a provision that coverages and limits afforded hereunder shall not be canceled, materially changed, non-renewed or restrictive modifications added, without thirty (30) days prior written notice to the Village. Renewal certificates shall be provided to the Village not less than five (5) days prior to the expiration date of any of the required policies. All Certificates of Insurance shall be in a form acceptable to the Village and shall provide satisfactory evidence of compliance with all insurance requirements. The Village shall not be obligated to review such certificates or other evidence of insurance, or to advise Supplier of any deficiencies in such documents, and receipt thereof shall not relieve Supplier from, nor be deemed a waiver of the right to enforce the terms of the obligations hereunder. The Village shall have the right to examine any policy required and evidenced on the Certificate of Insurance.

If the Work under the Contract Documents includes design, consultation, or any other professional services, Contractor or the Subcontractor shall procure, maintain, and pay for Professional Errors and Omissions insurance with limits of not less than \$2,000,000 per claim and \$2,000,000 annual aggregate. If such insurance is written on a claim made basis, the retrospective date shall be prior to the start of the Work under the Contract Documents. Contractor and all Subcontractors agree to maintain such coverage for three (3) years after final acceptance of the Project by the Village or such longer period as the Contract Documents may require. Renewal policies during this period shall maintain the same retroactive date.

Any deductibles or self-insured retentions shall be the sole responsibility of the Insured. At the option of the Village, either: the insurer shall reduce or eliminate such deductibles or self-insured retentions as respects the Village, its officers, officials, employees and volunteers; or the Contractor shall procure a bond guaranteeing payment of losses and related investigations, claim administration and defense expenses.

## **B. Indemnification**

Supplier will indemnify and hold harmless the Village and its officers, employees and agents from any and all liability, losses or damages the Village may suffer as a result of claims, demands, suits, actions or proceedings of any kind or nature in any way resulting from or arising out of negligent action on the part of Supplier under this Agreement. This indemnification does not apply to liability caused by the Village's own negligence.



## V. Miscellaneous Provisions

### A. Termination

In the event of Supplier's nonperformance, breach of the terms of the Agreement, or for any other reason, including that sufficient funds to complete this Agreement are not appropriated by the Village, the Agreement may be canceled, in whole or in part, upon the Village's written notice to Supplier. The Village will pay Supplier's costs actually incurred as of the date of receipt of notice of termination.

### B. Governing Law

This Agreement will be governed by and construed in accordance with the laws of the State of Illinois. Venue is proper only in the County of DuPage.

### C. Successors and Assigns

The terms of this Agreement will be binding upon and inure to the benefit of the parties and their respective successors and assigns; provided, however, that neither party will assign this Agreement in whole or in part without the prior written approval of the other.

### D. Waiver of Contract Breach

The waiver by one party of any breach of this Agreement or the failure of one party to enforce at any time, or for any period of time, any of the provisions hereof will be limited to the particular instance and will not operate or be deemed to waive any future breaches of this Agreement and will not be construed to be a waiver of any provision except for the particular instance.

### E. Amendment

This Agreement will not be subject to amendment unless made in writing and signed by all parties.

### F. Severability of Invalid Provisions

If any provisions of this Agreement are held to contravene or be invalid under the laws of any state, country or jurisdiction, contravention will not invalidate the entire Agreement, but it will be construed as if not containing the invalid provision and the rights or obligations of the parties will be construed and enforced accordingly.

### G. Assignment

Supplier will not assign or subcontract any portion of this Agreement, unless the Village agrees to the assignment or subcontract in writing. Any assignment will not relieve Supplier from its obligations or change the terms of this Agreement.

**H. Notice**

Any notice will be in writing and will be deemed to be effectively served when deposited in the mail with sufficient first class postage affixed, and addressed to the party at the party's place of business. Notices shall be addressed to designated representatives of both parties as follows:

**Village Manager  
Village of Downers Grove  
801 Burlington Ave.  
Downers Grove, IL 60515**

Air One Equipment, Inc.  
360 Production Drive  
South Elgin, IL 60177

**I. Village Ordinances**

Supplier will strictly comply with all ordinances of the Village of Downers Grove and laws of the State of Illinois as they relate to this Agreement.

