

VILLAGE OF DOWNERS GROVE
Report for the Village Council Meeting
2/7/2017

SUBJECT:	SUBMITTED BY:
Water System Leak Detection Services	Nan Newlon Director of Public Works

SYNOPSIS

A motion is requested authorizing the execution of a three-year contract for water system leak detection services with M.E. Simpson Co., Inc. of Valparaiso, Indiana in the amount of \$174,995.

STRATEGIC PLAN ALIGNMENT

The goals for 2015-2017 include *Top Quality Infrastructure*.

FISCAL IMPACT

The projected cost for 2017 for this contract is \$57,000. The FY17 budget provides a total of \$57,000 in the Water Fund (Page 4-25, Lines 17 and 18) for water system leak detection services: \$20,000 for leak detection services, and \$37,000 for an annual leak detection survey.

RECOMMENDATION

Approval on the February 7, 2017 consent agenda.

BACKGROUND

Each year the Village conducts proactive leak detection of the entire water system. This program involves employing a technical service company to use highly accurate, state-of-the-art acoustic equipment to find subsurface water system leaks and other sources of water loss for the Village's 233 mile water distribution system. This program is important for the following reasons:

- 1) Reducing the cost of lost water through leakage
- 2) Monitoring potential system operation and maintenance problems
- 3) Conserving freshwater resources, and
- 4) Ensuring sound and reliable water service for the customer.

The 2016 leak detection survey completed by M.E. Simpson pinpointed 50 leaks with an average water loss of 139,680 gallons per day. The repair of these leaks equates to a savings of \$244,719.36 annually based on a wholesale purchase price of water from the DuPage Water Commission of \$4.80 per 1,000 gallons.

In addition to the system survey, the Public Works department also requests site-specific leak detection services for some watermain breaks and leaks. In many situations the exact location of an underground break or leak is difficult to determine because many factors influence the path the water takes before it ultimately surfaces. Using leak detection services prior to excavating shortens the length of time needed to

find and repair the broken pipe and reduces the size of the excavation which minimizes the cost of restoration.

Staff developed a Request for Proposals (RFP) seeking services from a qualified vendor to provide water system leak detection services for 2017-19 in accordance with established procurement procedures. Two proposals were received with pricing information summarized in the table below. The proposal submitted by Associated Technical Services was disqualified because it did not contain the requested pricing information and did not contain any of the required, completed contract forms.

Three Year Price Summary for Leak Detection Survey

Service Provider	Proposed Price 2017	Proposed Price 2018	Proposed Price 2019	3-Year Total	
M.E. Simpson Co., Inc., Valparaiso, IN	\$39,610	\$39,610	\$40,775	\$119,995	
Associated Technical Services, Villa Park, IL	\$36,900	n/a	n/a	n/a	Disqualified

Price Summary for Emergency Leak Detection Services

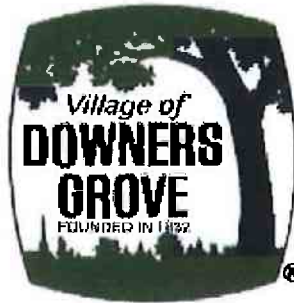
Service Provider	Regular Business Hours	After Hours	
M.E. Simpson Co., Inc., Valparaiso, IN	\$395 1 st hour & \$215 each additional	\$525 1 st hour and \$235 each additional	
Associated Technical Services, Villa Park, IL	\$375	n/a	Disqualified

M.E. Simpson Company completed the prior three-year contract with good results. Their cost to conduct the leak survey in 2017 reflects a 6.25% increase over the 2016 contract cost.

ATTACHMENTS

Contract Documents
Contractor Evaluation

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**REQUEST FOR PROPOSAL**

Name of Proposing Company: M.E. Simpson Co., Inc.

Project Name: Water Distribution System Leak Detection Services
Proposal No.: RFP-0-63-2016/TT
Proposal Due: November 29, 2016, 2 p.m.
Pre-Proposal Conference: Not Required

Required of All Proposers:

Deposit: No
Letter of Capability of Acquiring Performance Bond: No

Required of Awarded Contractor:

Performance Bond/Letter of Credit: No
Certificate of Insurance: **Required**

Legal Advertisement Published: November 15, 2016

Date Issued: November 15, 2016

This document consists of 30 **pages.**

Return original and (1) duplicate copy and (1) CD or Flash Drive of proposal in a sealed envelope marked with the Proposal Number as noted above to:

THERESA H. TARKA
PURCHASING ASSISTANT
VILLAGE OF DOWNERS GROVE
801 BURLINGTON AVENUE
DOWNERS GROVE, IL 60515
PHONE: 630/434-5530
FAX: 630/434-5571
www.downers.us

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The VILLAGE OF DOWNERS GROVE will receive proposals Monday thru Friday, 8:00 A.M. to 5:00 P.M. at the Village Hall, 801 Burlington Avenue, Downers Grove, IL 60515.

SPECIFICATIONS MUST BE MET AT THE TIME THE PROPOSAL IS DUE.

The Village Council reserves the right to accept or reject any and all Proposals, to waive technicalities and to accept or reject any item of any Proposal.

The documents constituting component parts of this contract are the following:

- I. REQUEST FOR PROPOSALS
- II. TERMS & CONDITIONS
- III. DETAILED SPECIFICATIONS
- IV. PROPOSER'S RESPONSE TO RFP
- V. PROPOSAL/CONTRACT FORM

DO NOT DETACH ANY PORTION OF THIS DOCUMENT. INVALIDATION COULD RESULT. Proposers MUST submit an original, and 1 additional paper copies (10 CD or Flash Drive of the total Proposal. Upon formal award of the Proposal, the successful Proposer will receive a copy of the executed contract

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I. REQUEST FOR PROPOSALS**1. GENERAL**

- 1.1 Notice is hereby given that the Village of Downers Grove will receive sealed Proposals up to **November 29, 2016, 2 p.m.**
- 1.2 Proposals must be received at the Village of Downers Grove by the time and date specified. Proposals received after the specified time and date will not be accepted and will be returned unopened to the Proposer.
- 1.3 Proposal forms shall be sent to the Village of Downers Grove, ATTN: **Theresa Tarka**, in a sealed envelope marked "SEALED PROPOSAL". The envelope shall be marked with the name of the project, date, and time set for receipt of Proposals.
- 1.4 All Proposals must be submitted on the forms supplied by the Village and signed by a proper official of the company submitting the Proposal. Telephone, email and fax proposals will not be accepted.
- 1.5 By submitting this Proposal, the Proposer certifies under penalty of perjury that they have not acted in collusion with any other Proposer or potential Proposer.

2. PREPARATION OF PROPOSAL

- 2.1 It is the responsibility of the Proposer to carefully examine the specifications and proposal documents and to be familiar with all of the requirements, stipulations, provisions, and conditions surrounding the proposed services.
- 2.2 No oral or telephone interpretations of specifications shall be binding upon the Village. All requests for interpretations or clarifications shall be made in writing and received by the Village at least five (5) business days prior to the date set for receipt of Proposals. All changes or interpretations of the specifications shall be made by the Village in a written addendum to the Village's proposers of record.
- 2.3 In case of error in the extension of prices in the Proposal, the hourly rate or unit price will govern. In case of discrepancy in the price between the written and numerical amounts, the written amount will govern.
- 2.4 All costs incurred in the preparation, submission, and/or presentation of any Proposal including any Proposer's travel or personal expenses shall be the sole responsibility of the Proposer and will not be reimbursed by the Village.
- 2.5 The Proposer hereby affirms and states that the prices quoted herein constitute the total cost to the Village for all work involved in the respective items and that this cost also includes all insurance, bonds, royalties, transportation charges, use of all tools and equipment, superintendence, overhead expense, all profits and all other work, services and conditions

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necessarily involved in the work to be done and materials to be furnished in accordance with the requirements of the Contract Documents considered severally and collectively.

3. PRE- PROPOSAL CONFERENCE

3.1 A preproposal conference may be offered to provide additional information, inspection or review of current facilities or equipment, and to provide an open forum for questions from Proposers. This preproposal conference is not mandatory (unless stated "Required" on the cover of this document), but attendance by Proposers is strongly advised as this will be the last opportunity to ask questions concerning the Proposal.

3.2 Questions may be posed in writing to the Village (faxed and emailed questions are acceptable), but must be received by the Village prior to the scheduled time for the preproposal conference. Questions received will be considered at the conference. An addendum may be issued as a result of the preproposal conference. Such an addendum is subject to the provisions for issuance of an addendum as set forth in Section 2.2 above.

4. MODIFICATION OR WITHDRAWAL OF PROPOSALS

4.1 A Proposal that is in the possession of the Village may be altered by a letter bearing the signature or name of the person authorized for submitting a Proposal, provided that it is received prior to the time and date set for the Proposal opening. Telephone, email or verbal alterations of a Proposal will not be accepted.

4.2 A Proposal that is in the possession of the Village may be withdrawn by the Proposer, up to the time set for the Proposal opening, by a letter bearing the signature or name of the person authorized for submitting Proposals. Proposals may not be withdrawn after the Proposal opening and shall remain valid for a period of ninety (90) days from the date set for the Proposal opening, unless otherwise specified.

5. SECURITY FOR PERFORMANCE

5.1 The awarded contractor, within thirteen (13) calendar days after acceptance of the Proposer's Proposal by the Village, shall furnish security for performance acceptable to the Village when required under the documents. Such security shall be either a satisfactory performance bond (bonding company must be licensed to do business in Illinois) or a letter of credit on the form provided by the Village and available from the Village's Purchasing Manager. Any bond shall include a provision as will guarantee faithful performance of the Illinois Prevailing Wage Act, 820 ILCS 130/1 et seq. **NOTE: As evidence of capability to provide such security for performance, each Proposer shall submit with the Proposal either a letter executed by its surety company indicating the Proposer's performance bonding capability, or a letter from a bank or savings and loan within twentyfive miles of the corporate boundaries of the Village indicating its willingness and intent to provide a letter of credit for the Proposer.**

6. DELIVERY

6.1 All proposal prices are to be quoted, delivered F.O.B. Village of Downers Grove, 801 Burlington, Downers Grove, IL 60515.

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7. TAX EXEMPTION

- 7.1 The Village is exempt from Illinois sales or use tax for direct purchases of materials and supplies. A copy of the Illinois Sales Tax Exemption Form will be issued upon request. The Village's federal identification will also be provided to selected vendor.

8. RESERVED RIGHTS

- 8.1 The Village reserves the exclusive right to waive sections, technicalities, irregularities and informalities and to accept or reject any and all Proposals and to disapprove of any and all subcontractors as may be in the best interest of the Village. Time and date requirements for receipt of Proposals will not be waived.

II. TERMS AND CONDITIONS**9. VILLAGE ORDINANCES**

- 9.1 The successful Proposer will strictly comply with all ordinances of the Village of Downers Grove and laws of the State of Illinois.

10. USE OF VILLAGE'S NAME

- 10.1 The Proposer is specifically denied the right of using in any form or medium the name of the Village for public advertising unless express permission is granted by the Village.

11. SPECIAL HANDLING

- 11.1 Prior to delivery of any product which is caustic, corrosive, flammable or dangerous to handle, the Proposer will provide written directions as to methods of handling such products, as well as the antidote or neutralizing material required for its first aid before delivery. Proposer shall also notify the Village and provide material safety data sheets for all substances used in connection with this Contract which are defined as toxic under the Illinois Toxic Substances Disclosure to Employees Act.

12. INDEMNITY AND HOLD HARMLESS AGREEMENT

- 12.1 To the fullest extent permitted by law, the Proposer shall indemnify, keep and save harmless the Village and its agents, officers, and employees, against all injuries, deaths, losses, damages, claims, suits, liabilities, judgments, costs and expenses, which may arise directly or indirectly from any negligence or from the reckless or willful misconduct of the Proposer, its employees, or its subcontractors, and the Proposer shall at its own expense, appear, defend and pay all charges of attorneys and all costs and other expenses arising therefrom or incurred in connection therewith, and, if any judgment shall be rendered against the Village in any such action, the Proposer shall, at its own expense, satisfy and discharge the same. This agreement shall not be construed as requiring the Proposer to indemnify the Village for its own negligence. The Proposer shall indemnify, keep and save harmless the Village only where a loss was caused by the negligent, willful or reckless acts or omissions of the Proposer, its employees, or its subcontractors.

13. NONDISCRIMINATION

- 13.1 Proposer shall, as a party to a public contract:

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- (a) Refrain from unlawful discrimination in employment and undertake affirmative action to assure equality of employment opportunity and eliminate the effects of past discrimination;
- (b) By submission of this Proposal, the Proposer certifies that it is an "equal opportunity employer" as defined by Section 2000(e) of Chapter 21, Title 42, U.S. Code Annotated and Executive Orders #11246 and #11375, which are incorporated herein by reference. The Equal Opportunity clause, Section 6.1 of the Rules and Regulations of the Department of Human Rights of the State of Illinois, is a material part of any contract awarded on the basis of this Proposal.

13.2 It is unlawful to discriminate on the basis of race, color, sex, national origin, ancestry, age, marital status, physical or mental handicap or unfavorable discharge for military service. Proposer shall comply with standards set forth in Title VII of the Civil Rights Act of 1964, 42 U.S.C. Secs. 2000 et seq., The Human Rights Act of the State of Illinois, 775 ILCS 5/1-101 et. seq., and The Americans With Disabilities Act, 42 U.S.C. Secs. 12101 et. seq.

14. SEXUAL HARASSMENT POLICY

14.1 The Proposer, as a party to a public contract, shall have a written sexual harassment policy that:

- 14.1.1 Notes the illegality of sexual harassment;
- 14.1.2 Sets forth the State law definition of sexual harassment;
- 14.1.3 Describes sexual harassment utilizing examples;
- 14.1.4 Describes the Proposer's internal complaint process including penalties;
- 14.1.5 Describes the legal recourse, investigative and complaint process available through the Illinois Department of Human Rights and the Human Rights Commission and how to contact these entities; and
- 14.1.6 Describes the protection against retaliation afforded under the Illinois Human Rights Act.

15. EQUAL EMPLOYMENT OPPORTUNITY

15.1 In the event of the Proposer's non-compliance with the provisions of this Equal Employment Opportunity Clause, the Illinois Human Rights Act or the Rules and Regulations of the Illinois Department of Human Rights ("Department"), the Proposer may be declared ineligible for future contracts or subcontracts with the State of Illinois or any of its political subdivisions or municipal corporations, and the contract may be canceled or voided in whole or in part, and such other sanctions or penalties may be imposed or remedies invoked as provided by statute or regulation. During the performance of this Contract, the Proposer agrees as follows:

- 15.1.1 That it will not discriminate against any employee or applicant for employment because of race, color, religion, sex, marital status, national origin or ancestry, age, physical or mental disability unrelated to ability, military status, order of protection status, sexual orientation, sexual identity or an unfavorable discharge

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from military service; and further that it will examine all job classifications to determine if minority persons or women are underutilized and will take appropriate affirmative action to rectify any such underutilization.

- 15.1.2 That, if it hires additional employees in order to perform this Contract or any portion thereof, it will determine the availability (in accordance with the Department's Rules and Regulations) of minorities and women in the area(s) from which it may reasonably recruit and it will hire for each job classification for which employees are hired in such a way that minorities and women are not underutilized.
- 15.1.3 That, in all solicitations or advertisements for employees placed by it or on its behalf, it will state that all applicants will be afforded equal opportunity without discrimination because of race, color, religion, sex, marital status, national origin or ancestry, age, physical or mental disability unrelated to ability, military status, order of protection status, sexual orientation, or an unfavorable discharge from military services.
- 15.1.4 That it will send to each labor organization or representative of workers with which it has or is bound by a collective bargaining or other agreement or understanding, a notice advising such labor organization or representative of the Proposer's obligations under the Illinois Human Rights Act and the Department's Rules and Regulations. If any such labor organization or representative fails or refuses to cooperate with the Proposer in its efforts to comply with such Act and Rules and Regulations, the Proposer will promptly so notify the Department and the contracting agency and will recruit employees from other sources when necessary to fulfill its obligations thereunder.
- 15.1.5 That it will submit reports as required by the Department's Rules and Regulations, furnish all relevant information as may from time to time be requested by the Department or the contracting agency, and in all respects comply with the Illinois Human Rights Act and the Department's Rules and Regulations.
- 15.1.6 That it will permit access to all relevant books, records, accounts and work sites by personnel of the contracting agency and the Department for purpose of investigation to ascertain compliance with the Illinois Human Rights Act and the Department's Rules and Regulations.
- 15.1.7 That it will include verbatim or by reference the provisions of this clause in every subcontract it awards under which any portion of the contract obligations are undertaken or assumed, so that such provisions will be binding upon such subcontractor. In the same manner as with other provisions of this Contract, the Proposer will be liable for compliance with applicable provisions of this clause by such subcontractors; and further it will promptly notify the contracting agency and the Department in the event any subcontractor fails or refuses to comply therewith. In addition, the Proposer will not utilize any subcontractor declared by

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the Illinois Human Rights Commission to be ineligible for contracts or subcontracts with the State of Illinois or any of its political subdivisions or municipal corporations.

16. DRUG FREE WORK PLACE

Proposer, as a party to a public contract, certifies and agrees that it will provide a drug free workplace by:

- 16.1 Publishing a statement: (1) Notifying employees that the unlawful manufacture, distribution, dispensation, possession or use of a controlled substance, including cannabis, is prohibited in the Village's or Proposer's workplace. (2) Specifying the actions that will be taken against employees for violations of such prohibition. (3) Notifying the employee that, as a condition of employment on such contract or grant, the employee will: (A) abide by the terms of the statement; and (B) notify the employer of any criminal drug statute conviction for a violation occurring in the workplace no later than five (5) days after such conviction.
- 16.2 Establishing a drug free awareness program to inform employees about: (1) the dangers of drug abuse in the workplace; (2) the Village's or Proposer's policy of maintaining a drug free workplace; (3) any available drug counseling, rehabilitation and employee assistance programs; (4) the penalties that may be imposed upon employees for drug violations.
- 16.3 Providing a copy of the statement required above to each employee engaged in the performance of the contract or grant and to post the statement in a prominent place in the workplace.
- 16.4 Notifying the contracting or granting agency within ten (10) days after receiving notice of any criminal drug statute conviction for a violation occurring in the workplace from an employee or otherwise receiving actual notice of such conviction.
- 16.5 Imposing a sanction on, or requiring the satisfactory participation in a drug abuse assistance or rehabilitation program by, any employee who is so convicted as required by section 5 of the Drug Free Workplace Act.
- 16.6 Assisting employees in selecting a course of action in the event drug counseling, treatment and rehabilitation is required and indicating that a trained referral team is in place.
- 16.7 Making a good faith effort to continue to maintain a drug free workplace through implementation of the Drug Free Workplace Act.

