

VILLAGE OF DOWNERS GROVE
Report for the Village Council Meeting
 10/14/2025

SUBJECT:	SUBMITTED BY:
Solid Waste Collection and Disposal Services Contract	Mike Baker Deputy Village Manager

SYNOPSIS

Discussion is requested regarding a preferred vendor and general contract terms. A resolution has been prepared that will give the Village Council the opportunity to approve a solid waste contract.

STRATEGIC PLAN ALIGNMENT

The goals for 2025-2027 include *Exceptional Municipal Services*.

FISCAL IMPACT

N/A

RECOMMENDATION

Approval on the October 21, 2025 active agenda.

BACKGROUND

The Village of Downers Grove contracts for solid waste collection and disposal with Republic Services, which includes refuse, recycling, and yard waste. The current contract serves approximately 15,000 households and provides residents with the option of either renting a refuse and recycling cart or purchasing disposal stickers to use with their own refuse and recycling containers. Republic has been the Village's long-standing provider whose current three-year contract with the Village expires on March 31, 2026.

The Village Council has been publicly discussing the process that will result in approval of the next solid waste contract since May, 2025. The following provides dates and links to the agendas for each of these meetings:

Meeting Date and Section

[May 20, 2025 - First Reading](#)
[June 3, 2025 - Active Agenda](#)
[Sept. 9, 2025 - First Reading](#)
[Sept. 16, 2025 - Active Agenda](#)

Discussion/Action Item

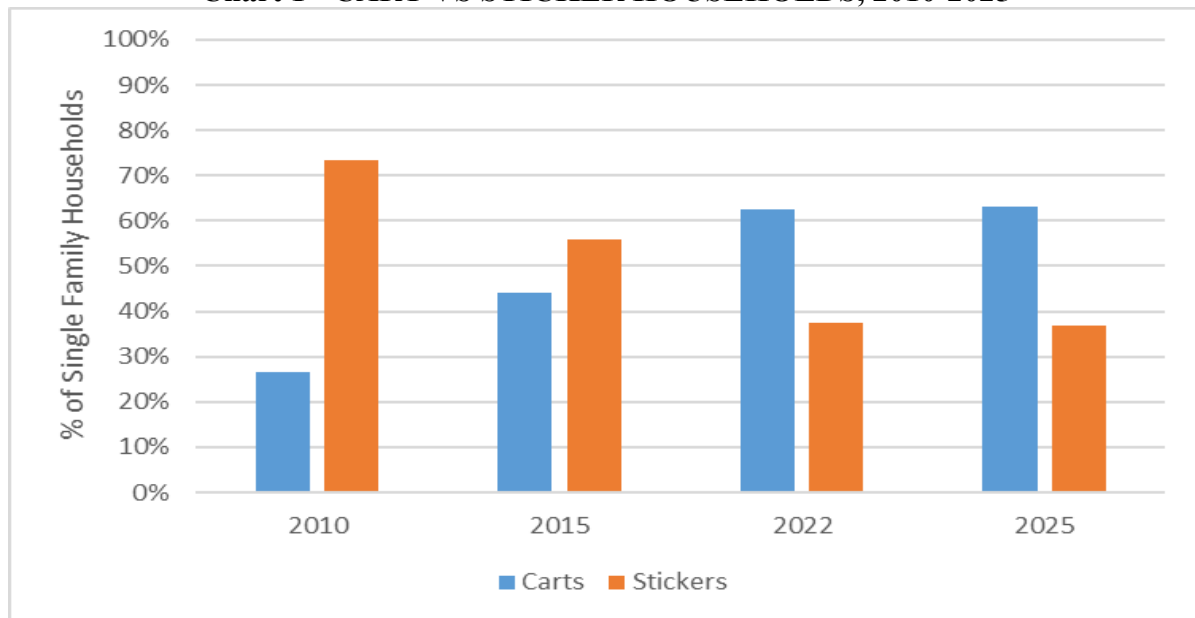
Solid Waste Contract Request for Proposal (RFP)
 Approved release of RFP
 Motion directing staff to negotiate a solid waste contract
 Approved motion directing staff to enter into negotiations of a solid waste contract for the Village Council approval with Republic Services, LRS and Groot based on Option 4.

