

VILLAGE OF DOWNERS GROVE
Report for the Village
3/1/2022

SUBJECT:	SUBMITTED BY:
Purchase of an auto-tagging program for the Axon body-worn camera and squad camera system	Shanon Gilette Chief of Police

SYNOPSIS

A resolution has been prepared to authorize execution of an amendment to the agreement between the Village of Downers Grove and Axon Enterprise, Inc. to purchase an automatic electronic tagging (auto-tagging) program for the Axon body-worn camera and squad camera system in the amount of \$36,423.00.

STRATEGIC PLAN ALIGNMENT

The goals for 2021-2023 include *Exceptional Municipal Services*.

FISCAL IMPACT

The FY22 Budget provides funds in the Asset Forfeiture Fund for this purchase.

RECOMMENDATION

Approval on the March 1, 2022 Consent Agenda.

BACKGROUND

The Downers Grove Police Department entered into a five year agreement with Axon Enterprises, Inc. in October 2021 for body cameras and squad cameras. The auto-tagging program was not included in the original agreement. This amendment provides five years of auto-tagging to coincide with the duration of the original agreement.

Auto-tagging connects Axon body-worn cameras and squad cameras to the DU-COMM computer-aided dispatch system to automatically label body camera and squad car videos with the required metadata. Auto-tagging increases efficiency and reduces errors associated with manual entry of the metadata. Without adding the auto-tagging program, police officers will be required to enter the information manually, increasing the risk of error and increasing time spent on administrative tasks related to the body-worn cameras.

ATTACHMENTS

Resolution
Amendment to Agreement

RESOLUTION NO. ____

**A RESOLUTION AUTHORIZING EXECUTION OF
AN AMENDMENT TO THE AGREEMENT BETWEEN
THE VILLAGE OF DOWNERS GROVE
AND AXON ENTERPRISE, INC.**

BE IT RESOLVED by the Village Council of the Village of Downers Grove, DuPage County, Illinois, as follows:

1. That the form and substance of a certain Amendment (the "Agreement"), between the Village of Downers Grove (the "Village") and Axon Enterprise, Inc. (the "Provider"), for an auto-tagging program to be used in conjunction with the body-worn cameras and squad cameras for the Police Department, as set forth in the form of the Agreement submitted to this meeting with the recommendation of the Village Manager, is hereby approved.

2. That the Village Manager and Village Clerk are hereby respectively authorized and directed for and on behalf of the Village to execute, attest, seal and deliver the Agreement, substantially in the form approved in the foregoing paragraph of this Resolution, together with such changes as the Manager shall deem necessary.

3. That the proper officials, agents and employees of the Village are hereby authorized and directed to take such further action as they may deem necessary or appropriate to perform all obligations and commitments of the Village in accordance with the provisions of the Agreement.

4. That all resolutions or parts of resolutions in conflict with the provisions of this Resolution are hereby repealed.

5. That this Resolution shall be in full force and effect from and after its passage as provided by law.

Mayor

Passed:

Attest:

Village Clerk

**AMENDMENT TO THE AGREEMENT BETWEEN
THE VILLAGE OF DOWNERS GROVE AND
AXON ENTERPRISE, INC.**

The Village of Downers Grove, Illinois (the "Village") and Axon Enterprise, Inc. ("Provider") entered into an Agreement to provide an integrated system that includes body worn cameras (BWC), squad car cameras, interview room cameras, and digital evidence management, on or about October 12, 2021. The parties desire to amend that Agreement in accordance with the following terms:

1. The Scope shall be amended by adding an auto-tagging component to the system.
2. The fees for this additional component for a term of 56 months total \$36,423.00 as set forth on the quote attached hereto as Exhibit A.
3. All other terms from the October 12, 2021 Agreement remain in full force and effect.

VILLAGE OF DOWNERS GROVE

AXON ENTERPRISE, INC.

Village Manager

DocuSigned by:

55DAE8B131A4424

Robert E. Driscoll, Jr.
VP, Assoc. General Counsel

Date: _____

Date: 2/10/2022

EXHIBIT A



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-365382-44588.950JS

Issued: 01/27/2022

Quote Expiration: 02/28/2022

Estimated Contract Start Date: 04/01/2022

Account Number: 109806
 Payment Terms: N30
 Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Business;Delivery;Invoice-825 Burlington Ave 825 Burlington Ave Downers Grove, IL 60515-4783 USA	Downers Grove Police Dept. - IL 825 Burlington Ave Downers Grove, IL 60515-4783 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jake Sheedy Phone: Email: jsheedy@axon.com Fax:	Jeremy Thayer Phone: 708-434-5653 Email: jthayer@downers.us Fax: (630) 4341797

Quote Summary

Program Length	56.4516 Months
TOTAL COST	\$36,423.00
ESTIMATED TOTAL W/ TAX	\$36,423.00

Discount Summary

Average Savings Per Year	\$0.00
TOTAL SAVINGS	\$0.00

Payment Summary

Date	Subtotal	Tax	Total
Apr 2022	\$3,973.42	\$0.00	\$3,973.42
Oct 2022	\$8,112.40	\$0.00	\$8,112.40
Oct 2023	\$8,112.40	\$0.00	\$8,112.40
Oct 2024	\$8,112.40	\$0.00	\$8,112.40
Oct 2025	\$8,112.38	\$0.00	\$8,112.38
Total	\$36,423.00	\$0.00	\$36,423.00

Quote Unbundled Price: \$35,784.00
Quote List Price: \$35,784.00
Quote Subtotal: \$36,423.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Software									
73682	AUTO TAGGING LICENSE	71	56		\$9.00	\$9.16	\$36,423.00	\$0.00	\$36,423.00
A la Carte Services									
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$36,423.00	\$0.00	\$36,423.00

Delivery Schedule

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	73682	AUTO TAGGING LICENSE	71	04/01/2022	12/14/2026

Services

Bundle	Item	Description	QTY
A la Carte	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1

Payment Details

Apr 2022						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Co-term to 68714	73682	AUTO TAGGING LICENSE	71	\$3,973.42	\$0.00	\$3,973.42
Co-term to 68714	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$0.00	\$0.00	\$0.00
Total				\$3,973.42	\$0.00	\$3,973.42

Oct 2022						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Co-term to 68714	73682	AUTO TAGGING LICENSE	71	\$8,112.40	\$0.00	\$8,112.40
Co-term to 68714	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$0.00	\$0.00	\$0.00
Total				\$8,112.40	\$0.00	\$8,112.40

Oct 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Co-term to 68714	73682	AUTO TAGGING LICENSE	71	\$8,112.40	\$0.00	\$8,112.40
Co-term to 68714	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$0.00	\$0.00	\$0.00
Total				\$8,112.40	\$0.00	\$8,112.40

Oct 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Co-term to 68714	73682	AUTO TAGGING LICENSE	71	\$8,112.40	\$0.00	\$8,112.40
Co-term to 68714	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$0.00	\$0.00	\$0.00
Total				\$8,112.40	\$0.00	\$8,112.40

Oct 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Co-term to 68714	73682	AUTO TAGGING LICENSE	71	\$8,112.40	\$0.00	\$8,112.40
Co-term to 68714	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	(\$0.02)	\$0.00	(\$0.02)
Total				\$8,112.38	\$0.00	\$8,112.38

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

This quote is co-termed with quote Q-312684 (executed contract #00055574). Year one has been pro-rated to 8 months to align with agency annual billing dates. This has been done according to an anticipated ship date range of 04/15/2022-05/01/2022.

Signature

Date Signed

1/27/2022