17. SUBSTANCE ABUSE PREVENTION ON PUBLIC WORKS PROJECTS ACT

- 17.1 In the event this is a public works project as defined under the Prevailing Wage Act, 820 ILCS 130/2, Proposer agrees to comply with the Substance Abuse Prevention on Public

Works Projects Act, 820 ILCS 265/1 *et seq.*, and further agrees that all of its subcontractors shall comply with such Act. As required by the Act, Proposer agrees that

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it will file with the Village prior to commencing work its written substance abuse prevention program and/or that of its subcontractor(s) which meet or exceed the requirements of the Act.

18. PREVAILING WAGE ACT

18.1 This Contract is not subject to the Prevailing Wage Act.

19. PATRIOT ACT COMPLIANCE

19.1 The Proposer represents and warrants to the Village that neither it nor any of its principals, shareholders, members, partners, or affiliates, as applicable, is a person or entity named as a Specially Designated National and Blocked Person (as defined in Presidential Executive Order 13224) and that it is not acting, directly or indirectly, for or on behalf of a Specially Designated National and Blocked Person. The Proposer further represents and warrants to the Village that the Proposer and its principals, shareholders, members, partners, or affiliates, as applicable are not, directly or indirectly, engaged in, and are not facilitating, the transactions contemplated by this Contract on behalf of any person or entity named as a Specially Designated National and Blocked Person. The Proposer hereby agrees to defend, indemnify and hold harmless the Village, and its elected or appointed officers, employees, agents, representatives, engineers and attorneys, from and against any and all claims, damages, losses, risks, liabilities and expenses (including reasonable attorney's fees and costs) arising from or related to any breach of the foregoing representations and warranties.

20. INSURANCE REQUIREMENTS

20.1 Prior to starting the work, Contractor and any Subcontractors shall procure, maintain and pay for such insurance as will protect against claims for bodily injury or death, or for damage to property, including loss of use, which may arise out of operations by the Contractor or Subcontractor or any Sub-Sub Contractor or by anyone employed by any of them, or by anyone for whose acts any of them may be liable. Such insurance shall not be less than the greater of coverages and limits of liability specified below or any coverages and limits of liability specified in the Contract Documents or coverages and limits required by law unless otherwise agreed to by the Village.

Workers Compensation	\$500,000	Statutory
Employers Liability	\$1,000,000	Each Accident
	\$1,000,000	Disease Policy Limit
	\$1,000,000	Disease Each Employee
Comprehensive General Liability	\$2,000,000	Each Occurrence
	\$2,000,000	Aggregate
		<i>(Applicable on a Per Project Basis)</i>
Commercial Automobile	\$1,000,000	Each Accident Liability

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Professional Errors & Omissions (pursuant to section .9 below)	\$2,000,000 \$2,000,000	Each Claim Annual Aggregate
Umbrella Liability	\$ 5,000,000	

20.2 Commercial General Liability Insurance required under this paragraph shall be written on an occurrence form and shall include coverage for Products/Completed Operations, Personal Injury with Employment Exclusion (if any) deleted, Blanket XCU and Blanket Contractual Liability insurance applicable to defense and indemnity obligations and other contractual indemnity assumed under the Contract Documents. The limit must be on a "Per Project Basis".

20.3 Comprehensive Automobile Liability Insurance required under this paragraph shall include coverage for all owned, hired and non-owned automobiles.

20.4 Workers Compensation coverage shall include a waiver of subrogation against the Village.

20.5 Comprehensive General Liability, Employers Liability and Commercial Automobile Liability Insurance may be arranged under single policies for full minimum limits required, or by a combination of underlying policies with the balance provided by Umbrella and/or Excess Liability policies.

20.6 Contractor and all Subcontractors shall have their respective Comprehensive General Liability (including products/completed operations coverage), Employers Liability, Commercial Automobile Liability, and Umbrella/Excess Liability policies endorsed to add the "Village of Downers Grove, its officers, officials, employees and volunteers" as "additional insureds" with respect to liability arising out of operations performed; claims for bodily injury or death brought against the Village by any Contractor or Subcontractor employees, or the employees of Subcontractor's subcontractors of any tier, however caused, related to the performance of operations under the Contract Documents. Such insurance afforded to the Village shall be endorsed to provide that the insurance provided under each policy shall be *Primary and Non-Contributory*.

20.7 Contractor and all Subcontractors shall maintain in effect all insurance coverages required by the Contract Documents at their sole expense and with insurance carriers licensed to do business in the State of Illinois and having a current A. M. Best rating of no less than A- VIII. In the event that the Contractor or any Subcontractor fails to procure or maintain any insurance required by the Contract Documents, the Village may, at its option, purchase such coverage and deduct the cost thereof from any monies due to the Contractor or Subcontractor, or withhold funds in an amount sufficient to protect the Village, or terminate this Contract pursuant to its terms.

20.8 All insurance policies shall contain a provision that coverages and limits afforded hereunder shall not be canceled, materially changed, non-renewed or restrictive modifications

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added, without thirty (30) days prior written notice to the Village. Renewal certificates shall be provided to the Village not less than five (5) days prior to the expiration date of any of the required policies. All Certificates of Insurance shall be in a form acceptable to Village and shall provide satisfactory evidence of compliance with all insurance requirements. The Village shall not be obligated to review such certificates or other evidence of insurance, or to advise Contractor or Subcontractor of any deficiencies in such documents, and receipt thereof shall not relieve the Contractor or Subcontractor from, nor be deemed a waiver of the right to enforce the terms of the obligations hereunder. The Village shall have the right to examine any policy required and evidenced on the Certificate of Insurance.

20.9 Only in the event that the Work under the Contract Documents includes design, consultation, or any other professional services, Contractor or the Subcontractor shall procure, maintain, and pay for Professional Errors and Omissions insurance with limits of not less than \$2,000,000 per claim and \$2,000,000 annual aggregate. If such insurance is written on a claim made basis, the retrospective date shall be prior to the start of the Work under the Contract Documents. Contractor and all Subcontractors agree to maintain such coverage for three (3) years after final acceptance of the Project by the Village or such longer period as the Contract Documents may require. Renewal policies during this period shall maintain the same retroactive date.

20.10 Any deductibles or selfinsured retentions shall be the sole responsibility of the Insured. At the option of the Village, either: the insurer shall reduce or eliminate such deductibles or selfinsured retentions as respects the Village, its officers, officials, employees and volunteers; or the Proposer shall procure a bond guaranteeing payment of losses and related investigations, claim administration and defense expenses.

21. COPYRIGHT/PATENT INFRINGEMENT

21.1 The Proposer agrees to indemnify, defend, and hold harmless the Village against any suit, claim, or proceeding brought against the Village for alleged use of any equipment, systems, or services provided by the Proposer that constitutes a misuse of any proprietary or trade secret information or an infringement of any patent or copyright.

22. COMPLIANCE WITH OSHA STANDARDS

22.1 Equipment supplied to the Village must comply with all requirements and standards as specified by the Occupational Safety and Health Act. All guards and protectors as well as appropriate markings will be in place before delivery. Items not meeting any OSHA specifications will be refused.

23. CERCLA INDEMNIFICATION

23.1 In the event this is a contract that has environment aspects, the Proposer shall, to the maximum extent permitted by law, indemnify, defend, and hold harmless the Village, its officers, employees, agents, and attorneys from and against any and all liability, including without limitation, costs of response, removal, remediation, investigation, property damage, personal injury, damage to natural resources, health assessments, health settlements, attorneys' fees, and other related transaction costs arising under the

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Comprehensive Environmental Response, Compensation, and Liability Act (CERCLA) of 1980, 42 U.S.C.A. Sec. 9601, et seq., as amended, and all other applicable statutes, regulations, ordinances, and under common law for any release or threatened release of the waste material collected by the Proposer, both before and after its disposal.

24. BUY AMERICA

- 24.1 The Contractor agrees to comply with 49 U.S.C.5323(j), the Federal Transportation Administration's (FTA) Buy America regulations at 49 C.F.R. Part 661, and any amendments thereto, and any implementing guidance issued by the FTA, with respect to this Contract, when financed by Federal funds (through a grant agreement or cooperative agreement).
- 24.2 As a condition of responsiveness, the Contractor agrees to submit with its proposal submission, an executed Buy America Certificate, attached hereto.

25. CAMPAIGN DISCLOSURE

- 25.1 Any contractor, proposer, bidder or vendor who responds by submitting a bid or proposal to the Village of Downers Grove shall be required to submit with its submission, an executed Campaign Disclosure Certificate, attached hereto.
- 25.2 The Campaign Disclosure Certificate is required pursuant to the Village of Downers Grove Council Policy on Ethical Standards and is applicable to those campaign contributions made to any member of the Village Council.
- 25.3 Said Campaign Disclosure Certificate requires any individual or entity bidding to disclose campaign contributions, as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4), made to current members of the Village Council within the five (5) year period preceding the date of the bid or proposal release.
- 25.4 By signing the bid or proposal documents, contractor/proposer/bidder/vendor agrees to refrain from making any campaign contributions as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4) to any Village Council member and any challengers seeking to serve as a member of the Downers Grove Village Council.

26. SUBLETTING OF CONTRACT

- 26.1 No contract awarded by the Village shall be assigned or any part subcontracted without the written consent of the Village Manager. In no case shall such consent relieve the Contractor from their obligation or change the terms of the contract.

All approved subcontracts shall contain language which incorporates the terms and conditions of this Contract.

27. TERM OF CONTRACT

- 27.1 The term of this Contract will be for three (3) years unless terminated sooner in accordance with paragraph 28.

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28. TERMINATION OF CONTRACT

28.1 The Village reserves the right to terminate the whole or any part of this Contract, upon written notice to the Contractor, for any reason and/or in the event that sufficient funds to complete the Contract are not appropriated by the Village.

28.2 The Village further reserves the right to terminate the whole or any part of this Contract, upon written notice to the Contractor, in the event of default by the Contractor. Default is defined as failure of the Contractor to perform any of the provisions of this Contract or failure to make sufficient progress so as to endanger performance of this Contract in accordance with its terms. In the event that the Contractor fails to cure the default upon notice, and the Village declares default and termination, the Village may procure, upon such terms and in such manner as the Village may deem appropriate, supplies or services similar to those so terminated. The Contractor shall be liable for any excess costs for such similar supplies or services unless acceptable evidence is submitted to the Village that failure to perform the Contract was due to causes beyond the control and without the fault or negligence of the Contractor. Any such excess costs incurred by the Village may be setoff against any monies due and owing by the Village to the Contractor.

29. BILLING & PAYMENT PROCEDURES

29.1 Payment will be made upon receipt of an invoice referencing Village purchase order number. Once an invoice and receipt of materials or service have been verified, the invoice will be processed for payment in accordance with the Village payment schedule. The Village will comply with the Local Government Prompt Payment Act, 50 ILCS 505/1 et seq., in that any bill approved for payment must be paid or the payment issued to the Proposer within 60 days of receipt of a proper bill or invoice. If payment is not issued to the Proposer within this 60 day period, an interest penalty of 1.0% of any amount approved and unpaid shall be added for each month or fraction thereof after the end of this 60 day period, until final payment is made.

29.2 The Village shall review in a timely manner each bill or invoice after its receipt. If the Village determines that the bill or invoice contains a defect making it unable to process the payment request, the Village shall notify the Contractor requesting payment as soon as possible after discovering the defect pursuant to rules promulgated under 50 ILCS 505/1 et seq. The notice shall identify the defect and any additional information necessary to correct the defect.

29.3 If this Contract is for work defined as a "fixed public work" project under the Illinois Prevailing Wage Act, 820 ILCS 130/2, any contractor or subcontractor is required to submit certified payroll records along with the invoice. No invoice shall be paid without said records.

29.4 Please send all invoices to the attention of Village of Downers Grove, Accounts Payable, 801 Burlington, Downers Grove, IL 60515.

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30. RELATIONSHIP BETWEEN THE PROPOSER AND THE VILLAGE

30.1 The relationship between the Village and the Proposer is that of a buyer and seller of professional services and it is understood that the parties have not entered into any joint venture or partnership with the other.

31. STANDARD OF CARE

31.1. Services performed by Proposer under this Contract will be conducted in a manner consistent with that level of care and skill ordinarily exercised by members of the profession currently practicing in the same locality under similar conditions. No other representations express or implied, and no warranty or guarantee is included or intended in this Contract, or in any report, opinions, and documents or otherwise.

31.2 If the Proposer fails to meet the foregoing standard, Proposer will perform at its own cost, and without reimbursement from the Village, the professional services necessary to correct errors and omissions caused by Proposer's failure to comply with the above standard and reported to Proposer within one (1) year from the completion of Proposer's services for the Project.

31.3 For Professional Service Agreements (i.e. Engineer, Consultant): Project site visits by Proposer during construction or equipment installation or the furnishing of Project representatives shall not make Proposer responsible for: (i) construction means, methods, techniques, sequences or procedures; (ii) for construction safety precautions or programs; or (iii) for any construction contractor(s)' failure to perform its work in accordance with contract documents.

32. GOVERNING LAW

32.1 This Contract will be governed by and construed in accordance with the laws of the State of Illinois without regard for the conflict of laws provisions. Venue is proper only in the County of DuPage and the Northern District of Illinois.

33. SUCCESSORS AND ASSIGNS

33.1 The terms of this Contract will be binding upon and inure to the benefit of the parties and their respective successors and assigns; provided, however, that neither party will assign this Contract in whole or in part without the prior written approval of the other. The Proposer will provide a list of key staff, titles, responsibilities, and contact information to include all expected subcontractors.

34. WAIVER OF CONTRACT BREACH

34.1 The waiver by one party of any breach of this Contract or the failure of one party to enforce at any time, or for any period of time, any of the provisions hereof will be limited to the particular instance and will not operate or be deemed to waive any future breaches of this Contract and will not be construed to be a waiver of any provision except for the particular instance.

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35. AMENDMENT

35.1 This Contract will not be subject to amendment unless made in writing and signed by all parties.

36. NOT TO EXCEED CONTRACT

36.1 The contract price is a "not-to-exceed" cost. At any time additional work is necessary or requested, and the not-to-exceed price is increased thereby, any change, addition or price increase must be agreed to in writing by all parties who have executed the initial contract.

36.2 Change orders for public works projects which authorize an increase in the contract price that is 50% or more of the original contract price or that authorize or necessitate any increase in the price of a subcontract under the contract that is 50% or more of the original subcontract price must be resubmitted for bidding in the same manner by which the original contract was bid. (50 ILCS 525/1)

37. SEVERABILITY OF INVALID PROVISIONS

37.1 If any provisions of this Contract are held to contravene or be invalid under the laws of any state, country or jurisdiction, contravention will not invalidate the entire Contract, but it will be construed as if not containing the invalid provision and the rights or obligations of the parties will be construed and enforced accordingly.

38. NOTICE

38.1 Any notice will be in writing and will be deemed to be effectively served when deposited in the mail with sufficient first class postage affixed, and addressed to the party at the party's place of business. Notices shall be addressed to the Village as follows:

**Village Manager Village
of Downers Grove 801
Burlington Ave.
Downers Grove, IL 60515**

And to the Proposer as designated in the Contract Form.

39. COOPERATION WITH FOIA COMPLIANCE

39.1 Contractor acknowledges that the Freedom of Information Act may apply to public records in possession of the Contractor or a subcontractor. Contractor and all of its subcontractors shall cooperate with the Village in its efforts to comply with the Freedom of Information Act. 5 ILCS 140/1 et.seq.

III. DETAILED SPECIFICATIONS**WATER DISTRIBUTION SYSTEM LEAK DETECTION SERVICES**

Intent: The intent of this RFP is to solicit lump sum proposals for a leak survey and hourly rates for emergency leak locating services from reputable technical service providers who are capable of providing highly accurate global positioning system (GPS) equipment, state-of-the-art acoustic

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equipment and skilled professional staff to find subsurface water system leaks within the Village of Downers Grove (hereafter Village). The technical service provider shall be able to detect and locate the smallest of leaks and other sources of water loss for the Village's water distribution system.

Scope of Work

Leak Survey: The work to be done under these specifications includes furnishing of all labor, material, transportation, tools, and supplies necessary to acoustically survey the Village's entire water distribution system once each year for the duration of this contract. The water system covers an area of approximately 16 square miles including areas outside the corporate limits of the Village, and includes approximately 233 miles of water main ranging in size from 4-inches to 24-inches in diameter.

The Village will furnish all maps and records necessary to properly conduct the leak detection survey. The Contractor shall be responsible for and shall provide personnel qualified to conduct waterline locating activities during the course of the leak detection survey.

The technical service provider shall listen on **all** hydrants, valves, and when necessary b-boxes with sensitive sound intensifying instruments to determine areas of leakage. When a leak is discovered, the technical service provider shall conduct further investigations using an Electronic Leak Correlator to pinpoint the leaks for repairs.

The technical service provider shall submit daily reports to the Water Manager indicating the location, severity and estimated water loss of each leak. The location of all identified leaks shall be recorded using GPS equipment with sub-meter accuracy and provided to the Village. Upon completion of the leak survey a final report shall be submitted indicating the following, at a minimum:

- 1) A description of the area surveyed including lineal feet of the system surveyed;
- 2) The methodology of the survey including a description of the equipment used and an explanation of how this equipment works in relation to water mains (ductile/cast/PVC), hydrants and valves, and services.
- 3) A summary list of leaks including a description of the type of leak (main line, service line, valve or hydrant), the location of the leak and an estimate as to the size of the leak measured in gallons per day (GPD);
- 4) An estimate of the daily and annual financial impacts of the water loss based on the unit price the Village pays the DuPage Water Commission for water.
- 5) General recommendations based on the technical service provider's investigation including an estimate on the payback period of the survey.
- 6) Individual leak detection reports incorporating a diagram of the area surveyed for the suspect leak, as well as information relative to the date and time the leak was detected, the address/location of the leak and the number and type of connection points used.

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- 7) A list of all valve defects and map errors observed during the survey.

Minimum work crew of two (2) is required.

Emergency Services

The technical service provider shall be called upon from time to time to respond after business hours (3:30 p.m. to 7 a.m. Monday - Friday), weekends (Saturdays and Sundays), holidays or during regular business hours (7 a.m. to 3:30 p.m. Monday - Friday) when not performing leak survey work to assist crews with locating possible water main breaks. Under these circumstances the technical service provider shall be compensated at an hourly rate per crew that shall be inclusive of all labor, materials, and equipment as identified herein. The technical service provider will not be compensated for travel time to the site for emergency services.

Any emergency services needed are to be provided with 90 minutes of notification. The technical service provider shall provide a 24-hour emergency telephone number to contact a representative in case of emergency.