**J. Use of Village's Name**

Supplier is specifically denied the right of using in any form or medium the name of the Village for public advertising unless express permission is granted by the Village.

IN WITNESS WHEREOF, the Parties have executed this Agreement on the date indicated above.

**Air One Equipment, Inc.**

By: *Condra M. May*  
Title: PRESIDENT  
Date: 9/28/2016

**Village of Downers Grove**

By: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

**Exhibit A**  
**Campaign Disclosure Certificate**

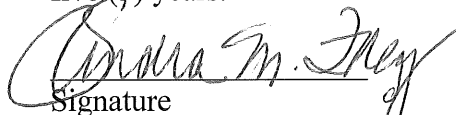
The Campaign Disclosure Certificate is required pursuant to the Village of Downers Grove Council Policy on Ethical Standards and is applicable to those campaign contributions made to any member of the Village Council.

Said Campaign Disclosure Certificate requires any individual or entity bidding to disclose campaign contributions, as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4), made to current members of the Village Council within the five (5) year period preceding the date of the bid or proposal release.

By signing this Agreement, Supplier agrees to refrain from making any campaign contributions as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4) to any Village Council member and any challengers seeking to serve as a member of the Downers Grove Village Council.

Under penalty of perjury, I declare:

Supplier has not contributed to any elected Village position within the last five (5) years.

  
Signature

SANDRA M-FREY  
Print Name

AIR ONE EQUIPMENT, INC

Supplier has contributed a campaign contribution to a current member of the Village Council within the last five (5) years.

Print the following information:

Name of Contributor: \_\_\_\_\_  
(company or individual)

To whom contribution was made: \_\_\_\_\_

Year contribution made: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Print Name







## Air One Equipment, Inc.

360 Production Drive, South Elgin IL 60177

Telephone: (847) 289-9000 Fax: (847) 289-9001

website: www.aoe.net

# PROPOSAL

**For:** Downers Grove Fire Department  
5420 Main Street  
Downers Grove, Illinois 60515  
**Attn:** Deputy Chief Jeff Pindelski

**Date:** August 24, 2016**Re:** MSA 2013 Edit G1 SCBA

We are pleased to submit the following quotation in accordance with your request and subject to the Terms and Conditions listed below.

