

VILLAGE OF DOWNERS GROVE
Report for the Village
2/13/2024

SUBJECT:	SUBMITTED BY:
Purchase of Five Axon Interview Room Tablets and Two Corresponding Axon Servers	Michael DeVries, Chief of Police

SYNOPSIS

A motion is requested to authorize the purchase of five Axon interview room tablets with two corresponding Axon Servers in the amount of \$70,073.16.

STRATEGIC PLAN ALIGNMENT

The goals for 2023-2025 include *Exceptional Municipal Services*.

FISCAL IMPACT

The FY24 Budget budgets \$70,100 in the Asset Forfeiture Fund for this purchase.

RECOMMENDATION

Approval on the February 13, 2024 Consent Agenda.

BACKGROUND

In 2021 the Village entered into a contract with Axon Enterprises, Inc. for the purchase of body worn cameras, squad car cameras, a cloud based digital video system for police department interview rooms and an evidence management system to store and index the information gathered from the foregoing items. With the police department moving into the new Civic Center in the Spring, these Axon interview room tablets and servers will be needed to bring the building up to its current capabilities. The current tablets and servers cannot be transferred from their existing location to the Civic Center. The purchase would be through Axon Enterprise, Inc., which has been determined to be a sole source provider of the tablets and servers given the equipment's interconnectivity with the police department's evidence management system.

ATTACHMENTS

Quote



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-525765-45317.945DA

Issued: 01/26/2024

Quote Expiration: 02/23/2024

Estimated Contract Start Date: 04/01/2024

Account Number: 109806

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Downers Grove Police Dept. - IL 825 Burlington Ave Downers Grove, IL 60515-4783 USA	Downers Grove Police Dept. - IL 825 Burlington Ave Downers Grove IL 60515-4783 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
David Arth Phone: Email: darth@axon.com Fax:	Jeremy Thayer Phone: 630-434-5653 Email: jthayer@downers.us Fax: (630) 4341797

Quote Summary

Program Length	60 Months
TOTAL COST	\$70,073.16
ESTIMATED TOTAL W/ TAX	\$70,073.16

Discount Summary

Average Savings Per Year	\$139.66
TOTAL SAVINGS	\$698.28

Payment Summary

Date	Subtotal	Tax	Total
Feb 2024	\$14,014.64	\$0.00	\$14,014.64
Feb 2025	\$14,014.63	\$0.00	\$14,014.63
Feb 2026	\$14,014.63	\$0.00	\$14,014.63
Feb 2027	\$14,014.63	\$0.00	\$14,014.63
Feb 2028	\$14,014.63	\$0.00	\$14,014.63
Total	\$70,073.16	\$0.00	\$70,073.16

Quote Unbundled Price:	\$70,771.44
Quote List Price:	\$70,771.44
Quote Subtotal:	\$70,073.16

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Hardware									
74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	5			\$245.55	\$245.55	\$1,227.75	\$0.00	\$1,227.75
50294	AXON INTERVIEW - SERVER - LITE	2			\$3,722.47	\$3,722.47	\$7,444.94	\$0.00	\$7,444.94
50322	AXON INTERVIEW - TOUCH PANEL PRO	5			\$3,286.23	\$3,286.23	\$16,431.15	\$0.00	\$16,431.15
A la Carte Software									
50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	2	60		\$1,500.00	\$1,500.00	\$3,000.00	\$0.00	\$3,000.00
50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	60		\$28.21	\$28.21	\$3,385.20	\$0.00	\$3,385.20
50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	60		\$1,750.00	\$1,750.00	\$3,500.00	\$0.00	\$3,500.00
50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	60		\$32.98	\$32.98	\$3,957.60	\$0.00	\$3,957.60
50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	60		\$111.75	\$111.75	\$13,410.00	\$0.00	\$13,410.00
A la Carte Services									
85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	2			\$7,450.00	\$7,450.00	\$14,900.00	\$0.00	\$14,900.00
A la Carte Warranties									
50448	AXON INTERVIEW - EXT WARRANTY	2	60		\$29.29	\$23.47	\$2,816.52	\$0.00	\$2,816.52
Total							\$70,073.16	\$0.00	\$70,073.16

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
A la Carte	50294	AXON INTERVIEW - SERVER - LITE	2	03/01/2024
A la Carte	50322	AXON INTERVIEW - TOUCH PANEL PRO	5	03/01/2024
A la Carte	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	5	03/01/2024

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	2	04/01/2024	03/31/2029
A la Carte	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	04/01/2024	03/31/2029
A la Carte	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	04/01/2024	03/31/2029
A la Carte	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	04/01/2024	03/31/2029
A la Carte	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	04/01/2024	03/31/2029

Services

Bundle	Item	Description	QTY
A la Carte	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	2

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	50448	AXON INTERVIEW - EXT WARRANTY	2	04/01/2024	03/31/2029