Technical Service Provider Qualifications: The technical service provider shall be required before the award of any contract to show to the complete satisfaction of the Water Manager that it has the necessary facilities, ability and resources to provide the services specified herein in a satisfactory manner. The technical service provider shall be required to give past history and references in order to satisfy the Water Manager in regard to the technical service provider's qualifications. The Water Manager shall make reasonable investigations deemed necessary and proper to determine the ability of the technical service provider to perform the work. The Water Manager reserves the right to reject any proposal if the evidence submitted by, or investigation of, the technical service provider fails to satisfy the Water Manager that the technical service provider is properly qualified to carry out the obligations of the contract and to complete the work described herein. Evaluation of the technical service provider's qualifications shall include:

1. The ability, capacity, skill and resources to perform the work or provide the service required.
2. The ability of the technical service provider to perform the work or provide the service promptly or within the time specified, without delay or interference.
3. The character, integrity, reputation, judgment, experience, and efficiency of the technical service provider.
4. The quality of performance of previous leak detection contracts or services with the Village and other municipalities within the last five (5) years. At least two (2) of the municipal references *must* be for individual leak detection contracts in excess of 116 miles of water main annually. These references shall be indicated clearly in the proposal.

The technical service provider shall be required to maintain a staffed office within a 100 mile radius of the Village for the duration of this contract. Further, the technical service provider shall provide 24 hour, 7 day a week emergency service for the duration of this contract.

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General Notes: Proposers must completely familiarize themselves with the specifications in this RFP. The technical service provider shall furnish all equipment and staffing necessary to handle the leak detection survey services in a timely and safe manner, at the price stated.

The technical service provider will be responsible for any work that is not acceptable to the Village, and will be responsible for the correction of the condition within two (2) working days of notification, at no additional cost to the Village.

Work Hours: The technical service provider shall work the same hours as the Public Works Department unless other arrangements are agreed upon ahead of time. The Department's current hours are 7:00 a.m. to 3:30 p.m., Monday through Friday.

Right to Change Scope of Work: Due to budget constraints, the Village reserves the right to add or delete from the contract as required. No adjustments in contract unit prices or additional compensation will be made for alteration in the quantities or services from the contract. The quantities listed are estimates only and may be altered.

Safety: The technical service provider shall exercise every precaution at all times for the protection of persons and properties. The safety provisions of all applicable laws and ordinances shall be strictly observed. The technical service provider shall abide by all EPA and OSHA safety standards and regulations. **The Village is not responsible for site safety. The technical service provider is solely and exclusively responsible for construction means, methods, technologies and site safety.**

The technical service provider upon his receipt of instructions from the Contract Administrator, to discontinue such practice shall, immediately discontinue any practice obviously hazardous in the opinion of the Contract Administrator.

The technical service provider at all times during the life of this contract shall observe and abide by all Federal, state and local laws which in any way affect the conduct of the work and with all decrees and orders of courts of competent jurisdiction.

Traffic Control and Protection: The Technical service provider shall provide adequate traffic control for work area protection in compliance with the most current edition of the Federal Highway Administration Manual on Uniform Traffic Control Devices for Streets and Highways, (MUTCD), the State of Illinois Illinois Vehicle Code, the Illinois Department of Transportation Highway Standards, and the Illinois Department of Transportation Handbook of Traffic Engineering Practice for Small Cities. All personnel, signs, barricades, and any other items or devices necessary shall be provided by the Technical service provider. The Village shall make no separate payment for this work. Traffic control shall include but not be limited to the following:

- a. Whenever possible, work vehicles shall be parked on the same side of the street as the work site. Vehicles shall park with right wheels to the curb or to the right edge of the righthand shoulder as required by Municipal Code 14-92.

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- b. Whenever possible the work site on a two lane street or highway shall be confined to one traffic lane leaving the opposite lane open to traffic.
- c. Work area protection shall take into account the duration of the project, the size of the project, the lanes of traffic, the volume of traffic, the speed limit, and the distance to the work area from the pavement.
- d. Work vehicles shall have flashing lights lit but not as a substitute for any traffic control devices for work area protection that may be necessary.
- e. Warning signs such as "Workers Ahead" shall be diamond shaped having a black symbol or message on an orange reflective background. Such signs shall have a minimum size of 30 inches by 30 inches with a maximum size of 48 inches by 48 inches. Such signs shall be posted at a minimum height of 24 inches above the pavement.
- f. Cones used as daytime channeling devices shall be at least 18 inches tall, conical or tubular in shape with a broadened base, and orange in color. Cones shall be spaced equal in feet to the posted speed limit or closer along the taper length.
- g. Channeling devices shall be positioned to provide adequate taper length before the work area to guide traffic through the work area. Taper length shall be calculated using the following formulas.

L = taper length in feet

W = width of lane closure in feet

S = posted speed limit

For streets of speed limit 40 mph or less $L = [W \times (S \text{ Squared})] / 60$

For streets of speed limit 45 mph or greater $L = W \times S$

- h. For lane closures on multilane highways, appropriate warning signs such as "Right Lane Closed" and channeling devices at the appropriate intervals shall be used depending on the speed limit.
- i. Should complete street closure be required for a minimum of 8 hours on any given day in order to complete contract work, the Technical service provider shall notify the Traffic Division and the Police Department, and the appropriate barricades (at least 3 Type III barricades at each intersection), and "Road Closed" and "Detour" arrow signs shall be used to direct traffic around the work area.
- j. Flaggers shall be appropriately dressed (reflective vest, etc.) to alert motorists, and shall stand in a conspicuous position facing approaching traffic, and shall use the proper traffic control sign when directing traffic.

Operation Standards: All water leak detection operations will be done following the standards outlined below:

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- The technical service provider will perform all work in a manner that minimizes road hazards for the motoring public. All reasonable precautions will be taken to protect public and private property, such as sidewalks, pavement, lawns, fences, bushes, trees, shrubs, buildings, and other property from undue damage. If the Contract Administrator determines that technical service provider has unnecessarily damaged or destroyed property, it shall be repaired or replaced to the satisfaction of the Village at the technical service provider's expense.
- All accidents occurring on the job which damage public or private property, or result in injuries to workers or other persons, or damage to utilities shall be promptly reported to the Village's Police Department at 630-434-5600, and to the Public Works Department at 630-434-5460.

PROPOSAL FORMAT AND SUBMISSION REQUIREMENTS

Proposal Format:

In order to be considered responsive, and evaluate proposals fairly and completely, each prospective vendor must follow the format set out in this RFP and provide all information requested. Proposals should be prepared simply and economically, providing a straightforward, concise description of capabilities to satisfy the requirements of the RFP. Emphasis should be on completeness and clarity of content. A detailed tabbed index in a 3-ring binder is highly suggested (do not use spiral, comb or glue binding) and must include the following:

Introduction:

Proposals must include the complete name and address of vendor and the name, mailing address, and telephone number of the person the Village should contact regarding the proposal.

- Proposals must be signed by an authorized representative confirming that the vendor will comply with all provisions in this RFP.

Experience/Staff Resumes:

- Vendor shall indicate the expertise and experience of the Vendor relative to the requirements contained in this RFP.
- Submit resumes for the individuals who will be performing the services for the Village.

Resumes shall be formatted in the following order;

- 1) Position with the Company
- 2) Role in the Project
- 3) Experience with the requirements and tasks being requested
- 4) Work history on similar projects with the company
- 5) Legal relationship of the named person with the prime technical service provider

- Past Experience

Technical Approach/Implementation:

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A detailed work plan and methodology your firm would follow in performing services under the contract. *Do not restate the Village's Scope of Work* but rather provide the approach your firm will take and any recommendations. If your firm's approach is different than stated in the Village's Scope of Work, explain how and why.

Provide sample reports, protocol, procedures, or spreadsheets representative of those that will be provided to the Village.

The vendor will present a schedule for the project. The schedule will highlight important milestone dates with a description of what these tasks include. Please include a Gantt-type chart depicting the project from start to final acceptance.

Cost Proposal:

In conjunction with the proposal, vendors shall also submit one (1) original and two (2) copies of the cost proposal (all costs). Proposals should include an all inclusive cost to complete the scope of services.

Submission Requirements:

- The return of this complete Request for Proposal signed and filled out as required.
- Completed References
- Cost proposal Sheet

PROPOSAL EVALUATION PROCESS

Vendor Selection:

A technical review team will evaluate the proposals. Final selection will be based on the evaluation of proposals unless it is deemed necessary by the team to conduct interviews. The firm determined best qualified to perform this project will be recommended to the Village Council for contract award. The Village of Downers Grove reserves the right to reject any and all proposals for any reason deemed appropriate by the Village.

The Village may conduct negotiations with the top vendor(s) if required to determine the acceptability of the proposal in regards to specifications, terms and conditions and cost; therefore, the proposal(s) submitted should contain the vendor's most favorable terms and conditions as well as cost with detailed specifications as proposed, since the selection and award may be made without discussion.

The Village will select the highest rated, fully qualified and best suited vendor to continue forward the project. Should the first selected vendor be unable to fulfill the terms of the contract, the Village reserves the right to enter into a contract with the 2nd selected vendor. If the Village does not find that any vendor meets the needs and requirements, the Village is not obligated to enter into agreement for water leak detection services.

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IV. PROPOSER'S RESPONSE TO RFP

(Proposer must insert response to RFP here. DO NOT insert a form contract, the RFP document including detail specs and Proposer's response will become the contract with the Village.)



November 29, 2016

Mr. Theresa H. Tarka
Purchasing Assistant
Village of Downers Grove
801 Burlington Ave.
Downers Grove, IL 60515

Dear Ms. Tarka:

M.E. Simpson Co., Inc. is pleased to present the Village of Downers Grove our proposal for the Village's "RFP-0-63-2016/TT", Water Distribution System Leak Detection Services Program. We are honored to be considered for this work and are confident our team will help make the project a success.

M.E. Simpson Co., Inc. is a Professional Services Firm dedicated to developing and providing programs and services designed to maximize peak performance for our clients' water distribution systems. Many of these programs are universally recognized as a part of "Best Management Practices" (BMPs) for utilities. We pride ourselves on delivering solid solutions using the highest quality technical and professional services by way of state-of-the-art technology and a skilled and well-trained staff of professionals. Our highly educated engineers and technical team are committed to the success of this project. They will be ready at a moment's notice to relieve your staff's burden and ensure a seamless continuation of your services.

Our services were developed and refined to provide utilities with programs that can be customized to meet their needs. From complete "Turn-Key" services to assisting with the development of "in-house" programs for utilities, M.E. Simpson Co., Inc. serves our clients with this ultimate goal: to deliver to the public the implicit faith that **"the water is always safe to drink"**.

Thank you for your consideration and this opportunity to acquaint you with our Water Distribution System Leak Detection Services and offer this response. We are committed to exceeding your expectations.

Sincerely,

A handwritten signature in blue ink, appearing to read "M.D. Simpson", is written over a faint, larger version of the signature.

Michael D. Simpson
Chief Executive Officer

Michael D. Simpson
Chief Executive Officer

3406 Enterprise Avenue
Valparaiso, IN 46383

800.255.1521 P
888.531.2444 F

mike@mesimpson.com

SCOPE OF WORK

Water Distribution System Leak Survey

The Field Scope of Service for the Leak Survey is understood to be the following:

M.E. Simpson Co., Inc. will furnish all labor, material, transportation, tools, and equipment necessary to survey the water distribution system areas selected by the Village. M.E. Simpson Co., Inc. shall be required to provide such skilled and trained personnel and equipment necessary to complete the work herein specified. **There will be a minimum of Two Persons per team working on the survey at all times.**



Leak Detection has come a long way since the early 1900's.

- ◆ Work in an orderly and **safe** manner to insure protection of the local residents, Utility employees, and the Field Staff so that no **avoidable** accidents occur.
- ◆ All Field Staff will have readily observable identification badges worn while in the field.
- ◆ The leak detection equipment to be used will be that which was described in the "Equipment to be used" section.
- ◆ Initially listen to **all fire hydrants, all main line valves**, and when necessary, selected service connections in the entire distribution system with the **FCS S30** electronic listening device or the **Gutermann AquaScope 3** electronic listening device by making physical contact with the valve, hydrant, pipe, or B-box. (Listening points that are not accessible will be given to the Utility and when corrected they will be listened to.) This will be done on the Utility's distribution system.
- ◆ Listening distances will not exceed 500' between points, for metallic type pipes and 150' for NON-metallic type pipes. I.E.: valves, hydrants, service valves or meter settings will be used with preference of listening points in order as follows; direct contact with the pipe, main line valves, hydrant valves, hydrants, then service valves or meter settings.
- ◆ Valve vaults full of water may be pumped out to facilitate listening. Sometimes full vaults can mask leak noise.

- ◆ Large diameter pipe (18"-36") may need to have additional listening performed by listening directly above the pipe at intervals of 6-10 feet.
- ◆ **All accessible points** along PVC water mains will be physically listened to including services, main line valves, and hydrants.
- ◆ A "suspected leak" log shall be maintained indicating all areas where suspected leak noise was heard. This log will be reviewed when the Project Team is verifying the suspected leak area for confirmation of the actual existence of a leak. This log will be a part of the periodic reports turned into the Utility regardless of an actual leak located in the area or not, with an explanation of the noise source.
- ◆ When leak noise has been detected and or suspected, the Project Team will verify the suspected area a second time to confirm the noise. At least four hours will pass between the initial listening of the area before a second listen and confirmation is attempted.
- ◆ The Project Team will line locate the water main and service lines in the immediate area so the correct pipe distances can be input into the leak correlator and also so that the Water Utility will have an idea of where the water main is located prior to excavation. Non-metallic pipe locations will be "interpolated" as best that can be identified, given the line location of metallic services, Utility knowledge of the area, or other information regarding the actual location of the main.
- ◆ The Project Team will use the following Electronic Leak Correlators (either a FCS Accu-Corr, Digi-Corr, Tri-Corr Touch; Vivax Metrotech HL6000X; Echologics LeakFinder-ST w/hydrophones leak correlator), to determine if a leak is present and use the same equipment to pinpoint the leak.
- ◆ For PVC water mains only the Echologics LeakFinder-ST w/hydrophones leak correlator, will be used for correlations because of the ability for these correlators to be able to analyze the particular sound frequencies inherent to PVC pipe.
- ◆ The leak location will be marked in the field (on the surface) using environmentally formulated Precautionary Blue paint.
- ◆ The Project Team will document all leak locations with a diagram indicating the location of the leak. Other information related to that correlation will be included as part of the field sheet such as the filters used for the correlation, line locations, distances between sensors, etc.
- ◆ The field sheets will be copied, and turned into the assigned Water Department Manager daily or an agreed time period so the leak can be dug and repaired immediately. They will be classified as to the potential severity of water loss, as well as potential danger to the general public.
- ◆ The locations of leaks requiring immediate attention (immediate threat to life, injury or traffic) will be turned in as quickly as possible to facilitate the repair process.
- ◆ **"Ground miking" will not be used as the primary determination for leak locations.** Grounding miking will be done per Utility request, or when it has been deemed to be the most efficient means to listen to the water main running under ground. Large diameter mains (18"-36") may need this additional evaluation.

- ◆ This method may be used to assist in confirmation of a leak location. However, “ground miking” is solely dependent on conditions beyond the direct observations of the leak technician such as soil conditions and composition, water table, depth of pipe bury, assumed location of the water main (such as concrete pressure pipe) and compaction of pavement material causing leak sounds to scatter and echo or simply be absorbed.
- ◆ The Project Team will report daily or per request of the Utility, to the assigned Utility Manager and go over the progress of the previous day, as well as cover what will be surveyed the current day.
- ◆ It may be necessary to conduct parts of the Leak Survey during “off hours” such as at night. This may be required in areas of high traffic volume where traffic noise may affect the ability to detect leak noise, and traffic volume may affect the ability of the Project Team to be able to safely access main line valves in the middle of the street. The Project Team will give 24-hour advanced notice of intent to survey a particular area that may require after hours surveying or nighttime surveying. This is so the Utility can plan for the area to be surveyed, give notification to the Police department, as well as other Public Works Divisions as to the activity that will take place.
- ◆ A progression map shall be maintained for each section under survey indicating leak locations on the map. This will be especially helpful in quickly determining leak locations that correspond to the field leak diagrams turned into the Utility.
- ◆ As a part of the leak program, mapping discrepancies found on the current water atlas will be noted and included as a part of the final report so the Utility can make needed corrections. This will be included as a part of the periodic reporting to the Utility, thus enabling the Utility to keep up with mapping corrections.
- ◆ Distribution assets found to be in disrepair such as issues with hydrants, valves, and service lines, will be noted and turned into the Utility.
- ◆ Leaks verified on the customer’s side of a service shut-off will not be located beyond the shut-off. If a leak appears to be on the Customers’ side, the Utility will be notified first, then the customer notified and permission granted prior to the water being shut off even for short periods of time where possible and as time allows, as well as the ability for the customer to respond.
- ◆ If the Utility requests leak locations beyond the service shut off on the customer’s side of the service line, this will result in an additional charge to the leak survey based on an hourly rate and this service must be agreed upon between the Utility and M.E. Simpson Co., Inc. prior to the start of the survey.
- ◆ Valves and hydrants will not be operated without Utility permission. Valves and hydrants that break during this type of operation are the sole responsibility of the Utility. M.E. Simpson Co., Inc. cannot be responsible for valves and hydrants that break due to pre-existing conditions.
- ◆ The Utility is encouraged to dig up and repair the leaks located as soon as possible so that the area may be re-surveyed while the Project Team is still working on the survey in that general geographical location to ensure no other leaks are present in that area.

Quality Control and Accuracy of Leak Locations

The level of accuracy of leak detection is a matter of taking in all the above considerations and applying those considerations to each individual potential leak location as it is being evaluated. Any statement made as to the level of accuracy of leak locations must be considered based on the individual conditions of each leak.



Leak surfacing at intersection



Hidden leak running into drain tile

Locating leaks on a distribution system can be very challenging. It is not a perfect science. Pipes and fittings can leak for a variety of reasons (age, poor installation, material failures, bad soils, etc.), and the ability to locate leaks is dependent on the stated variables listed in the "Project Approach". By employing a strict methodology in the field for conducting a leak survey, these variables can be accounted for and mitigated. The depth of experience of the Project Team is extremely important to maintaining the ability to have accurate locations of leaks. Additionally, crews work as Two-Person Teams in the field, double checking the progress of the work as the survey progresses. The systematic procedure for leak confirmation has been stated in the Scope of Field Service and is restated here.