Qty	Part Number	DESCRIPTION:	Each	Extended
46	* ATO *	MSA G1 FIRE SERVICE SCBA; 2013 EDITION; TO INCLUDE:	\$3,850.00	\$177,100.00
	46 - Fire	4500 PSI PLATFORM, QUICK CONNECT-REMOTE, STANDARD		
	6 - Haz Mat	HARNES WITH CHEST STRAP, METAL CYLINDER BAND,		
		3-PT. ADJ.SWIVELING LUMBAR PAD, SOLID COVER PTC REG.		
		UNIVERSAL RIT CONNECTION, HEADS UP DISPLAY SYSTEM,		
		INTEGRATED VOICE AMPLIFIER SYSTEM, RIGHT SHOULDER		
		INTEGRATED PASS ALARM, and RECHARGEABLE BATTERY		
6	* ATO *	MSA G1 FIRE SERVICE SCBA; 2013 EDITION; IDENTICAL TO ATO	\$3,850.00	\$23,100.00
		AND SPEC ABOVE; THESE ARE FOR HAZ MAT RESPONSE		
		<b>*** ALL CYLINDERS TO HAVE DOWNERS GROVE FD LOGO ***</b>		
92	10175707	MSA 30-MINUTE (4500PSI) CARBON CYLINDERS-Qconn.	\$576.15	\$53,005.80
12	10175710	MSA 60-MINUTE (4500PSI) CARBON CYLINDERS-Qconn	\$877.00	\$10,524.00
		<b>SCBA UPGRADE OPTIONS:</b>		
52	10156464	MSA EXTENDAIRE II EEBS/BUDDY BREATHER W/RESCUE HOSE	\$325.00	\$16,900.00
		<b>SCBA FACEPIECES FOR PERSONNEL</b>		
90	10156459	MSA G1 FACEPIECE; NFPA 2013 EDITION; WITH 4-PT HARNESS	\$190.00	\$17,100.00
		<b>OTHER OPTIONAL EQUIPMENT:</b>		
8	*Lithlon*	Spare G1 Lithium Ion Rechargeable Battery Packs	No Charge	\$0.00
16	*Lithlon*	Additional Spare G1 Lithium Ion Rechargeable Battery Packs	\$165.00	\$2,640.00
4	Lith Chgr*	MSA G1 Lithium Ion Battery Charger; 5 bank charging system	\$330.00	\$1,320.00
4	10169711	G1 RescueAire RIT Pack with G1 Regulator, EEBS, Quick Fill (lesscyl)	\$2,955.00	\$11,820.00
4	10156459	MSA G1 Facepiece for RIT Pack	\$190.00	\$760.00
4	10175710	MSA 60-MINUTE (4500PSI) CARBON CYLINDERS FOR RIT Packs	\$877.00	\$3,508.00
80	*Apr*	G1 APR ADAPTER FOR CBRN CANNISTER	\$20.00	\$1,600.00
50	*FCPC Bag*	AIR ONE CUSTOM FACEPIECE POUCH with EMBROIDERY	\$35.00	\$1,750.00
5	* QC Adapt *	G1 Quick Connect Adapter to CGA 347 Male for Filling QC Cylinders	\$255.00	\$1,275.00
2	* APR 2 *	G1 APR ADAPTERS FOR QUANTITATIVE FIT TESTING	\$20.00	\$40.00
1	TSI8030	TSI Portacount Fit Testing Apparatus complete per attached quote	\$9,995.00	\$9,995.00
		<b>TRADE IN CREDIT:</b>		
58	*TRADE 1 *	Trade In Credit on Existing SCOTT SCBA with fcpc & cylinder	-\$125.00	-\$7,250.00
40	*TRADE 2 *	Trade In Credit on Existing SCOTT Spare Cylinders	-\$50.00	-\$2,000.00
3	*TRADE 3 *	Trade In Credit on Existing SCOTT RIT Packs	-\$80.00	-\$240.00
			<b>Total of All Equipment:</b>	<b>\$322,947.80</b>

**NOTES:**

1. ALL SCBA MEET NFPA 1981 & 1982 - 2013 EDITION.
2. ALL SCBA HAVE MSA 15 YEAR WARRANTY.
3. G1 SCBA INCLUDES 15 YEAR OVERHAUL POLICY.
4. INCLUDES TRAINING FOR DGFDP PERSONNEL.

# Thank You!

**Estimated Delivery:**  
**On Request**

**By: Tim Sarhage, Sales Manager**  
**Air One Equipment, Inc.**



**Air One Equipment, Inc.**  
 360 Production Drive, South Elgin IL 60177  
 Telephone: (847) 289-9000 Fax: (847) 289-9001  
 website: www.aoe.net

# PROPOSAL

## Service

**For: Downers Grove Fire Department**  
 5420 Main Street  
 Downers Grove, Illinois 60515

**Date: August 24, 2016**

**Attn: Deputy Chief Jeff Pindelski**

**Re: Air One Service Plan - 10 yr**

We are pleased to submit the following quotation in accordance with your request and subject to the Terms and Conditions listed below.