Based on the motion approved at the September 16, 2025 Village Council meeting, staff followed the Village Council direction by re-issuing a revised RFP to the three providers referenced in the motion, which clarified the components of Option 4 and also re-named it as the All-Inclusive Solid Waste Program. The attributes of the program are summarized below and the results of the three proposals have been included.

Following meetings that were held with each of the providers after their proposals were submitted, staff received correspondence from Groot Industries, Inc. clarifying their proposal regarding default cart size and expressing a concern regarding the termination language appearing in the Request for Proposal. The other two vendors did not express any objection to the RFP language.

Attributes of the All-Inclusive Program - The following provisions were included in the RFP based on Village Council direction and consistent with Option 4.

- All households covered by the contract select a 35-, 65-, or 95-gallon refuse and recycling cart. Households can choose any combination of cart sizes with the rate being based on the size of the refuse cart.
- Senior discount pricing applies to all cart sizes.
- Households are allowed to dispose of two of the following on a weekly basis in addition to their regular refuse pickup with no stickers required:
 - Additional bag of refuse
 - 33 gallon (or smaller) personal refuse container
 - Bulk item (under 50 pounds)
 - White good
- Amnesty Day is permanently eliminated
- All households can opt to add an organics/yard waste cart and select from 35-, 65- or 95-gallon size carts at no additional cost. If residents opt not to select a cart for organics/yard waste, they can dispose of yard waste in biodegradable yard waste bags or by properly bundling brush with no stickers required.
- Organics/yard waste collection is provided year-round by each provider - not a third-party vendor (see winter month pick-up variations summarized in table below and described in attached proposals).
- Each provider also proposed programs that the Village could opt into for Household Electronics and Household Hazardous Waste Disposal, which are summarized in the table below and described in the attached proposals).

Chart 1 - CART VS STICKER HOUSEHOLDS, 2010-2025**Table 2 - Base Price Comparison**

This chart shows base pricing for Year 1. It also includes senior discount pricing and pricing that includes the electronic and household hazardous waste pickup.

	Current Prices *	Proposal Base Prices			Proposal Prices with E-Waste & HHW		
		Republic	LRS	Groot**	Republic	LRS	Groot**
35 Gal	\$20.46	\$21.25	\$21.45	\$20.58	\$23.75	\$22.70	\$20.68
65 Gal	\$23.28	\$24.50	\$24.45	\$24.53	\$27.00	\$25.70	\$24.63
95 Gal	\$30.47	\$29.75	\$29.45	\$26.28	\$32.25	\$30.70	\$26.38
Senior Discount		20%	30%	20%			
Senior 35 Gal		\$17.00	\$15.02	\$16.46	\$19.50	\$16.27	\$16.56
Senior 65 Gal		\$19.60	\$17.12	\$19.62	\$22.10	\$18.37	\$19.72
Senior 95 Gal		\$23.80	\$20.62	\$21.02	\$26.30	\$21.87	\$21.12
Annual Increase %		4.0%	5.0%	5.0%			
Sticker Price	\$4.55						

*Current program does not include a senior discount, requires stickers for items and yard waste.