"Suspected leak areas are always listened to a second time, preferably at a different time of day than originally listened to. The mains and services will be line located to insure correct pipe distances are used for the correlations. Correlations may need to be performed several times with several configurations to insure all the possible scenarios have been covered. Sewer manholes may need to be opened and flows observed. If there is any doubt as to the existence of a leak, the area may be checked and correlated at different times to rule out water usage or other factors. The progress of the survey will be monitored by the use of daily logs and a progression map with suspected leak noise indications marked and possible leak locations will be maintained. Field leak location forms will be turned into the Utility according to the agreed schedule. The Project Team will follow up on leak locations by monitoring the repair schedule of the Utility. That way in case a potential leak location is wrong, the Project Team can return to the site and determine why the leak location was incorrect, and correct it. This means maintaining a good level of communication between the Project Team in the field, and the Utility. **As a matter of Quality Control for leaks in the field, our Correlators, FCS TriCorr Touch and Echologics LeakFinder-ST have the distinct ability to be able to detect and pinpoint more than one leak in the same relative area, thus allowing better leak coverage and insuring that one leak is not "masking" another leak in the same area.** The use of progress reports and meetings will allow for open discussions of problems encountered so solutions can be examined."

Utility Observations

The M.E. Simpson Co., Inc. Project Team will welcome having staff of the Utility observe field procedures while the Leak Survey is in progress. They will be happy to explain and demonstrate the equipment and techniques that are employed by M.E. Simpson Co., Inc. for detecting and locating leaks on the Water System. This may be useful for the staff of the Utility in understanding the parameters of Leak Detection, especially during an emergency such as a main break on a critical line where a major disruption of service could occur.

Final Reports, Documentations & Communications

M.E. Simpson Co, Inc. will perform the following:

- ◆ Project Team will **meet daily** with assigned Utility personnel to go over areas of survey for prior workday and plan current day and area to survey.
- ◆ The field technicians will be readily available by cellular phone. This will facilitate communications between the Utility and the field technicians. A **24-hour toll-free 800 number** is available for direct contact with M.E. Simpson Co., Inc. for emergencies.
- ◆ **Diagram all leak locations**, date of location, and classify according to severity and an estimate of loss. These will be turned in daily to appointed Utility Personnel.
- ◆ **The Project Manager will meet** with the Utility regularly for a progress report.
- ◆ **Prepare a progress report** at monthly intervals for the Utility if requested.
- ◆ **Maintain a progression map to be included with the progress reports and final report** of the project indicating leak locations with symbols indicating type and severity corresponding to the individual leak diagrams.
- ◆ Develop a **Leak Survey log** of activity which will also have confirmed leaks listed and this list will be turned in weekly (in Excel format). The list will also be included with the final report that will include the following;
 1. Mechanical deficiencies discovered
 2. Mapping errors on the water atlas
 3. Type of monitored appurtenances
 4. Location of same for leaks discovered
 5. Total estimated loss
- ◆ **Prepare the final report** at the completion of the project which will include all leak location reports with drawings, total of estimated water loss, total pipe distance investigated, a description of the area surveyed, and other problems found in the system during the course of the survey that need the attention of the Water Utility. The leak summary will list leak types such as main leaks, service line leaks, valve leaks, or hydrant leaks.

Effective communication...
accurate documentation...
**Insuring the success for
the leak survey**

A cost benefit analysis of the survey based on the “cost to produce” water will also be included that describes the financial impact to the Utility for water loss. Recommendations for system maintenance will be a part of this report based on field observations made during the survey. **This final report shall be made available for submission to the Utility within thirty (30) working days of the completion of the fieldwork.**

Assumptions & Services Provided by the Utility

- ◆ The Utility will furnish all maps, atlases, and records necessary to properly conduct the survey. All corrected maps are to be returned to the Utility at the completion of the project.
- ◆ The Utility will assist as necessary to clean out service valves, meter pits and valve-boxes needed for listening.
- ◆ The Utility will provide a Primary Contact Person and/or secondary contact person for the Field Staff to report to on a periodic basis. This person shall act as the official liaison for the duration of the Leak Survey. This person shall have a working knowledge of the water system and will be helpful in attempting to locate particularly hard-to-find water valves for listening and for general information about the water system. *This person will not need to assist the Project Team on a full time basis*, but only on an “as needed” basis.
- ◆ The Utility will assist, if needed, to help gain entry into sites that may be difficult to get into due to security issues or other concerns.
- ◆ The Utility will assist, if needed, to locate all nonmetallic pipe within the service area. This would include all Concrete Cylinder pipe and Asbestos Cement Pipe.
- ◆ We will encourage the immediate digging of major leaks (main breaks) so that if there are problems with the leak location, the problems can be corrected while the Project Team is close by and can verify the site.



Leak Located



Leak repaired.

Area to be Surveyed

A minimum of **233** miles of pipe to be surveyed over a twenty-day period of time.

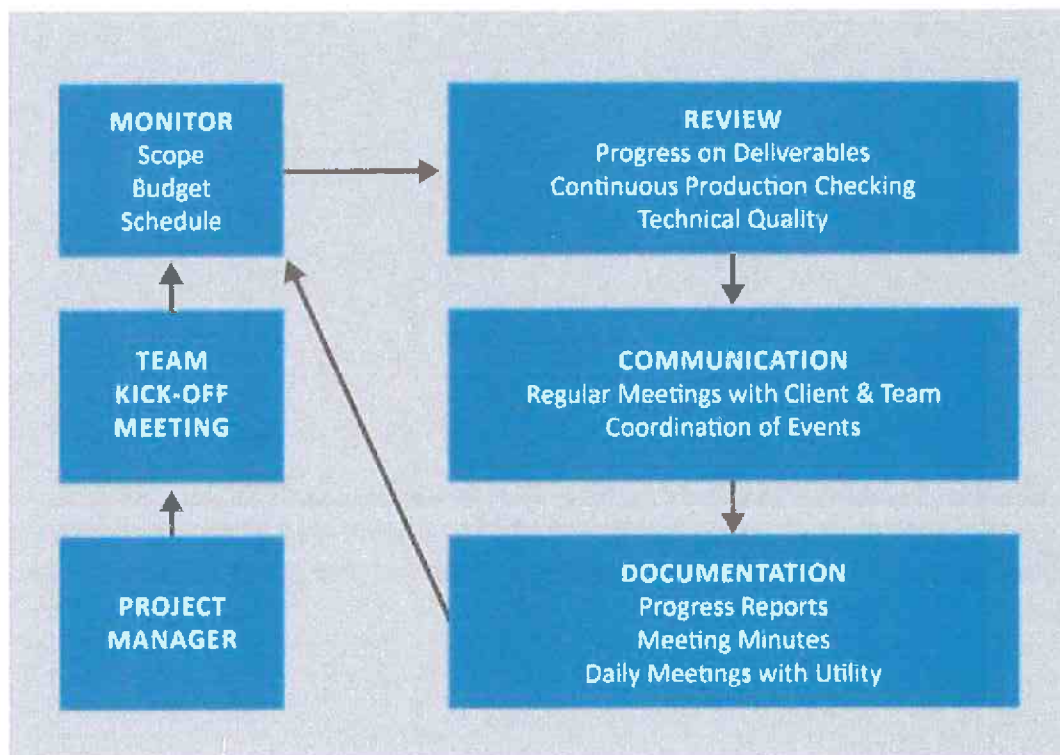
The leak survey work includes monitoring all accessible main line valves, all hydrants, and selected services as needed to keep listening distances within the accepted bounds and Scope of the survey.

PROJECT APPROACH & PROJECT MANAGEMENT

M.E. Simpson Co., Inc.'s project management approach is what leads to our proven track record to complete projects on time and within the budget established. Based on our past experience, we have developed a project approach that will insure the Utility of effective communication throughout this project.

Our project management system establishes—the single project manager—who has the responsibility and authority to act on behalf of M.E. Simpson Co., Inc. This project manager will stay with the project from beginning to the successful completion. The project manager's specific responsibilities include:

- ◆ Coordination of all activities in this project
- ◆ Establishing key decisions and review milestones during this project
- ◆ Preparing an initial project development plan identifying the schedule of work tasks and key personnel to perform the work in the field to meet the milestones and objectives
- ◆ Coordinate communications and meetings with the Utility as needed or required to review technical concepts and alternatives, soliciting staff input and coordinating activities with the project team
- ◆ Prepare periodic reports as needed and meet with the Utility on a regular basis summarizing project scheduling, progress and maintaining the project within the budget stipulated
- ◆ Oversee the execution and development of the project deliverables



Project management remains an important activity during the course of the project and does not stop with the project manager. Each project team deployed into the field is dedicated to providing the best leak survey coverage that can be attained using the state of the art leak detection equipment, tools, field experience and knowledge. Each field team will be made up of two experienced leak detection technicians that also have been cross trained in other disciplines of water loss control such as water meter assessments (residential, commercial, wholesale, and production meters), and water distribution system field maintenance such as distribution flow testing, valve exercising and locational assessments, and Unidirectional water main flushing. It is this combination of experience and knowledge that has helped shape our approach to water loss assessments in distribution systems because the technicians have the capacity to make on the spot decisions regarding any fine tuning of the leak detection program while in the field. They will maintain constant communication with the Utility and the project manager regarding their daily progress as well as any major issues needing immediate attention and discussion.

M.E. Simpson Co., Inc. believes that the selection of our team to perform this survey will provide the Utility with exceptional experience, sound decision making, and a level of service providing the following advantages:

- ◆ A professional leak detection team with a specialized expertise in water loss management
- ◆ An experienced team with the capacity to provide the highest quality work for the Utility
- ◆ A project approach that incorporates interim reporting and continuous input opportunities
- ◆ Innovative proven analysis techniques developed from the completion of several hundred similar projects that sought the same scope and results as this project

Project Quality Assurance/Quality Control

Quality is of the utmost importance to M.E. Simpson Co., Inc.—not merely because of the Utility’s and other client’s requirements—but because it is vital to our continued success and viability. Quality management and services bring to all of us the rewards of jobs well done, satisfied Utility staff, and successful projects.

M.E. Simpson Co., Inc.’s QA/QC program is built around several key elements of M.E. Simpson Co., Inc.’s mission and values which consist of:

- ◆ Maintaining a reputation for quality performance
- ◆ Client satisfaction
- ◆ Continuous process improvement
- ◆ Open communication with the field staff and the Utility
- ◆ Team Work

The QA/QC plan for this project is very simple. No work will leave M.E. Simpson Co., Inc. until it has been verified that all the requirements and objectives of the project as well as the requirements of the project QA/QC managers have been met. During the course of the project, the project manager and/or the QA/QC manager will meet with the Utility to ensure that the work product is technically correct, but also meets the needs and expectations of the Utility.

M.E. Simpson Co., Inc.'s professional services are grounded in sound principles that meet the tests of time from past successes of hundreds of water loss projects and will satisfy the quality requirements of the Scope of Service. Each member of the project team will have a thorough understanding of the project objectives. They will apply sound methodology and principles, and are expected to produce quality, accurate and complete documents. The QA/QC procedure has been developed and implemented based on tried and proven methodologies. The prevention of poor quality service is based on four sound principles:



- ◆ Quality management of the project by using experienced personnel committed to excellence.
- ◆ Conformance to requirements by being knowledgeable of all local conditions in the field and keeping abreast of new cutting edge leak detection methods.
- ◆ Prevention of rework and errors by using teamwork in the field, cross checking the procedure every step of the way, and having data entry staff knowledgeable in all aspects of leak detection projects.
- ◆ Quality is built in - not added on. The project management and field staff have shown that a quality service is produced when the project tasks are properly sequenced and carried out to the final termination of the program using the built in system of checks and balances.



The above images were taken of a main break discovered by M.E. Simpson Co., Inc. in Princeton, Indiana in June of 2010. This leak, along with 64 others, was costing the utility upwards of \$128,246.40 a year.

Water Distribution System Leak Survey

This Leak Detection program is needed to be able to help the Utility control the water losses in the distribution system. Therefore, it is imperative the selection of a qualified Project Team be conducted with the utmost care with thorough research. Any team selected should have no trouble finding large leaks. When the first large leak is located, it will be impressive and the project team will look great. However, it is especially important to be able to locate all the leaks that can be possibly located, including all the small leaks that possibly can be masked by the larger leaks. That will be the real true test of the mettle and ability of the leak detection crew. In addition, gathering field data for the general condition of the distribution system is something the project team will need to be well versed in. Flowmeter maintenance and flowmeter testing is also a practical way of controlling real water losses in the system. Therefore, a practical project management plan with a proven QA/QC plan is needed to insure that this happens.

M.E. Simpson Co., Inc.'s philosophy behind water distribution system leak surveys and leak detection services as incorporated in this work plan is to provide the Utility the following benefits:

- ◆ Conserve freshwater resources
- ◆ Reduce the cost of lost water through leakage
- ◆ Conserve energy and reducing treatment costs by reducing pumpage
- ◆ Help in monitoring potential system operation and maintenance problems
- ◆ Promote proper accounting and financial reporting (GASB 34)
- ◆ Reduce the risk of water shortage and customer hardship (drought management)
- ◆ Ensure a sound and reliable water service for customers of the Utility



A number of items uniquely qualify M.E. Simpson Co., Inc. in performing this leak detection program. The Project Team's extensive practical experience in leak detection methodology coupled with other extensive Water Loss Assessment Program experience such as Water Audits, Meter Testing, and Master Meter Assessments, will allow for a thorough examination of the Distribution system to help reduce the total water loss occurring in the distribution system. From start up to completion, our firm is committed to furnishing a quality service in a timely manner.

Equipment to be used

The following equipment will be used for acoustic leak detection work during the leak survey.

All material listed will be on the job site at all times.

- ◆ **FCS Accu-Corr, Digi-Corr, Tri-Corr Touch Leak Correlator; Vivax-Metrotech HL6000 Leak Correlator; or Echologics LeakFinder-ST w/hydrophones Leak Correlator**
- ◆ **FCS S-30 electronically enhanced listening device or Gutermann AquaScope 3 electronically enhanced listening device.**
- ◆ **RADIO DETECTION LINE LOCATORS.**
- ◆ **SCHONSTEDT, FISHER LABS or CHICAGO TAPE magnetic locator.**



The FCS S-30 or Gutermann AquaScope 3 will be used during the initial surveying process. Both units use highly sensitive transducers to detect leak noise along the pipe or appurtenances attached to the pipe. There is an adapter plate that can be used with the transducer as a “ground microphone” so that this type of leak detection method is available for the crew to use if needed.

The all our Correlators, amplifiers, transducers and related equipment are sent in to the manufacturer annually for software upgrades as well as system checks to insure the equipment is operating at optimum levels. Records of these system checks and calibrations are kept on file and are available upon request.

The Radio Detection Line Locator is used to locate buried metallic water pipe. Line locating the water main and services in areas of suspected leaks is necessary so that the layout of the pipe and correct distances of the pipe can be verified. When a leak correlation is being performed on a suspected leak, the proper distance will be entered into the leak correlator. If the water lines are not properly located, it is possible that incorrect pipe distances could be entered into the correlator, thus the leak location could be inaccurate causing the digging of a drv hole. Also, when the Utility crews are ready to dig up the leak area for repair, having the proper location of the pipe is necessary.

The Magnetic locator is a required tool so that buried mainline valves and curb-stops can be located for listening and/or leak correlation if needed.

Project Field Approach – Leak Detection

When leaks occur on a water pipe, the water escaping the pipe under pressure produces friction, and thus “leak noise”. The ability to detect, and then pinpoint leaks on water pipe is dependent on several variables. All these variables need to be analyzed by the Project Team during the course of the Leak Survey in order for successful leak locations to occur. These variables include:

- ◆ **Pipe Material.** Different pipe materials cause sound waves to travel at different velocities
- ◆ **Pipe sizes.** Different pipe sizes cause sound waves to travel at different velocities. Larger pipes will cause the sound to travel slower than on smaller pipe due to the amount of pipe material for the sound to be absorbed into
- ◆ **Water pressure on the pipe.** Lower pressure will not produce as much leak noise as higher pressure
- ◆ **Flow velocity in the pipe.** Water moving through the pipe can affect the transmission of leak noise on the pipe and the ability to detect leakage
- ◆ **Water table.** High levels of ground water can affect ability to hear leaks on the pipe. Soil conditions - types of soils can affect ability to detect leaks due to the density of the soil surrounding the pipe
- ◆ **Size of the leak in the pipe.** Larger leaks can in some circumstances produce lower noise levels than smaller leaks
- ◆ **Mechanical noise.** Pump noise from a nearby pump station can affect the ability to detect leaks as well as noise from electrical transformers

**M.E. Simpson
Co., Inc.'s
extensive field
experience in
leak detection
will allow for a
thorough
examination of
the Utility's
distribution
system.**

The success of this program will be dependent upon reviewing all available data regarding the operation of the distribution system. The following will need to be gathered; all as-built drawings of the water distribution system, all original atlases, all books, field cards, notes, computer copies of the distribution system, valve cards, hydrant cards and a copy of a digital map of the Utility, if available.

Additionally, other records such as amounts pumped into the system will need to be reviewed. The field verification of leaks and associated locations, along with the records being reviewed, shall yield updated location records of the Utility's leak locations as well as supplying valuable information regarding the general condition of the distribution system.

An organized field approach to this Leak Survey project will include the following:

- ◆ **Introduce and maintain an interactive role** with the Utility Staff for the Leak Survey Program. Conduct short interviews with staff about particulars of the distribution system such as problem areas prone to leaks, age of pipe, pressure problems in the distribution system. This will allow for a greater understanding of how the distribution system is functioning allowing priorities to be assigned to particular segments of the work

- ◆ **Divide areas of the distribution system** into geographic areas that can be surveyed in progression and leak areas pinpointed in an orderly fashion. This would include setting a schedule and maintaining a level of Field Staffing that will insure completion of the Leak Survey within the schedule and budget allotted. This will require all maps of the distribution system to be examined during the course of the planning sessions to formulate a workable plan of action
- ◆ **Perform a Leak Survey on the distribution system** and document confirmed leak locations in a manner that will allow a prioritized list of leak repairs to be pursued according to the described "Scope of Work"
- ◆ **Locate** all confirmed leaks in a manner that will allow their positions to be known and readily re-creatable by Utility personnel upon demand
- ◆ **Provide constant communication** with the Utility staff so located leaks can be addressed in a timely manner
- ◆ **Provide instruction and council to Utility staff** during the course of the Leak Survey so once the program is concluded, the Utility staff will have a complete understanding of all the parameters of conducting leak surveys with the established goal of reducing the total water loss in the system
- ◆ **Provide daily reporting** during the course of the project as well as a final report indicating all the pertinent details regarding the leak survey program.
- ◆ **Provide recommendations for future leak survey programs** such as a methodology and frequency for surveying the distribution system



Potential Problems

Problems can occur at any point during the course of the leak survey. As outlined above, all variables need to be accounted for so these issues can be mitigated. This is done with having a good QA/QC program built into the project. Despite all precautions, things can and do go wrong.