Qty	Part Number	DESCRIPTION:	Each	Extended
<b>A</b>		<b>ANNUAL SCBA FLOW TESTING:</b>		
52	* Pro *	Air One Pro Check SCBA Annual Flow Testing to Include full function flow test with warranty check and repair on G1 SCBA on site at DGFD	\$58.00	\$3,016.00
				Per Year
10	* 10 Yr Plan *	Pro Check for 10 Years as quoted above	\$3,016.00	\$30,160.00
<b>B</b>		<b>ANNUAL FACEPIECE TESTING</b>		
19	*Fcpc Flow*	Air One Pro Check of all additional G1 facepieces flow test with warranty check and repair on G1 SCBA on site at DGFD	\$7.50	\$142.50
				Per Year
10	* 10 Yr Plan *	Facepiece Pro Check for 10 Years as quoted above	\$142.50	\$1,425.00
<b>C</b>		<b>HYDROSTATIC TESTING OF CYLINDERS:</b>		
108	* Hydro 1 *	Air One Hydrostatic Testing of all DGFD 30-min. cylinders at 5 yr life	\$19.50	\$2,106.00
108	* Hydro 2 *	Air One Hydrostatic Testing of all DGFD 30-min cylinders at 10yr life	\$19.50	\$2,106.00
2	* 10 Yr Plan *	Total for Hydrostatic Testing for 10 Years as quoted above	\$2,106.00	\$4,212.00
		<i>Includes pick up and delivery charges as scheduled with DGFD staff.</i>		
10	* Ext Warr *	10 Year Warranty Extension to cover all consumables not covered under normal warranty terms. Extends MSA 5 year warranty on rubber products to 10 (ten) years.	\$500.00	\$5,000.00
		<b>Thank You!</b>		

**Total of All Service Items: \$40,797.00**

**Estimated Delivery:**  
 On Request

**By: Tim Sarhage, Sales Manager**  
 Air One Equipment, Inc.



**Air One Equipment, Inc.**  
 360 Production Drive, South Elgin IL 60177  
 Telephone: (847) 289-9000 Fax: (847) 289-9001  
 website: www.aoe.net

# PROPOSAL

**For: Downers Grove Fire Department**  
 5420 Main Street  
 Downers Grove, Illinois 60515

**Date: August 24, 2016**

**Attn: Deputy Chief Jeff Pindelski**

**Re: Fit Testing Equipment**

We are pleased to submit the following quotation in accordance with your request and subject to the Terms and Conditions listed below.

Qty	Part Number	DESCRIPTION:	Each	Extended
1	8030	TSI PORTACOUNT 8030 PRO FIT TESTING APPARATUS	\$ 9,995.00	\$ 9,995.00
		with <b>NO</b> N-95 Companion; To Include AC Adapter, Alcohol		
		Cartridge, Alcohol Capsule, Storage Cap, Two Zero Check		
		Filter Membranes, Operation Manual, 8016 Alcohol Supply,		
		3/16 and 1/4" Hose Adapters, Two Spare Alcohol Wicks,		
		FITPRO Fit Test Software CD, USB Cable, USB Flash Drive,		
		Stylus, 25 Feet of Twin Tube Assembly, Carrying Case		
		<b>** Unit has a 2-Year Warranty **</b>		
<b>Total of All Equipment:</b>				<b>\$9,995.00</b>
<b>NOTES:</b>		1. Quote Valid for 30 Days	<b>Thank You!</b>	
		2. Freight or Delivery Charges May Apply.		
<b>Estimated Delivery:</b> 21 Days ARO		<b>By: <u>Tim Sarhage, Sales Manager</u></b> Air One Equipment, Inc.		





Mine Safety Appliances Company · P. O. Box 426 · Pittsburgh, PA 15230

Telephone: (412) 967-3000

Writer's Direct Dial 412-967-3207

September 1, 2016

To Whom It May Concern:

This letter is to advise you that the only authorized MSA Fire Service Distributor in the Chicago Metropolitan area is:

Air One Equipment Inc.  
360 Production Drive  
South Elgin, IL 60177

The area that Air One Equipment, Inc. solely covers includes the following counties in Illinois:

Boone	Kane	McLean
Bureau	Kankakee	Ogle
Champaign	Kendall	Putnam
Cook	LaSalle	Vermilion
DeKalb	Lake	Will
DuPage	Lee	Winnebago
Ford	Livingston	Woodford
Grundy	Marshall	
Iroquois	McHenry	

As an authorized MSA First Responder Elite level distributor, Air One Equipment maintains a significant inventory of MSA products, including repair parts for MSA SCBA, TICs and Gas Detection equipment.

If you have any questions, please feel free to contact me.

Sincerely,

Scott McGuire  
North American Sales Channels Specialist  
Phone: 724-742-8028