

**VILLAGE OF DOWNERS GROVE**  
**Report for the Village**  
**1/5/2021**

<b>SUBJECT:</b>	<b>SUBMITTED BY:</b>
Purchase of Liquid Deicer	Andy Sikich Director of Public Works

### **SYNOPSIS**

A resolution has been prepared to approve a two-year contract extension with SNI Solutions Inc. of Geneseo, Illinois for the purchase of Geomelt liquid deicing products in an amount not-to-exceed \$130,000.

### **STRATEGIC PLAN ALIGNMENT**

The Goals for 2019 to 2021 include *Exceptional Municipal Services*.

### **FISCAL IMPACT**

The approved FY21 Budget includes \$65,000 in the General Fund for the purchase of liquid deicer. The remaining funds will be budgeted in FY22.

### **RECOMMENDATION**

Approval on the January 5, 2021 consent agenda.

### **BACKGROUND**

A key component of the Village's snow and ice removal program is the use of liquid deicer. This can be applied directly to the pavement in advance of a winter storm (anti-icing), or during and following a storm (de-icing). By itself, road salt is ineffective below 15° to 20° Fahrenheit and coating the salt with liquid deicer before it is applied to the roadway provides several important advantages including:

- Reduction in corrosion to roadway surfaces, equipment and vehicles up to 80%
- Improved melting of snow and ice to -25° to -30° Fahrenheit
- Decreased salt usage by up to one-third
- Remains on the roadway for up to five days

This upcoming winter season would mark the eleventh year the Village has included a liquid deicer as a component of the program, and the sixth year that Geomelt would be used. Staff continually evaluates changes within the marketplace and believes that Geomelt provides good performance with advantages in stockpile treatment efficiency and local availability that makes it more economical and effective than other alternatives. Geomelt products have been independently tested to ensure their efficacy and environmental effects and meet the strict specifications of the Pacific Northwest Snowfighters (PNS).

### **ATTACHMENTS**

Resolution  
Contract Extension

**RESOLUTION NO. \_\_\_\_****A RESOLUTION AUTHORIZING EXECUTION OF AN EXTENSION  
TO THE CONTRACT BETWEEN  
THE VILLAGE OF DOWNERS GROVE AND  
SNI SOLUTIONS, INC.**

BE IT RESOLVED by the Village Council of the Village of Downers Grove, DuPage County, Illinois, as follows:

1. That the form and substance of a certain Extension (the "Agreement"), between the Village of Downers Grove (the "Village") and SNI Solutions, Inc. (the "Provider"), for the purchase of salt treatment, anti-icing and de-icing products for snow and ice removal purposes, as set forth in the form of the Agreement submitted to this meeting with the recommendation of the Village Manager, is hereby approved.
2. That the Village Manager and Village Clerk are hereby respectively authorized and directed for and on behalf of the Village to execute, attest, seal and deliver the Agreement, substantially in the form approved in the foregoing paragraph of this Resolution, together with such changes as the Manager shall deem necessary.
3. That the proper officials, agents and employees of the Village are hereby authorized and directed to take such further action as they may deem necessary or appropriate to perform all obligations and commitments of the Village in accordance with the provisions of the Agreement.
4. That all resolutions or parts of resolutions in conflict with the provisions of this Resolution are hereby repealed.
5. That this Resolution shall be in full force and effect from and after its passage as provided by law.

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Mayor

Passed:

Attest: \_\_\_\_\_  
Village Clerk

**EXTENSION TO THE CONTRACT BETWEEN  
THE VILLAGE OF DOWNERS GROVE AND  
SNI SOLUTIONS**

The Village of Downers Grove, Illinois and SNI Solutions ("Provider") entered into a contract for Salt Treatment, Anti-icing and De-icing on or about December 5, 2018. Pursuant to the terms stated therein and as SNI Solutions is a sole source provider, the parties desire to extend that contract for a two-year period under the following terms:

1. The contract shall be extended through December 31, 2022.
2. The Provider agrees to provide the products and services at the same rates as listed in the 2018 contract for a price of \$65,000 per year, with a total not-to-exceed price for the two-year period of \$130,000.
3. All other terms from the December 5, 2018 contract remain in full force and effect.

**VILLAGE OF DOWNERS GROVE**

Attest:

Village Clerk

Date: \_\_\_\_\_

**SNI SOLUTIONS**

Title: \_\_\_\_\_

Date: 12/14/20