When a major leak has been located, the Utility will need to excavate as soon as is prudent while the field team is performing the remainder of the leak survey. It is rare that a leak is missed and the Utility digs a dry hole. However, when this happens, M.E. Simpson Co., Inc. will assist in any way possible to determine why the pinpoint of the leak was off. It is imperative that if a leak is missed, that the Utility contact the project field team immediately so the field team can mobilize to the open excavation to be able to assess if a mistake was made because incorrect information was used in the initial evaluation such as; incorrect pipe material, incorrect distance between points used for correlation, size of pipe, pipes not line located correctly, or some other issue. The field team will retrace all steps used for the initial leak pinpoint and re-locate the leak. This may involve placing one or both of the transducer microphones directly on the pipe in the open excavation and performing a leak correlation to obtain a pinpoint. What matters is correctly locating the leak so it can be repaired and service restored. Once the leak has been located and confirmed, then a determination of how the pinpoint was miscalculated can be determined and rectified.

Other issues that can cause potential problems can be avoided by simply following the established field procedure described under the "Scope of Service" as well as the established QA/QC procedure. These procedures have established sequences, that when followed, yields accurate leak locations. Leak pinpointing becomes inaccurate when some or all of the variables cannot be accounted for or mitigated.

FIRM EXPERIENCE

Working together with our clients to create secure water distribution systems is what drives our practice.

Company Overview

For 37 years, M.E. Simpson Co., Inc. has helped utilities across the U.S. locate and resolve water loss control issues so customers could confidently provide safe, quality water to the community. We use state-of-the-art programs to assist utilities with their meters or water distribution systems condition and performance shortfalls. Simpson's trained professionals work hand-in-hand with utility team members to set up monitoring systems that help them avert future problems.

Primary line of business:	Water loss control programs
How long has the company been in business:	For 37 years; since 1979
How long has the company been providing leakage assessment services with regard to this proposal:	For almost 30 years, M.E. Simpson Co., Inc. has used a state-of-the-art computer-leak-correlator-based system to locate and pinpoint leaks in water distribution systems.

M.E. Simpson Co., Inc.

For our clients, we deliver a team of water system experts who not only help bring their existing water systems to peak performance, but also help them build operation and maintenance programs uniquely tailored to their communities' needs. Water solutions that withstand the tests of both growth and time.

Water system specialists ... by the numbers

Water Loss Control Programs

+60,000 Large water meters serviced
100,000 Miles of pipe leak detection serviced

Asset Management Services

+500,000 Valves located + exercised

Fire Hydrant Flow Testing Program *(water main capacity)*

75,000 Fire hydrants flowed, maintained + water main capacity information developed

These numbers don't show the whole story. Behind them are M.E. Simpson Co., Inc.'s ongoing efforts to educate and grow its clients to become proud partners. Partners who can proactively deal with their municipality's unique water distribution systems, and confidently deliver safe water each and every day.



M.E. Simpson Co., Inc. was formed on the simple fact that water distribution systems cannot fail because they are critical to every community. When things are right, no one knows these systems exists. But when they are wrong, lives and livelihoods are disrupted. Our goal? To make sure yours is right. Always.



Leading, Innovating, Educating Our Commitment to the Industry

M.E. Simpson Co., Inc.'s team works with clients, community members and peers to educate them through public presentations, training seminars, and providing continuing education credits for water operators through various water groups. Our ongoing programs are the "go-to" seminars at local, state and national AWWA seminars and conferences:

- Large Water Meter Evaluation
- Testing + Repair
- Water Distribution System Leak Surveys
- Water Distribution System Valve Location
- Exercising + Computerized Documentation
- Fire Hydrant Maintenance
- Water Main Capacity Training
- Unidirectional Flushing
- Best Management Practices
(for distribution system maintenance)

Providing solutions to maximize your water distribution + collection systems

- Stop water losses
- Avert future problems
- Maximize utility revenue
- Lower distribution system losses
- Secure your utility for years

Client References

M.E. Simpson Co., Inc. has been in business since 1979. The company continues to perform services for numerous cities across Arizona, California, Georgia, Illinois, Indiana, Maryland, Michigan, Minnesota, Ohio, Texas, Wisconsin and other regions of the United States. We began offering 24-hour On-Call Emergency Leak Detection services in the Chicago Metropolitan Area in 1989. We added these same services to the Central Indiana/Indianapolis Area in 1999.

In 2013 we provided over 560 emergency call outs in the Chicago Land Area. That year approximately 70 different utilities, the Village of Downers Grove, Illinois being one of them used our on-call services. Most of the folks, Chicago Land Area, listed as references in the other sections of this response use our On-Call Emergency services.

In 2014 we provided over 1000 emergency call outs in the Chicago Land Area, 420 of them in an eight-week period between January 1, 2014 and March 1, 2014. That year approximately 105 different utilities, the Village of Downers Grove, Illinois being one of them used our on-call services. Most of the folks, Chicago Land Area, listed as references in the other sections of this response use our On Call Emergency services.

In 2015 we provided over 712 emergency call outs in the Chicago Land Area. That year approximately 85 different utilities, the Village of Downers Grove, Illinois being one of them used our on-call services. Most of the folks, Chicago Land Area, listed as references in the other sections of this response use our On Call Emergency services.

Village of Algonquin, IL (2004-2014)

M.E. Simpson, Co., Inc. conducted a Leak Survey on approximately 160 miles as a way for the Village to reduce water losses occurring in the distribution system. The most recent completed Leak Survey Program in 2014 in the location of 32 leaks totaling 82,080 gallons of water per day. Using a price to produce of \$3.27 per thousand gallons, these leaks were estimated to be costing the Utility in excess of \$268 per day, or \$97,966 annually. **This Leak Survey paid for itself within three months.**

Contracted amount:	\$25,600.00
Time required to complete the project:	4 weeks
Findings of the project:	32 leaks/82,080 GPD
Projected annualized cost saving to the Utility authorizing the project:	\$97,966.00
Contact:	Mr. Andy Warmus Utilities Superintendent Village of Algonquin 110 Meyer Drive Algonquin, IL 60102 847.658.2754 andywarmus@algonquin.org

Village of Carpentersville, IL (2011, 2014)

M.E. Simpson, Co., Inc. conducted a Leak Survey on approximately 129 miles as a way for the Village to reduce water losses occurring in the distribution system. The most recent completed Leak Survey Program in 2014 in the location of 118 leaks totaling 282,240 gallons of water per day. Using a selling price of \$5.24 per thousand gallons, these leaks were estimated to be costing the Utility in excess of \$1,479 per day or \$539,812 annually. **This Leak Survey paid for itself within two months.**

Contracted amount:	\$12,000.00
Time required to complete the project:	3 weeks
Findings of the project:	118 leaks/282,240 GPD
Projected annualized cost saving to the Utility authorizing the project:	\$539,812.00
Contact:	Mr. Bob Cole Director of Public Works 1200 L.W. Besinger Drive Carpentersville, IL 60110 847.344.1973 bcole@vil.carpentersville.il.us

Grafton Water and Utility, WI (2011-2014)

M.E. Simpson, Co., Inc. conducted a Leak Survey on approximately 30 miles as a way for the Utility to reduce water losses occurring in the distribution system. The most recent completed Leak Survey Program in 2014 in the location of 6 leaks totaling 18,720 gallons of water per day. Using a selling price of \$2.16 per thousand gallons, these leaks were estimated to be costing the Utility in excess of \$49 per day or \$17,834 annually. **This Leak Survey paid for itself within two months.**

Contracted amount:	\$4,800.00
Time required to complete the project:	
Findings of the project:	6 leaks/18,720 GPD over 30 miles of main
Projected annualized cost saving to the Utility authorizing the project:	\$17,834.00
Contact:	Mr. Tim Nennig Utilities Superintendent Village of Grafton 1900 9 th Avenue, PO Box 144 Grafton, WI 262.375.5330 tnennig@village.grafton.wi.us

City of Joliet, Illinois (2016-2018)

M.E. Simpson Co., Inc. is currently performing a water loss control program that includes large meter evaluations and testing for 350 commercial/industrial accounts. We are also conducting a water distribution system leak survey on 360 miles of pipe in the water distribution system, as well as providing 24-hour emergency response for leak locates for the City of Joliet's Water Department. M.E. Simpson Co., Inc. is providing the field services expertise, field supervision, testing equipment, leak equipment, vehicles and the field personnel for this comprehensive water loss control program. This project was developed to assist the Joliet in controlling the apparent and real water losses in the City's water system

Contracted amount:	\$298,700.00
Time required to complete the project:	2016-2018 (in progress)
Findings of the project:	Inaccurate commercial/wholesale meters – Leaks
Projected annualized cost saving to the Utility authorizing the project:	Large Meter revenue recovery of estimated \$300,000.00 Leakage operating cost recovery of \$150,000.00
Contact:	Mr. Jonathan C. Hall Capital Program Engineer City of Joliet 921 East Washington Joliet, IL 60433-1267 815.724.4255 jhall@jolietcity.org

Additional client references include:

Mr. Jim Cates
Water Superintendent
Village of Westmont
39 E. Burlington
Village of Westmont, IL 60559-1790
630.829.4479

Mr. Mark Brow
Water Supervisor
Village of New Lenox
2401 Ellis Road
New Lenox, IL 60451-1580
815.215.4800

Mr. John Ingram
Director of Public Works
Village of Orland Park
15655 S. Ravinia Ave.
Orland Park, IL 60462
708.403.6350

SUBLETTING OF CONTRACT

M.E. Simpson Co., Inc. will not be utilizing any subcontractors for this work.

EXPERIENCE OF KEY PERSONNEL

Our team brings the necessary experience for a project of this magnitude, as well as the personal attributes needed to serve the Village of Downers Grove with distinction.

We offer our clients the highest quality technical and professional services, using state-of-the-art technologies and highly skilled and trained professionals. The M.E. Simpson Co., Inc. team members selected to serve the Village of Downers Grove bring significant experience and a proven track record of delivering timely, cost-effective and sound water distribution and wastewater collection solutions. They share a passionate commitment to client service and attention to detail required for a successful project.

Project Manager

Todd W. Schaefer

Todd Schaefer has been with M.E. Simpson Co., Inc. since July of 1999. He has completed three years at Purdue University studying in Management and previously worked in production quality control and also worked in the automotive industry. Todd has completed classes and attended lectures on the operation and maintenance of water meters and backflow testing. He brings extensive experience in valve location, exercising and mapping, and the use of state of the art leak detection equipment. Todd is also experienced in the following: operation and maintenance of water meters; fire hydrant and main capacity flow testing; and the operation of our Polcon® Flow Testing equipment. Additionally, he has given classes on large meter testing and repairs, Unidirectional Water Main Flushing, Leak detection, Water loss Control, Valve Assessment, as well as meter sizing and assessment.

Professional Certifications:

- ◆ 30-Hour OSHA Certified for General Industry
- ◆ American Red Cross First Aid and CPR with AED Certified
- ◆ American Traffic Safety Services Association Flagging Certified
- ◆ Extensive traffic control training
- ◆ Extensive confined space training



Assistant Project Manager

Jerry D. Reiling

Jerry Reiling has been with the Company since May 1996. He is a graduate of Purdue University with a B.A. in Physical Education. Jerry previously worked in both the environmental services industries and HVAC for 10 years. He is responsible for day to day operations of field crews for the M.E. Simpson Co., Inc. Dyer, Indiana office. Jerry has over 19 years of experience directing and conducting water loss reduction programs in the field, specifically leak detection and leak locating, along with meter testing. He has completed classes and attended lectures on the operation and maintenance of water meters. Jerry is very experienced in the following: the operation and maintenance of water meters; main line water valve location, exercising and mapping with GPS; hydrant flow testing and hydrant maintenance, Unidirectional Water Main Flushing, use of state of the art leak detection equipment, and the operation of our Polcon® Flow Testing equipment used for hydraulic studies.

Professional Certifications:

- ◆ 10-Hour OSHA Certified for General Industry
- ◆ American Red Cross First Aid and CPR with AED Certified
- ◆ American Traffic Safety Services Association Flagging Certified
- ◆ Extensive traffic control training
- ◆ Extensive confined space training

Project Leaders

Sandison Petretta

[Water Distribution System Leak Survey](#)

[Water Distribution System Emergency Leak Detection Call Outs](#)

Sandison Petretta has been with M.E. Simpson Co., Inc. since July of 2000. He previously worked in the commercial painting industry. Sandison has attended numerous classes and lectures related to the operation, maintenance, and installation of water meters, and completed classes in plumbing. Sandison has experience in the following, maintenance and installation of water meters; valve location, exercising and mapping; fire hydrant and main capacity flow testing; and the use of state of the art leak detection equipment. He is also experienced in the use of all of our Polcon® Flow Testing equipment.

Professional Certifications:

- ◆ 10-Hour OSHA Certified for General Industry
- ◆ American Red Cross First Aid and CPR with AED Certified
- ◆ American Traffic Safety Services Association Flagging Certified
- ◆ Extensive traffic control training
- ◆ Extensive confined space training

Adam Zagorac

Water Distribution System Leak Survey

Water Distribution System Emergency Leak Detection Call Outs

Adam Zagorac has been with M.E. Simpson Co., Inc. since December of 2007. He has attended numerous classes and lectures related to the operation, maintenance and installation of water meters, and also completed classes in plumbing. Adam has experience in the following: maintenance and installation of water meters; valve location, exercising and mapping; fire hydrant and main capacity flow testing; and the use of state of the art leak detection equipment. He is also experienced in the use of all of our Polcon® Flow Testing equipment.

Professional Certifications:

- ◆ 10-Hour OSHA Certified for General Industry
- ◆ American Red Cross First Aid and CPR with AED Certified
- ◆ American Traffic Safety Services Association Flagging Certified
- ◆ Extensive traffic control training
- ◆ Extensive confined space training

QA/QC

Aaron M. Horbovetz, PE, PMP

Aaron Horbovetz has been with the Company since September of 1999. He earned his degree in Mechanical Engineering from Purdue University, completed his EIT work and recently passed the PE exam for the state of Indiana. Aaron is a regular presenter at AWWA conferences since 2012, both at section meetings and at the ACE conferences. He has attended numerous classes and lectures related to the operation, maintenance and installation of water meters, and completed classes in plumbing. Aaron has experience in the following: maintenance and installation of water meters; valve location, exercising and mapping, fire hydrant and main capacity flow testing, and the use of state of the art leak detection equipment; and is also very experienced in the use of all of our Polcon® Flow Testing equipment.

Professional Certifications:

- ◆ Licensed Professional Engineer, Indiana
- ◆ Certified Project Management Professional (PMP)
 - Member of Project Management's Institute Calumet Chapter
- ◆ 10 Hour OSHA Certified for General Industry
- ◆ American Red Cross First Aid and CPR with AED Certified
- ◆ American Traffic Safety Services Association Flagging Certified
- ◆ Extensive traffic control training
- ◆ Extensive confined space training

Alexander S. Hood, MBA

Alex Hood has been with M.E. Simpson Co., Inc. in various capacities since October 1998. He has attended numerous classes and lectures on the operation and maintenance of water meters. Alex has experience in the maintenance and installation of water meters; in valve location, exercising and mapping; and in the use of state of the art leak detection equipment. He is experienced in water meter, fire hydrant and water main capacity flow testing, and the operation of our Polcon® Flow Testing equipment.

Professional Certifications:

- ◆ Authorized OSHA 10/30-hour General Industry Trainer
- ◆ American Red Cross First Aid and CPR with AED Instructor
- ◆ American Traffic Safety Services Association Flagging Instructor
- ◆ American Traffic Safety Services Association Traffic Control Technician Instructor
- ◆ American Traffic Safety Services Association Traffic Control Supervisor Instructor
- ◆ American Traffic Safety Services Association Certified Traffic Control Supervisor
- ◆ American Traffic Safety Services Association Certified Traffic Control Technician
- ◆ OSHA 30-Hour Card in Construction Industry
- ◆ OSHA 30-Hour Card in General Industry

John H. Van Arsdel

John H. Van Arsdel has been with M.E. Simpson Co., Inc. since May 1989. He graduated from Valparaiso University with a B.A. in Geography with an emphasis in Locational Evaluation and Research Design. John has completed water operators classes and seminars on Water Filtration and Distribution, Vulnerability Assessment Class for the Sandia Labs RAM-W method and the RAM-W "modified" for small to medium systems (currently licensed to use the Sandia Labs RAM-W Method, and licensed to teach the RAM-W "modified" for small to medium water systems), along with classes related to the operation and maintenance of water meters, and system hydraulics specifically related to the Polcon® Flow Testing equipment.

John has over 25 years of experience directing projects for water utilities concerning water audits, loss prevention, leak detection programs, meter evaluation and maintenance, flow testing using the Polcon® Flow Testing method (large flow meter assessments, C-factors, pump curves, zone flow measurements), mainline valve assessments (location, exercising and mapping programs), and fire hydrant and main capacity flow testing programs. John has been responsible for the analysis, evaluation, and CAD updating of Water Distribution, Sanitary, and Storm Sewer Atlases using GPS locating. He developed the Company's Unidirectional Main Flushing Program and Utility Atlas Updating Program. John has presented classes for continuing education credits for water operators for over eighteen years to several local and state Water Works Organizations on Water Loss Reduction including Water Audits, Leak Detection, Meter Testing and Flow Testing.

John has presented papers at the AWWA ACE in 2007, 2008, 2009, and 2012; at the 2010, 2011 and 2012 AWWA DSS, he presented papers on water loss reduction. Since 2003, he has conducted classes on Vulnerability Assessments and Emergency Response Planning for water utilities as well as conducting several VA and ERP projects. He served from 2010 to 2014 as Chair of the AWWA Water Loss Control Committee. As Vice President of M.E. Simpson Co., Inc., John serves as the main point of contact for client development, business sales and customer relations for the Eastern U.S.

Professional Certifications:

- ◆ 10-Hour and 30-Hour OSHA Certified for General Industry
- ◆ American Red Cross First Aid and CPR with AED Certified
- ◆ American Traffic Safety Services Association Flagging Certified

PROJECT SAFETY PLAN

M.E. Simpson Co., Inc.'s Safety Programs cover all aspects of the work performed by M.E. Simpson Co., Inc. We take great pride in our safety plan/policy/program and that is evident in our EMR scores over the last five years. The safety of our employees, the utilities employees and that of the general public is our #1 priority.

Our Safety Plan/Policy/Program, with all of its parts, is 60 pages in length. In an effort to be more efficient and less wasteful we do not print copies of the safety program for RFPs. There is nothing secretive or proprietary contained within our plan/policy/program and we are happy to share its contents. If you would like a PDF copy of our plan/policy/program please contact Alex Hood, Operations Manager, at 800.255.1521 and a copy of our program will be sent via email to you.

Below is an overview of our plan/policy/program:



Safety is a major part of any project. M.E. Simpson Co., Inc. always provides a safe work environment for its employees. **Our staff is trained in General Industry OSHA rules, Confined Space Entry & Self-Rescue, First Responder First Aid, CPR, and Traffic Control.** While in the field on your project, M.E. Simpson Co., Inc. and its employees will follow all of the necessary safety procedures to protect themselves, your staff and the general public.