Payment Details

Feb 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	2	\$600.00	\$0.00	\$600.00
Annual Payment 1	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	\$677.04	\$0.00	\$677.04
Annual Payment 1	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	\$700.00	\$0.00	\$700.00
Annual Payment 1	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$791.52	\$0.00	\$791.52
Annual Payment 1	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$2,682.00	\$0.00	\$2,682.00
Annual Payment 1	50294	AXON INTERVIEW - SERVER - LITE	2	\$1,488.99	\$0.00	\$1,488.99
Annual Payment 1	50322	AXON INTERVIEW - TOUCH PANEL PRO	5	\$3,286.24	\$0.00	\$3,286.24
Annual Payment 1	50448	AXON INTERVIEW - EXT WARRANTY	2	\$563.30	\$0.00	\$563.30
Annual Payment 1	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	5	\$245.55	\$0.00	\$245.55
Annual Payment 1	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	2	\$2,980.00	\$0.00	\$2,980.00
Total				\$14,014.64	\$0.00	\$14,014.64

Feb 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	2	\$600.00	\$0.00	\$600.00
Annual Payment 2	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	\$677.04	\$0.00	\$677.04
Annual Payment 2	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	\$700.00	\$0.00	\$700.00
Annual Payment 2	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$791.52	\$0.00	\$791.52
Annual Payment 2	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$2,682.00	\$0.00	\$2,682.00
Annual Payment 2	50294	AXON INTERVIEW - SERVER - LITE	2	\$1,488.99	\$0.00	\$1,488.99
Annual Payment 2	50322	AXON INTERVIEW - TOUCH PANEL PRO	5	\$3,286.23	\$0.00	\$3,286.23
Annual Payment 2	50448	AXON INTERVIEW - EXT WARRANTY	2	\$563.30	\$0.00	\$563.30
Annual Payment 2	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	5	\$245.55	\$0.00	\$245.55
Annual Payment 2	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	2	\$2,980.00	\$0.00	\$2,980.00
Total				\$14,014.63	\$0.00	\$14,014.63

Feb 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	2	\$600.00	\$0.00	\$600.00
Annual Payment 3	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	\$677.04	\$0.00	\$677.04
Annual Payment 3	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	\$700.00	\$0.00	\$700.00
Annual Payment 3	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$791.52	\$0.00	\$791.52
Annual Payment 3	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$2,682.00	\$0.00	\$2,682.00
Annual Payment 3	50294	AXON INTERVIEW - SERVER - LITE	2	\$1,488.99	\$0.00	\$1,488.99
Annual Payment 3	50322	AXON INTERVIEW - TOUCH PANEL PRO	5	\$3,286.23	\$0.00	\$3,286.23
Annual Payment 3	50448	AXON INTERVIEW - EXT WARRANTY	2	\$563.30	\$0.00	\$563.30
Annual Payment 3	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	5	\$245.55	\$0.00	\$245.55
Annual Payment 3	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	2	\$2,980.00	\$0.00	\$2,980.00
Total				\$14,014.63	\$0.00	\$14,014.63

Feb 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	2	\$600.00	\$0.00	\$600.00
Annual Payment 4	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	\$677.04	\$0.00	\$677.04
Annual Payment 4	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	\$700.00	\$0.00	\$700.00
Annual Payment 4	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$791.52	\$0.00	\$791.52
Annual Payment 4	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$2,682.00	\$0.00	\$2,682.00
Annual Payment 4	50294	AXON INTERVIEW - SERVER - LITE	2	\$1,488.99	\$0.00	\$1,488.99
Annual Payment 4	50322	AXON INTERVIEW - TOUCH PANEL PRO	5	\$3,286.23	\$0.00	\$3,286.23
Annual Payment 4	50448	AXON INTERVIEW - EXT WARRANTY	2	\$563.30	\$0.00	\$563.30
Annual Payment 4	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	5	\$245.55	\$0.00	\$245.55
Annual Payment 4	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	2	\$2,980.00	\$0.00	\$2,980.00
Total				\$14,014.63	\$0.00	\$14,014.63

Feb 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	2	\$600.00	\$0.00	\$600.00
Annual Payment 5	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	\$677.04	\$0.00	\$677.04
Annual Payment 5	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	\$700.00	\$0.00	\$700.00
Annual Payment 5	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$791.52	\$0.00	\$791.52
Annual Payment 5	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$2,682.00	\$0.00	\$2,682.00
Annual Payment 5	50294	AXON INTERVIEW - SERVER - LITE	2	\$1,488.99	\$0.00	\$1,488.99
Annual Payment 5	50322	AXON INTERVIEW - TOUCH PANEL PRO	5	\$3,286.23	\$0.00	\$3,286.23
Annual Payment 5	50448	AXON INTERVIEW - EXT WARRANTY	2	\$563.30	\$0.00	\$563.30
Annual Payment 5	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	5	\$245.55	\$0.00	\$245.55
Annual Payment 5	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	2	\$2,980.00	\$0.00	\$2,980.00
Total				\$14,014.63	\$0.00	\$14,014.63

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

This Quote is limited to and conditional upon acceptance of the provisions set forth in the Master Services and Purchasing Agreement between Axon Enterprise, Inc., and The Village of Downer's Grove executed December 21, 2022.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

1/26/2024