M.E. Simpson Co., Inc. uses Two-Man Teams for Safety and Quality Assurance.

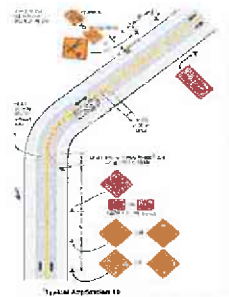
The use of a "one-person" leak detection team is dangerous and impractical where water mains run under roadways. It would be a dangerous precedent to allow a "one-person" team to access main line valves located in the roadway, attempt to listen to the valve with headphones on, and at the same time try to control traffic flow at that person's location in the street.

Therefore M.E. Simpson Co., Inc. adheres to the following:

- ◆ The Project Manager and the Field Manager will be trained in accordance with OSHA Standard 1910 (General Industry) and be in possession of an OSHA 10 Hour or 30 Hour Card.
- ◆ Any listening points located in a "confined space" such as pit and vault installations that **require entry** will be treated in accordance with the safety rules regarding **Confined Space Entry, designated by the Utility, The Department of Labor and OSHA.**
 - All personnel are trained and certified in Confined Space Entry & Self-Rescue.
- ◆ We will follow all safety rules regarding **First Responder First Aid & CPR, designated by the Utility, The Department of Labor and OSHA.**
 - All personnel are trained and certified in First Responder First Aid & CPR.
- ◆ We will follow all traffic safety rules, **designated by the Utility, The Department of Labor, OSHA, and the Illinois Department of Transportation (per MUTCD).**
 - All personnel are trained and certified, by the **AMERICAN TRAFFIC SAFETY SERVICES ASSOCIATION (ATSSA)** in Traffic Control and Safety.



**ATSSA Certified
Traffic Control Personnel**



**Work Zone Safety Plans
will be used**

Current documentations of safety training and certifications can be provided for all project personnel for the Utility. These certifications are current and up to date (for 2015) for all project personnel.

INVESTMENT

A commitment to improving and maximizing the Village of Downers Grove’s water distribution system for future generations.

M.E. Simpson Co., Inc. is pleased to present our “Proposal” for a Water Distribution System Leak Detection Services; RFP-0-63-2016/TT for the Village of Downers Grove, Illinois. M.E. Simpson Co., Inc. will perform our leak detection services on approximately 233 miles of watermain within the Village’s water distribution system. The survey will be completed by listening on the accessible main line valves, fire hydrants and services by one of our two-man teams with all necessary equipment furnished by M.E. Simpson Co., Inc. as described within this document. M.E. Simpson Co., Inc. will meet our standards and requirements of the Village’s Scope of Work. The project will also include complete reporting of all issues found, with a final comprehensive report.

Leak Detection Services

2017	Water Distribution System Leak Survey Program Fee:	\$170.00 per mile
2018	Water Distribution System Leak Survey Program Fee:	\$170.00 per mile
2019	Water Distribution System Leak Survey Program Fee:	\$175.00 per mile

Emergency Leak Detection Services

1) Regular Business Hours (7:00 a.m. to 3:30 p.m., Monday through Friday) -		
a.	First Hour:	\$395.00
b.	Each Additional Hour:	\$215.00 per hour
2) After Business Hours, Saturdays, Sundays & Holidays -		
a.	First Hour:	\$525.00
b.	Each Additional Hour:	\$235.00 per hour

We thank you for this opportunity to acquaint you with our Water Distribution System Leak Detection services and offer this proposal. If you have further inquiries or you wish to discuss our service in more detail, do not hesitate to call us.

[Village of Downers Grove Forms](#)

Attached are the Village required documents:

[Sample Water Loss Reports](#)

We have included a sample report on the following pages:

City of Joliet, Illinois

Village of Downers Grove

V. PROPOSAL/CONTRACT FORM

*****THIS PROPOSAL, WHEN ACCEPTED AND SIGNED BY AN AUTHORIZED SIGNATORY OF THE VILLAGE OF DOWNERS GROVE, SHALL BECOME A CONTRACT BINDING UPON BOTH PARTIES.**

Entire Block Must Be Completed When A Submitted Proposal Is To Be Considered For Award

PROPOSER:

<u>M.E. Simpson Co., Inc.</u> Company Name	Date: <u>11/29/2016</u>
<u>3406 Enterprise Ave.</u> Street Address of Company	<u>michael@mesimpson.com</u> Email Address
<u>Valparaiso, IN 46383</u> City, State, Zip	<u>Todd Schaefer</u> Contact Name (Print)
<u>(800) 255-1521</u> Business Phone	<u>(800) 255-1521</u> 24-Hour Telephone
<u>(888) 531-2444</u> Fax	 Signature of Officer, Partner or Sole Proprietor
ATTEST: If a Corporation <u>Pamela Hood</u> Signature of Corporation Secretary	<u>Michael D. Simpson, CEO/Treas.</u> Print Name & Title

VILLAGE OF DOWNERS GROVE:

Authorized Signature

Title

Date

ATTEST:

Signature of Village Clerk

Date

In compliance with the specifications, the above-signed offers and agrees, if this Proposal is accepted within **90** calendar days from the date of opening, to furnish any or all of the services upon which prices are quoted, at the price set opposite each item, delivered at the designated point within the time specified above.

Village of Downers Grove



VENDOR W-9 REQUEST FORM

The law requires that we maintain accurate taxpayer identification numbers for all individuals and partnerships to whom we make payments, because we are required to report to the I.R.S all payments of \$600 or more annually. We also follow the I.R.S. recommendation that this information be maintained for all payees including corporations.

Please complete the following substitute W-9 letter to assist us in meeting our I.R.S. reporting requirements. The information below will be used to determine whether we are required to send you a Form 1099. Please respond as soon as possible, as failure to do so will delay our payments.

BUSINESS (PLEASE PRINT OR TYPE):

NAME: M.E. Simpson Co., Inc.

ADDRESS: 3406 Enterprise Ave.

CITY: Valparaiso

STATE: Indiana

ZIP: 46383

PHONE: (800) 255-1521 FAX: (888) 531-2444

TAX ID #(TIN): 35-1474720

(If you are supplying a social security number, please give your full name)

REMIT TO ADDRESS (IF DIFFERENT FROM ABOVE):

NAME:

ADDRESS:

CITY:

STATE: ZIP:

TYPE OF ENTITY (CIRCLE ONE):

- Individual, Sole Proprietor, Partnership, Charitable/Nonprofit, Limited Liability Company - Individual/Sole Proprietor, Limited Liability Company-Partnership, Limited Liability Company-Corporation, Corporation, Government Agency

SIGNATURE: [Handwritten Signature]

DATE: 11/29/16

PROPOSER'S CERTIFICATION (page 1 of 3)

With regard to M.E. Simpson Co., Inc., Proposer Michael D. Simpson hereby certifies

Village of Downers Grove

(Name of Project)

(Name of Proposer)

the following:

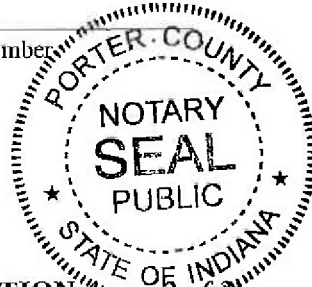
1. Proposer is not barred from bidding this contract as a result of violations of Section 720 ILCS 5/33E-3 (Bid Rigging) or 720 ILCS 5/33E-4 (Bid-Rotating);
2. Proposer certifies that it has a written sexual harassment policy in place and is in full compliance with 775 ILCS 5/2-105(A)(4);
3. Proposer certifies that it is in full compliance with the Federal Highway Administrative Rules on Controlled Substances and Alcohol Use and Testing, 49 C. F.R. Parts 40 and 382 and that all employee drivers are currently participating in a drug and alcohol testing program pursuant to the Rules.
4. Proposer further certifies that it is not delinquent in the payment of any tax administered by the Department of Revenue, or that Proposer is contesting its liability for the tax delinquency or the amount of a tax delinquency in accordance with the procedures established by the appropriate Revenue Act. Proposer further certifies that if it owes any tax payment(s) to the Department of Revenue, Proposer has entered into an agreement with the Department of Revenue for the payment of all such taxes that are due, and Proposer is in compliance with the agreement.

BY:  _____
 Proposer's Authorized Agent

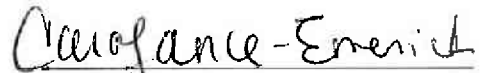
3	5	-	1	4	7	4	7	2	0
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FEDERAL TAXPAYER IDENTIFICATION NUMBER

or _____
 Social Security Number



Subscribed and sworn to before me
 this 22nd day of November, 2016.


 Notary Public

PROPOSER'S CERTIFICATION (page 2 of 3)

(Fill Out Applicable Paragraph Below)

(a) **Corporation**

The Proposer is a corporation organized and existing under the laws of the State of

Village of Downers Grove

Indiana _____, which operates under the Legal name of _____ M.E. Simpson Company, Inc. _____, and the full names of its Officers are as follows:

President: Dan E. Hood

Secretary: Pamela S. Hood

Treasurer: Michael D. Simpson

and it does have a corporate seal. (In the event that this Proposal is executed by other than the President, attach hereto a certified copy of that section of Corporate ByLaws or other authorization by the Corporation which permits the person to execute the offer for the corporation.)

(b) Partnership

Signatures and Addresses of All Members of Partnership:

The partnership does business under the legal name of: _____ which name is registered with the office of _____ in the state of _____.

(c) Sole Proprietor

The Proposer is a Sole Proprietor whose full name is: _____ and if operating under a trade name, said trade name is: _____ which name is registered with the office of _____ in the state of _____.

PROPOSER'S CERTIFICATION (page 3 of 3)

5. Are you willing to comply with the Village's preceding insurance requirements within 13 days of the award of the contract? Yes

Insurer's Name General Insurance Services

Village of Downers Grove

Agent Mark BehrendtStreet Address 4208 Calumet Ave., Suite 100City, State, Zip Code Valparaiso, IN 46383Telephone Number (219) 464-3511 x 4204

I/We affirm that the above certifications are true and accurate and that I/we have read and understand them.

Print Name of Company: M.E. Simpson Co., Inc.Print Name and Title of Authorizing Signature: Michael D. Simpson, CEO/Treas.Signature: Date: 11/29/2016

Apprenticeship and Training Certification

(Does not apply to federal aid projects. Applicable only to maintenance and construction projects that use Motor Fuel Tax funds or state grant monies.)

Name of Proposer: N/A

In accordance with the provisions of Section 30-22 (6) of the Illinois Procurement Code, the Proposer certifies that it is a participant, either as an individual or as part of a group program, in the approved apprenticeship and training programs applicable to each type of work or craft that the Proposer will perform with its own forces. The Proposer further certifies for work that will be performed by subcontract that each of its subcontractors submitted for approval either (a) is, at the time of such bid, participating in an approved, applicable apprenticeship and training program; or (b) will, prior to commencement of performance of work pursuant to this Contract, begin participation in an approved apprenticeship and training program applicable to the work of the subcontract. The Illinois Department of Labor, at any time before or after award, may require the production of a copy of each applicable Certificate of Registration issued by the United States Department of Labor evidencing such participation by the contractor and any or all of its subcontractors. Applicable apprenticeship and training programs are those that have been approved and registered with the United States Department of Labor. The Proposer shall list in the space below, the official name of the program sponsor holding the Certificate of Registration for all of the types of work or crafts in which the Proposer is a participant and that will be performed with the Proposer's forces. Types of work or craft work that will be subcontracted shall be included and listed as subcontract work. The list shall also indicate any type of work or craft job category that does not have an applicable apprenticeship or training program. **The Proposer is responsible for making a complete report and shall make certain that each type of work or craft job category that will be utilized on the project is accounted for and listed. Return this with the bid.**

N/A

Village of Downers Grove

The requirements of this certification and disclosure are a material part of the Contract, and the contractor shall require this certification provision to be included in all approved subcontracts. In order to fulfill this requirement, it shall not be necessary that an applicable program sponsor be currently taking or that it will take applications for apprenticeship, training or employment during the performance of the work of this Contract.

Print Name and Title of Authorizing Signature: _____
Signature: _____
Date: _____

BUY AMERICA CERTIFICATION

Certification requirement for procurement of steel, iron, or manufactured products when Federal funds (Grant Agreement or Cooperative Agreement) are used.

Instructions:

Bidder to complete the Buy America Certification listed below. Bidder shall certify EITHER COMPLIANCE OR NON-COMPLIANCE (not both). This Certification MUST BE submitted with the Bidder's bid response.

Special Note: Make sure you have signed only one of the above statements – either Compliance OR NonCompliance (not both).

Certificate of Compliance

The bidder or offeror hereby certifies that it **will meet** the requirements of 49 U.S.C. 5323(j)(1), as amended, and the applicable regulations in 49 CFR Part 661.

Signature _____

Company Name N/A _____

Title _____

Date _____

Village of Downers Grove

Certificate of Non-Compliance

The bidder or offeror hereby certifies that it **cannot comply** with the requirements of 49 U.S.C. 5323(j)(1), as amended, and 49 C.F.R. 661, but it may qualify for an exception pursuant to 49 U.S.C. 5323(j)(2)(A), 5323(j)(2)(B), or 5323(j)(2)(D), and 49 C.F.R. 661.7.

Signature _____

Company Name N/A

Title _____

Date _____

AFTER THIS CERTIFICATE HAS BEEN EXECUTED, A BIDDER MAY NOT SEEK A WAIVER.

Note: The U.S./Canadian Free Trade Agreement does not supersede the Buy America requirement.

Suspension or Debarment Certificate
--

Non-Federal entities are prohibited from contracting with or making sub-awards under covered transactions to parties that are suspended or debarred or whose principals are suspended or debarred. Covered transactions include procurement for goods or services equal to or in excess of \$100,000.00. Contractors receiving individual awards for \$100,000.00 or more and all sub-recipients must certify that the organization and its principals are not suspended or debarred.

By submitting this offer and signing this certificate, the Proposer certifies to the best of its knowledge and belief, that the company and its principals:

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any federal, state or local governmental entity, department or agency;
2. Have not within a three-year period preceding this Proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction, or convicted of or had a civil judgment against them for a violation of Federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
3. Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph (2) of this certification; and
4. Have not within a three-year period preceding this application/proposal/contract had one or more public transactions (Federal, State or local) terminated for cause or default.

If the Proposer is unable to certify to any of the statements in this certification, Proposer shall attach an explanation to this certification.

Company Name: M.E. Simpson Co., Inc.

Village of Downers Grove

Address: 3406 Enterprise Ave.

City: Valparaiso, Indiana Zip Code: 46383

Telephone: (800) 255-1521 Fax Number: (888) 531-2444

E-mail Address: michael@mesimpson.com

Authorized Company Signature: 

Print Signature Name: Michael D. Simpson Title of Official: CEO/Treas.

Date: 11/29/2016

CAMPAIGN DISCLOSURE CERTIFICATE

Any contractor, proposer, bidder or vendor who responds by submitting a bid or proposal to the Village of Downers Grove shall be required to submit with its submission, an executed Campaign Disclosure Certificate.

The Campaign Disclosure Certificate is required pursuant to the Village of Downers Grove Council Policy on Ethical Standards and is applicable to those campaign contributions made to any member of the Village Council.

Said Campaign Disclosure Certificate requires any individual or entity bidding to disclose campaign contributions, as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4), made to current members of the Village Council within the five (5) year period preceding the date of the bid or proposal release.

By signing the bid or proposal documents, contractor/proposer/bidder/vendor agrees to refrain from making any campaign contributions as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4) to any Village Council member and any challengers seeking to serve as a member of the Downers Grove Village Council.

Under penalty of perjury, I declare:

Bidder/vendor has not contributed to any elected Village position within the last five (5) years.


Signature

Michael D. Simpson, CEO/Treas.
Print Name

Bidder/vendor has contributed a campaign contribution to a current member of the Village Council within the last five (5) years.

Print the following information:

Name of Contributor: _____
(company or individual)



February 21, 2014

Mr. James E. Eggen, P.E.
Director of Public Utilities
City of Joliet
921 East Washington Street
Joliet, Illinois 60433

Dear Mr. Eggen,

M.E. Simpson Co., Inc. is a technical service company providing Leak Survey Programs, Large Meter Testing and Repair Programs, Water Main Location, Valve Assessment, and Computer Mapping Programs. These "**Technical Services**" offered by M.E. Simpson Co., Inc. are designed to aid a utility in reducing unaccounted for water and lost revenue.

M.E. Simpson Co., Inc. is pleased to submit this report of our leak detection survey for the City of Joliet. This survey addressed the Joliet water distribution system, consisting of approximately 20 miles of water main. The report contains the results of our investigation including the following:

1. A DESCRIPTION OF THE AREA SURVEYED
2. METHODOLOGY OF THE SURVEY
3. A LIST OF LEAKS AND TYPE OF LEAKS LOCATED
4. GENERAL RECOMMENDATIONS BASED ON OUR INVESTIGATION

DESCRIPTION OF THE AREA SURVEYED

Approximately 105,600 lineal feet were surveyed as part of the system investigation. This included all fire hydrants, accessible mainline valves and selected services.

METHODOLOGY

Your survey was conducted using the latest state of the art leak computers, the **FLUID CONSERVATION SYSTEMS' FCS Accu-Corr / Digi-Corr or Vivax Mefrotech HL6000 leak correlator**. The **FCS S-30** is a tool used as an electronically enhanced listening device. All of these correlators are manufactured by Fluid Conservation Systems of Milford, Ohio. These electronic instruments are microprocessor units that measure the time it takes the sound of the leak to travel from the leak to the point where the leak Correlator is connected to the water line. By connecting the leak correlator to the water line at two locations, it will compute the distance from the leak to each connection point thus enabling us to determine the exact leak location. Our experienced technicians used these devices, along with the S30 electronically enhanced listening device or the L-Mic electronic listening device, as listening equipment to survey your pipeline network. Each hydrant and accessible valve was used as listening points to identify leaks. Selected services, b-boxes, were used on an as needed basis to keep the listening distances under five hundred feet (500'). "Pinpointing" of the leak, as well as locating leaks that other methods fail to reveal was also done with this equipment.

LEAKAGE LOCATED

All water mains within the Project area were surveyed and 9 leaks were located. These leaks have been grouped as follows: Main Line Leak - 1, Service Line Leak - 3, Fire Service Leak -0, Valve Leak - 1, Hydrant Leak - 4, Other Type Leak - 0. All of these leaks have been verbally reported to your office with these locations, so many have probably been repaired already. Following are the leak locations with an estimated GPD (Gallons Per Day) leakage potential.

Type	Location	SIZE
Main Line	Scott Street & Webster Street see enclosed diagram	28,800 GPD
Service Line	331 Joliet Street see enclosed diagram	7,200 GPD
Service Line	457 Des Plaines Street see enclosed diagram	5,760 GPD
Service Line	6 & 8 Wallace Street see enclosed diagram	4,320 GPD
Valve (packing)	Des Plaines Street & Washington Street see enclosed diagram	2,880 GPD
Hydrant	Ottawa Street & Clinton Street see enclosed diagram	2,880 GPD
Hydrant	150 West Jefferson Street see enclosed diagram	1,440 GPD
Hydrant	95 Chicago Street (S) see enclosed diagram	1,440 GPD
Hydrant	Chicago Street & New Street see enclosed diagram **Fixed**	1,440 GPD
9 Leaks Located	ESTIMATED LEAKAGE TOTAL	56,160 GPD

LEAK QUANTITIES

Quantifying leaks is difficult because there is not any accurate means of doing so. Pipe material, size of the leak, system pressure, soil material and water table will affect the noise that a leak makes. Small leaks under high system pressure will make more noise than a large leak under low system pressure. However, the above leaks are of sufficient noise levels that the above estimates should be very conservative. If a production price of \$1.45 per thousand gallons is used, these leaks were costing your utility in excess of \$89.78 per day or \$32,771.16 annually. It's obvious this Leak Survey Program has proven to be cost effective. Naturally the main line leaks have the greatest potential for loss followed by service line, valves, and finally hydrants. Once leaks have been repaired, we would recommend that the Utility compare pumping rates before and after. This information will be more meaningful and accurate.

RECOMMENDATIONS

This survey confirms the City of Joliet's water distribution system will benefit from this project by a reduction in underground leakage. There is always a concern over the cost effectiveness of leak detection because of the uncertainty of the number of leaks located. However, with your present cost of water and the discovery of these XX leaks, the cost of this 2013 leak survey will pay for itself within 2 months. It only takes a recovery of about 61,920 gallons per day on an annual basis (61,920 per day is only 43 gallons per minute throughout your entire water distribution system) to recover your investment. We would recommend that you conduct a Leak Survey Program every year. This recommendation becomes more critical as your cost of water increases.

We appreciate your cooperation and that of the Utility staff we were available to answer our questions during this project. If you have any questions with the information in this report, please do not hesitate to contact us.

Sincerely Yours,

Randy Lusk
Regional Manager – Dyer
RL/jph

M.E. SIMPSON COMPANY, INC.

LEAK LOCATION REPORT

Client: Joliet, Illinois

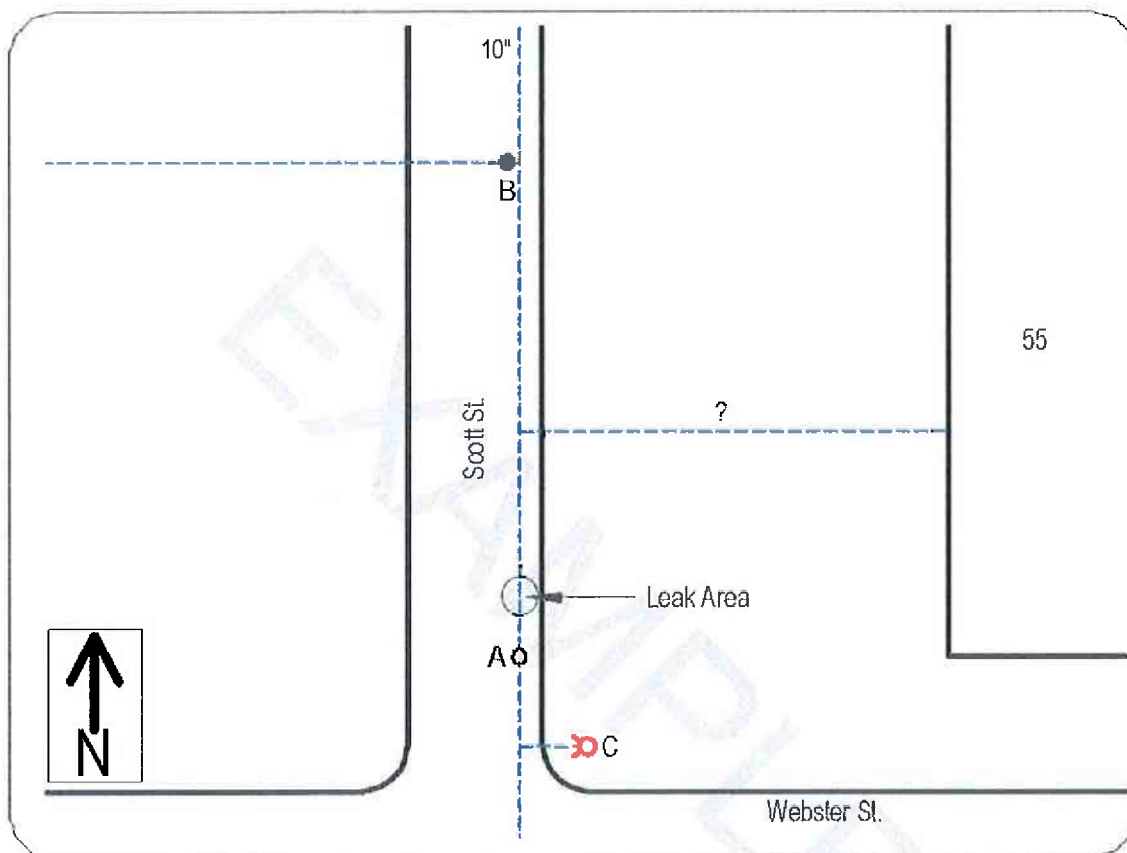
Time: 10:00:00 AM **Leak#** 09

Date: Friday, January 24, 2014

Tech: Jerry R. & Blake G.

Address: Scott Street & Webster Street

Below is a diagram of the area surveyed for a suspect leak.



Distance: 114' from A to B / 147' from B to C

Connection point: A= Main Line Valve

Connection point: B= Fire Service Valve

Connection point: C= Hydrant

Connection point:

Leak Location: 13' from A

Comments: This is a leak on a 10" main.

We thank you for the opportunity to work for your Utility and look forward to serving you again. If you have any questions please don't hesitate to call.

M.E. SIMPSON COMPANY, INC.

LEAK LOCATION REPORT

Client: Joliet, Illinois

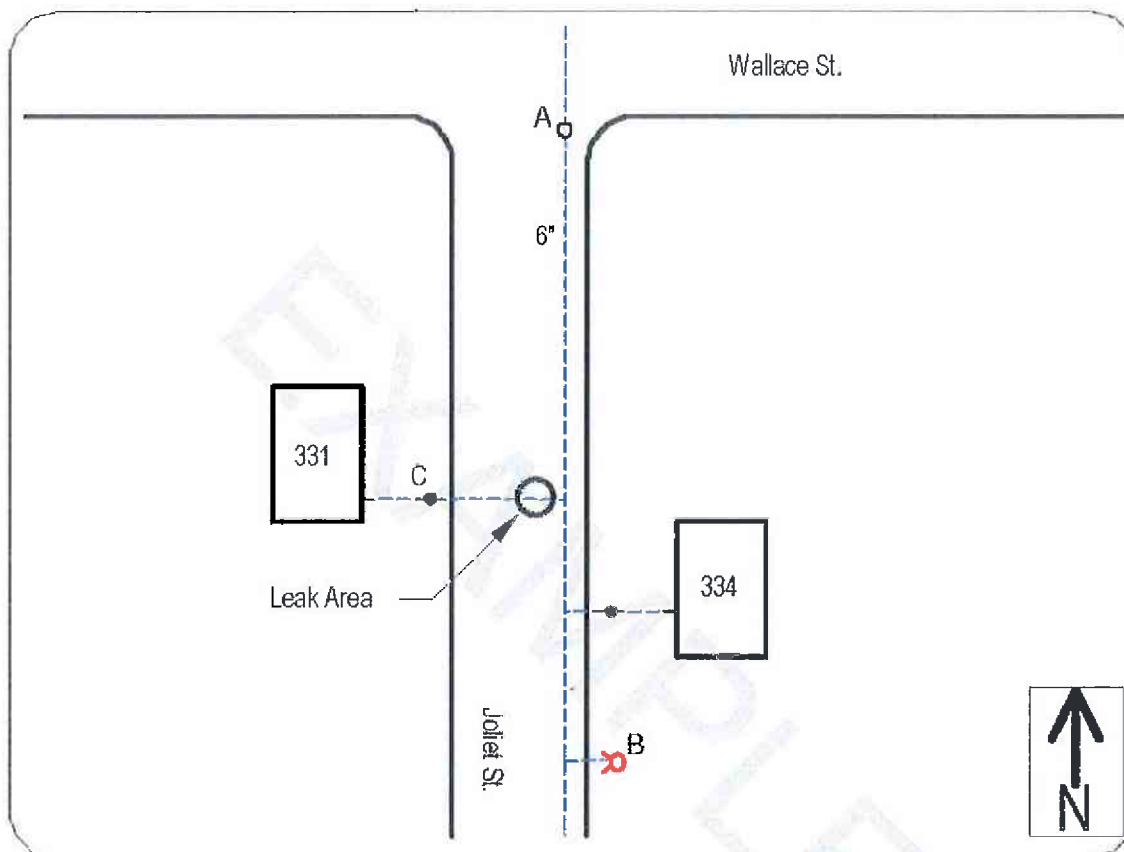
Time: 10:30:00 AM **Leak#** 04

Date: Thursday, December 19, 2013

Tech: Jerry R. & Jacob P.

Address: 331 Joliet Street

Below is a diagram of the area surveyed for a suspect leak.



Distance: 635' from A to B / 116' from C to B

Connection point: A= Main Line Valve

Connection point: B= Hydrant

Connection point: C= Service Curbstop

Connection point:

Leak Location: 25' from C

Comments: This is a leak on the service line to 331 Joliet Street.

We thank you for the opportunity to work for your Utility and look forward to serving you again. If you have any questions please don't hesitate to call.

M.E. SIMPSON COMPANY, INC.

LEAK LOCATION REPORT

Client: Joliet, Illinois

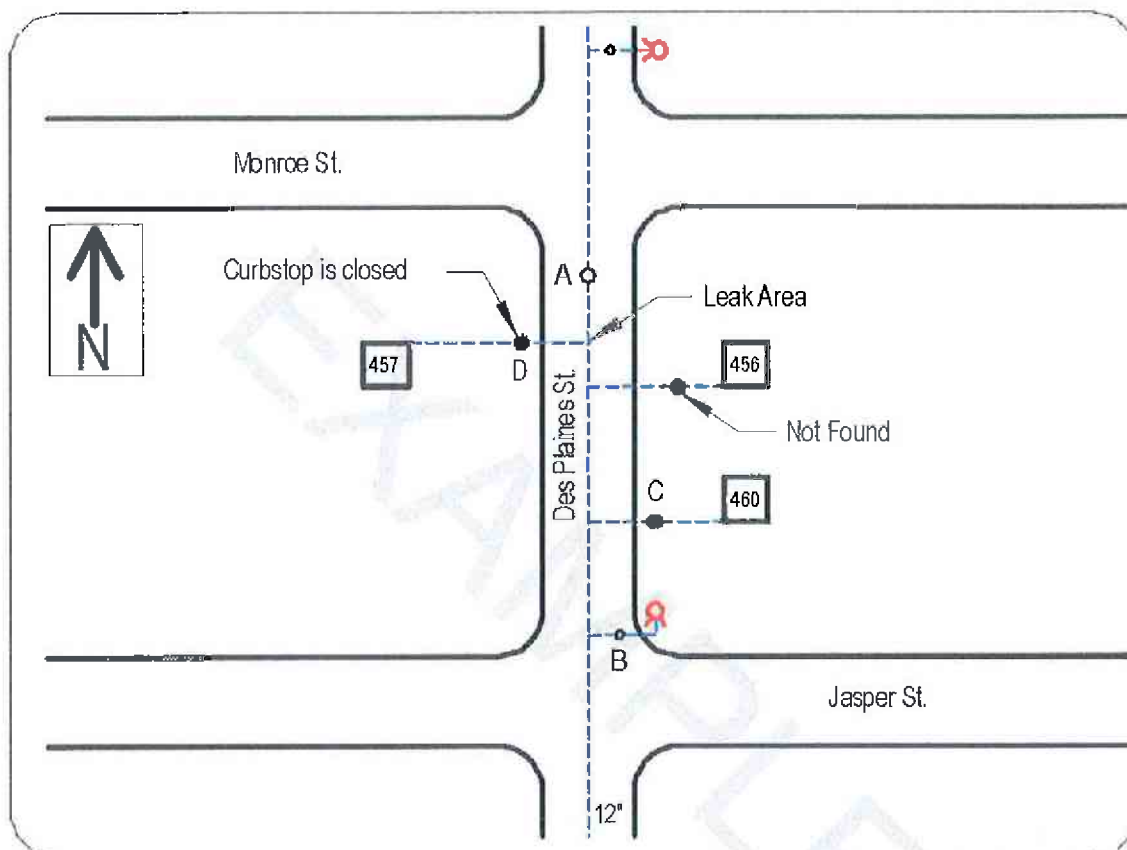
Time: 11:00:00 AM **Leak#** 08

Date: Wednesday, January 22, 2014

Tech: Jerry R. & Blake G.

Address: 457 Des Plaines Street

Below is a diagram of the area surveyed for a suspect leak.



Distance: 314' from A to B / 228' from A to C / 129' from A to D

Connection point: A= Main Line Valve

Connection point: B= Hydrant Auxiliary Valve

Connection point: C= Service to 460

Connection point: D= Service to 457

Leak Location: 24' from D

Comments: This is a leak at the service corporation to 457 Des Plaines Street. This drawing is not to scale.

We thank you for the opportunity to work for your Utility and look forward to serving you again. If you have any questions please don't hesitate to call.

M.E. SIMPSON COMPANY, INC.

LEAK LOCATION REPORT

Client: Joliet, Illinois

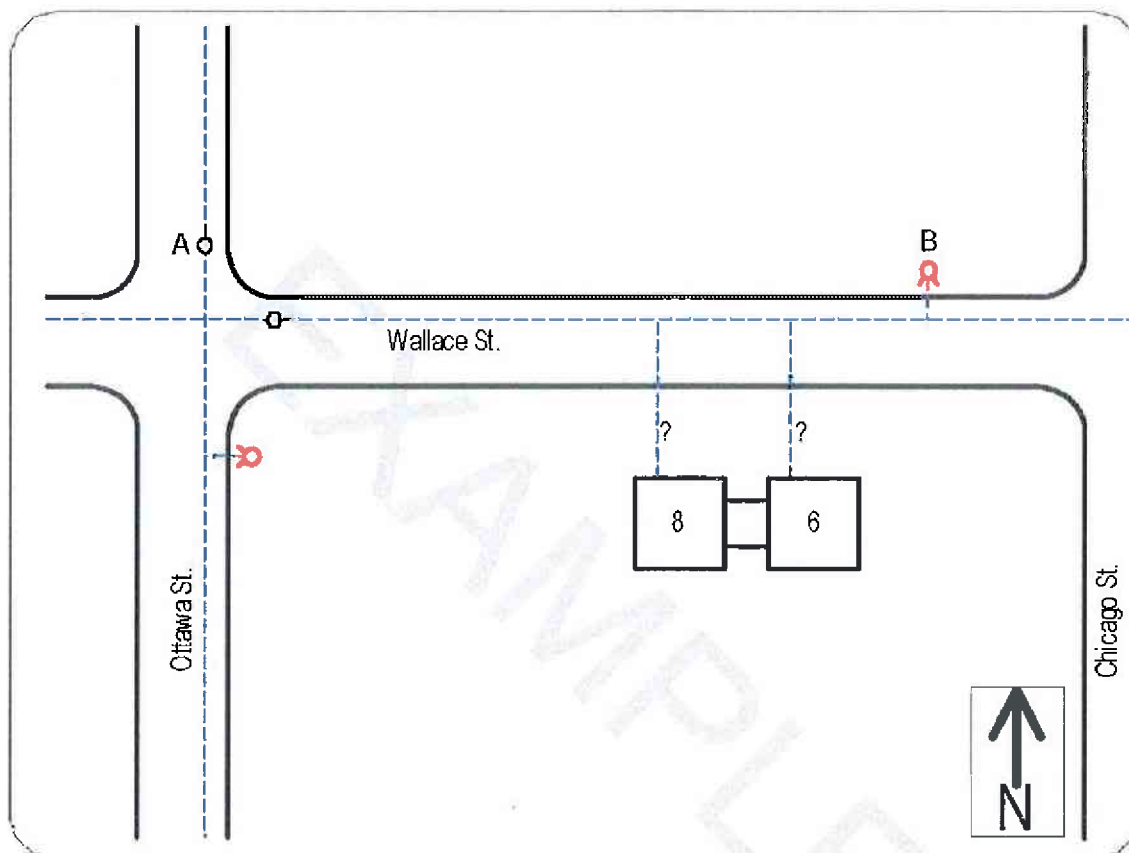
Time: 11:20:00 AM **Leak#** 05

Date: Thursday, December 19, 2013

Tech: Jerry R. & Jacob P.

Address: 6 & 8 Wallace Street

Below is a diagram of the area surveyed for a suspect leak.



Distance: 238' from A to B

Connection point: A= Main Line Valve

Connection point: B= Hydrant

Connection point:

Connection point:

Leak Location: 180' from A

Comments: This is a leak on the service near 6 & 8 Wallace Street. We were unable to locate either of the services and need the water department to determine where the services are. After this, we can properly pinpoint the exact leak area. This drawing is not to scale.

We thank you for the opportunity to work for your Utility and look forward to serving you again. If you have any questions please don't hesitate to call.

M.E. SIMPSON COMPANY, INC.
LEAK LOCATION REPORT

Client: Joliet, Illinois

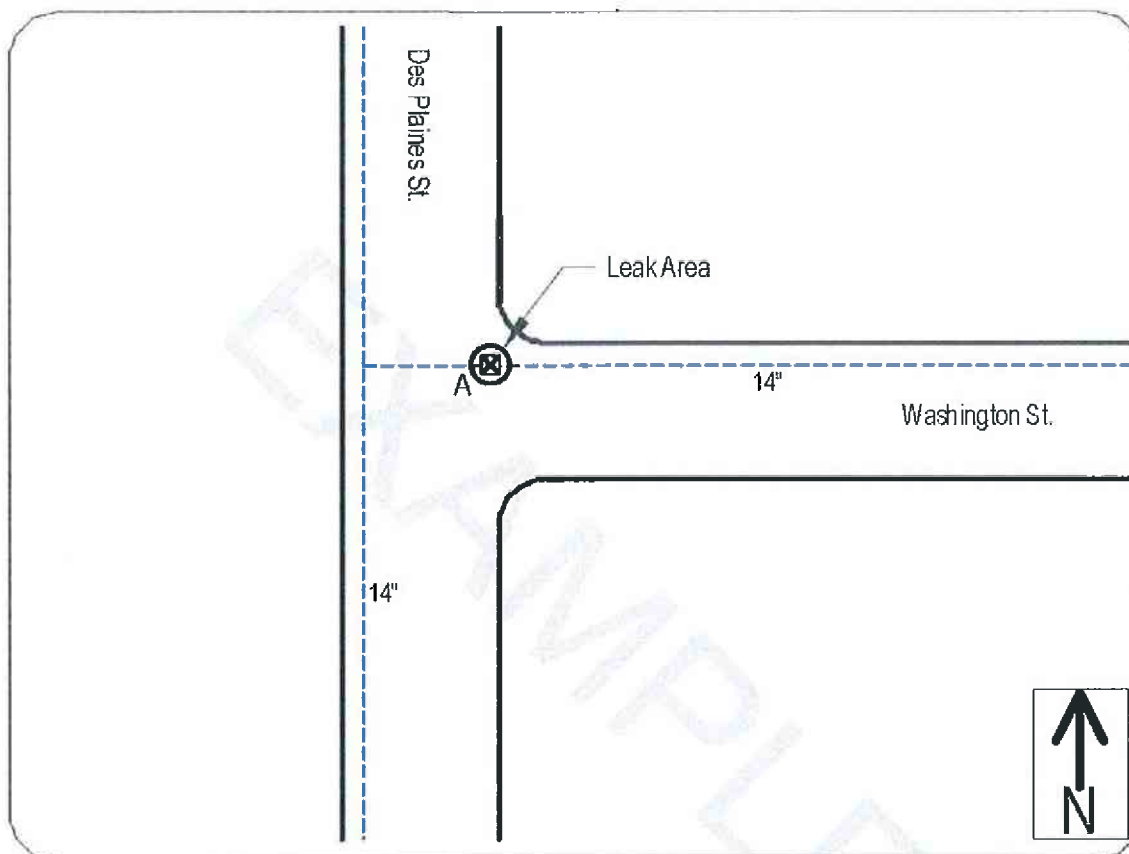
Time: 10:00:00 AM **Leak#** 01

Date: Thursday, December 12, 2013

Tech: Jerry R. & Jacob P.

Address: Des Plaines Street & Washington Street

Below is a diagram of the area surveyed for a suspect leak.



Distance: 0' from A

Connection point: A= Main Line Valve (In vault)

Connection point:

Connection point:

Connection point:

Leak Location: 0' from A

Comments: This is a packing leak on the main line valve.

We thank you for the opportunity to work for your Utility and look forward to serving you again. If you have any questions please don't hesitate to call.

M.E. SIMPSON COMPANY, INC.

LEAK LOCATION REPORT

Client: Joliet, Illinois

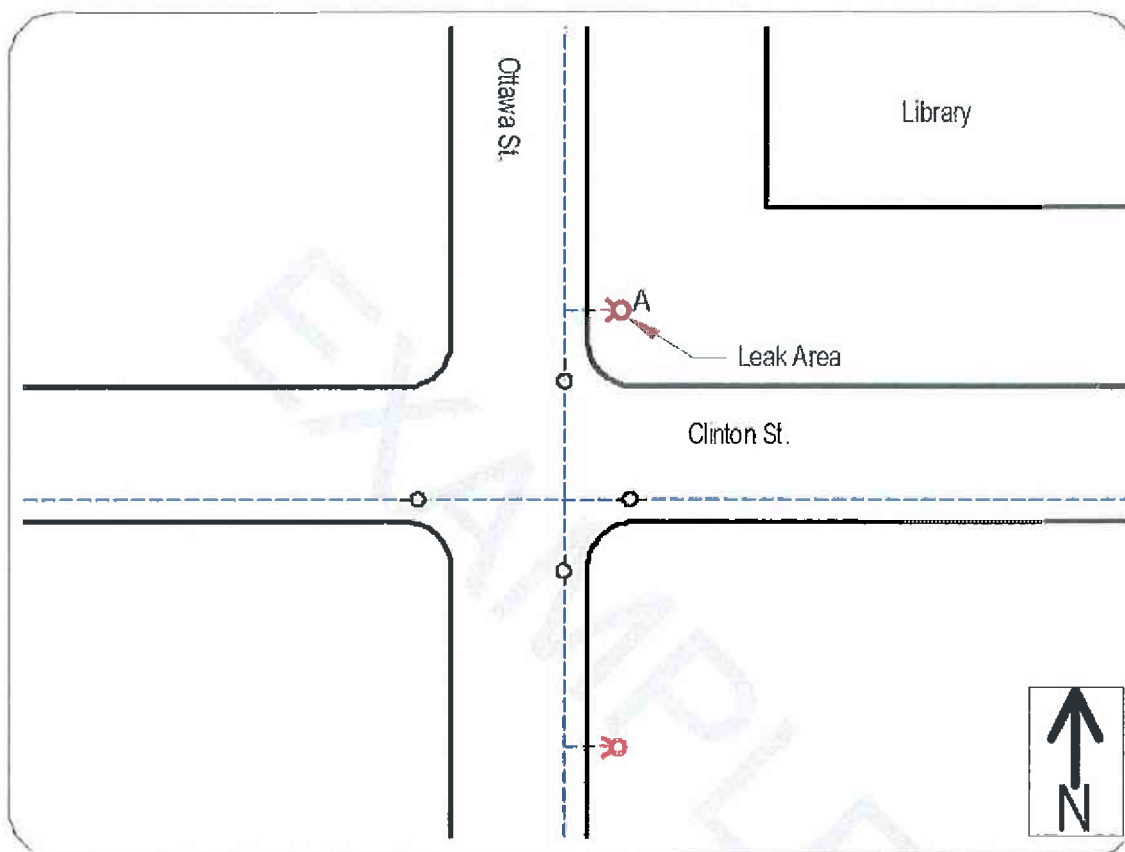
Time: 11:00:00 AM **Leak#** 03

Date: Thursday, December 12, 2013

Tech: Jerry R. & Jacob P.

Address: Ottawa Street & Clinton Street

Below is a diagram of the area surveyed for a suspect leak.



Distance: 0' from A

Connection point: A= Hydrant

Connection point:

Connection point:

Connection point:

Leak Location: 0' from A

Comments: This is a hydrant leak.

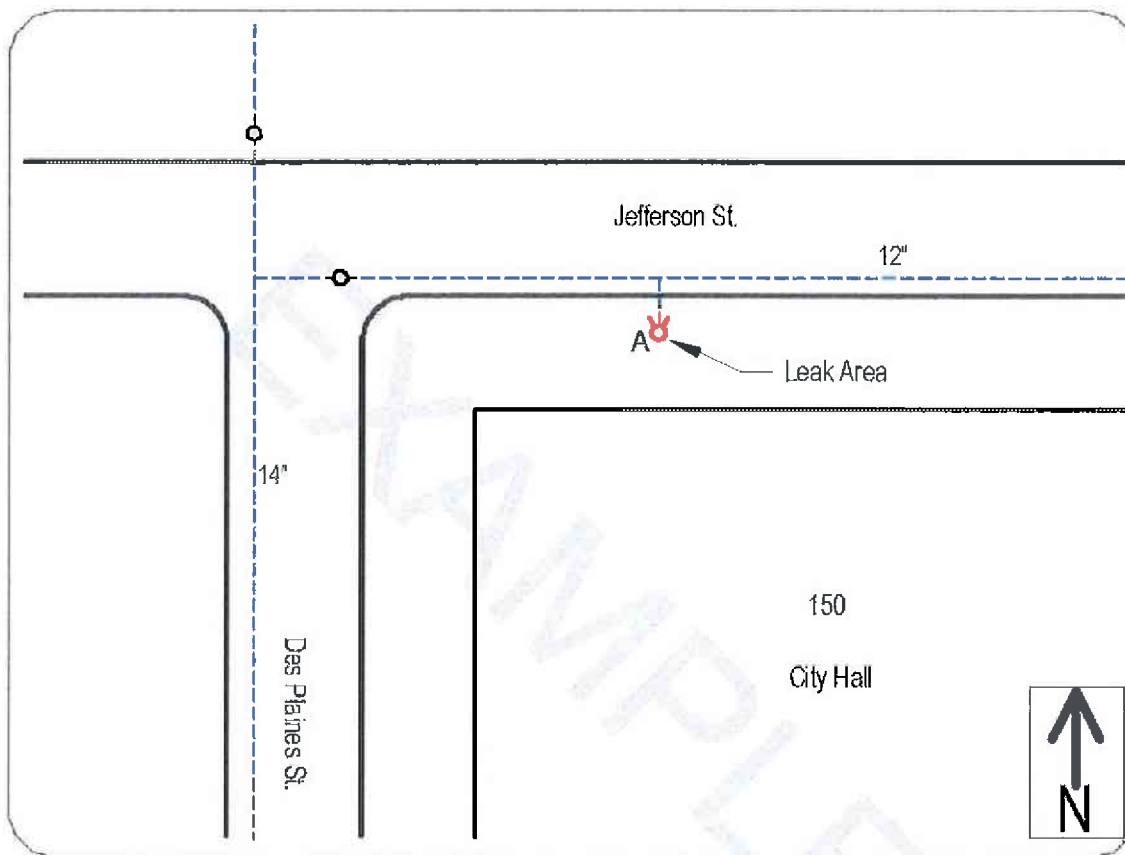
We thank you for the opportunity to work for your Utility and look forward to serving you again. If you have any questions please don't hesitate to call.

M.E. SIMPSON COMPANY, INC.

LEAK LOCATION REPORT

Client: Joliet, Illinois**Time:** 10:25:00 AM **Leak#** 02**Date:** Thursday, December 12, 2013**Tech:** Jerry R. & Jacob P.**Address:** 150 West Jefferson Street

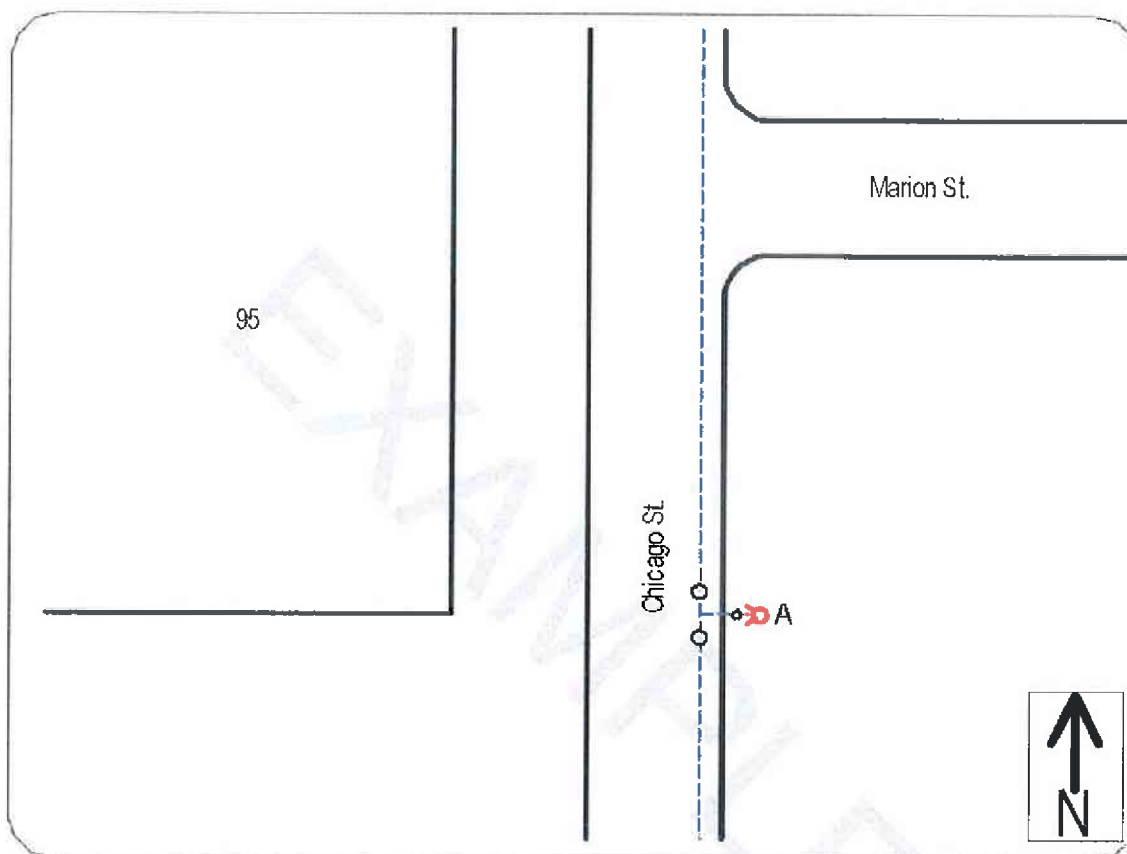
Below is a diagram of the area surveyed for a suspect leak.

**Distance:** 0' from A**Connection point:** A= Hydrant**Connection point:****Connection point:****Connection point:****Leak Location:** 0' from A**Comments:** This is a hydrant leak.

We thank you for the opportunity to work for your Utility and look forward to serving you again. If you have any questions please don't hesitate to call.

M.E. SIMPSON COMPANY, INC.**LEAK LOCATION REPORT****Client:** Joliet, Illinois**Time:** 9:20:00 AM **Leak#** 06**Date:** Wednesday, January 22, 2014**Tech:** Jerry R. & Blake G.**Address:** 95 Chicago Street (S)

Below is a diagram of the area surveyed for a suspect leak.

**Distance:** 0' from A**Connection point:** A= Hydrant**Connection point:****Connection point:****Connection point:****Leak Location:** 0' from A**Comments:** This is a hydrant leak.

We thank you for the opportunity to work for your Utility and look forward to serving you again. If you have any questions please don't hesitate to call.

M.E. SIMPSON COMPANY, INC.

LEAK LOCATION REPORT

Client: Joliet, Illinois

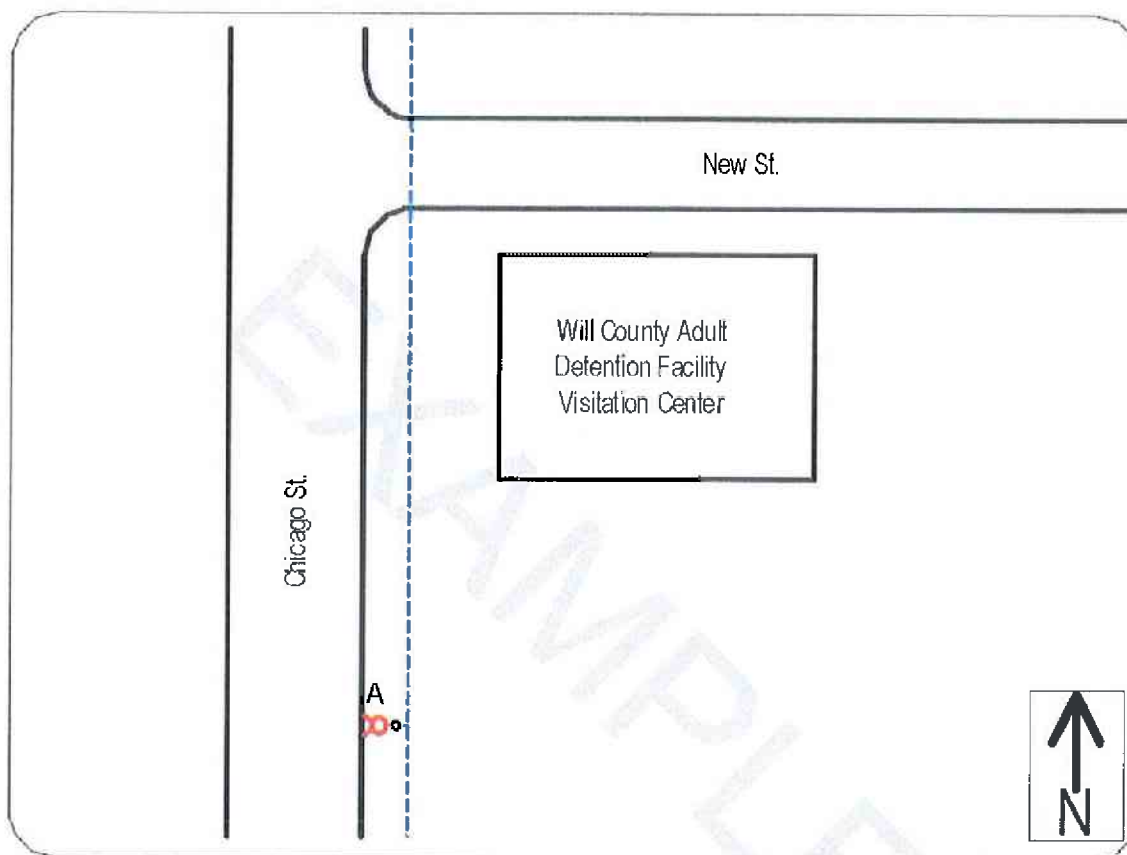
Time: 10:00:00 AM **Leak#** 07

Date: Wednesday, January 22, 2014

Tech: Jerry R. & Blake G.

Address: Chicago Street & New Street

Below is a diagram of the area surveyed for a suspect leak.



Distance: 0' from A

Connection point: A= Hydrant

Connection point:

Connection point:

Connection point:

Leak Location: 0' from A

Comments: This was a hydrant leak. We tightened the hydrant operating nut and the leak noise quit. This leak is fixed.

We thank you for the opportunity to work for your Utility and look forward to serving you again. If you have any questions please don't hesitate to call.



Village of Downers Grove

Contractor Evaluation

Contractor: M.E. Simpson Co.

Project: Leak Detection Survey 2014-16

Primary Contact: Randy Lusk Phone: 1-800-255-1521

Time Period: 2014 through 2016

On Schedule (allowing for uncontrollable circumstances) Yes

Provide details if early or late completion:

Contractor completed the survey in a timely manner with no complaints from residents. All of their vehicles were marked with their company logo and used two man crews at all times. They were also responsible for traffic control while working in town.

Change Orders (attach information if needed):

A change order to the three-year contract in the amount of \$18,000 was approved by the Village Council in March, 2016 because of a higher than anticipated need for on-call, pre-excitation leak locating services. This change order increased the contract amount from \$135,840 to \$153,840.

Difficulties / Positives:

The project was completed satisfactorily. The contractor provided reports that were accurate with locations of all the leaks detected. In 2016, a total of 33 leaks were located and 6 of those were main leaks, 3 Service Lines, 4 Valves and 20 Hydrants. Village crews made all the repairs.

Interaction with public:

Excellent

General Level of Satisfaction with work:

Well Satisfied

Reviewers: Stan Balicki, Assistant Director of Public Works – Operations

Date: 1/24/2017