**Groot's proposal does not provide 35-gallon size carts for yard waste or for recycling.

Table 3 - All-Inclusive Program Proposal Exceptions and Unique Features

Program Feature	Republic	LRS	Groot
Year Round Organics	Every other week collection during winter months (pick up days to be determined based on participation levels - may differ from normal collection schedule)	Every other week collection during winter months (same day as normal collection)	Weekly pick-up year round
Limitations on Additional Refuse Items	None	None	Proposal states “One bag or can of refuse outside the cart will be collected as long as it is properly prepared for residents utilizing a 95 or 65 gallon cart.”
Electronics Recycling	\$2.50/month all residents for both services (includes both HHW and Electronics) OR - Residents could schedule an Electronics Recycling Pickup for up to 5 items for \$45 (includes one TV/Monitor Max)	Propose hosting 6 household electronics collection events annually	Customers could schedule an electronics pickup of up to 4 items, no additional cost twice a year.
Household Hazardous Waste	\$2.50/month all residents for both services (includes both HHW and Electronics) OR - Promote Naperville Facility for Hazardous Waste	\$1.25/month for curbside collection charged to all residents	\$0.10 per month for curbside household collection OR - Two household hazardous Waste drop off program events annually included in pricing
Extra Offerings/ Incentives	Offered annual contribution of \$5,000 towards environmental sustainability initiatives		Offered an annual document destruction event
Transition/ Implementation	As current provider, willing to be flexible with timeline for transitioning sticker users to carts		Requested address list and existing customer cart sizes from Village/ current provider

Table 4 - Price Comparison Over Duration of Contract

This chart compares the base pricing from all three vendors over the duration of the contract. The bottom three charts show the senior discount pricing. This pricing does not include household electronics or household hazardous waste pickup. The lowest pricing of the three providers for each cart size in each year is highlighted in green.

		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
35 Gal	Republic	\$21.25	\$22.10	\$22.98	\$23.90	\$24.86	\$25.85
	LRS	\$21.45	\$22.51	\$23.62	\$24.79	\$26.02	\$27.31
	Groot	\$20.58	\$21.61	\$22.69	\$23.82	\$25.01	\$26.26
65 Gal	Republic	\$24.50	\$25.40	\$26.50	\$27.56	\$28.66	\$29.81
	LRS	\$24.45	\$25.66	\$26.93	\$28.26	\$29.66	\$31.12
	Groot	\$24.53	\$25.76	\$27.05	\$28.40	\$29.82	\$31.31
95 Gal	Republic	\$29.75	\$30.94	\$32.18	\$33.46	\$34.80	\$36.20
	LRS	\$29.45	\$30.91	\$32.44	\$34.04	\$35.72	\$37.47
	Groot	\$26.28	\$27.59	\$28.97	\$30.42	\$31.94	\$33.54
35 Gal (Senior)	Republic	\$17.00	\$17.68	\$18.38	\$19.12	\$19.89	\$20.68
	LRS	\$15.02	\$15.76	\$16.53	\$17.35	\$18.21	\$19.12
	Groot	\$16.46	\$17.29	\$18.15	\$19.06	\$20.01	\$21.01
65 Gal (Senior)	Republic	\$19.60	\$20.32	\$21.20	\$22.05	\$22.93	\$23.85
	LRS	\$17.12	\$17.96	\$18.85	\$19.78	\$20.76	\$21.78
	Groot	\$19.62	\$20.61	\$21.64	\$22.72	\$23.86	\$25.05
95 Gal (Senior)	Republic	\$23.80	\$24.75	\$25.74	\$26.77	\$27.84	\$28.96
	LRS	\$20.62	\$21.64	\$22.71	\$23.83	\$25.00	\$26.23
	Groot	\$21.02	\$22.07	\$23.18	\$24.34	\$25.55	\$26.83

ATTACHMENTS

Republic Proposal

LRS Proposal

Groot Proposal

October 9, 2025 Letter from Groot Industries, Inc.



REQUEST FOR PROPOSAL

Name of Proposing Company: Allied Waste Services of North America, LLC
dba Republic Service of Melrose Park

Project Name: Residential Solid Waste Collection and Disposal Services
Proposal Due: **October 3, 2025 10:00AM**
Proposal Number: RFP-060625-0-2025/MT

Required of All Proposers:

Deposit: No

Letter of Capability of Acquiring Performance Bond: Yes

Required of Awarded Contractor:

Performance Bond/Letter of Credit: Yes

Certificate of Insurance: Yes

Date Issued: September 22, 2025

This document consists of 50 pages.

Proposals should be submitted via email to

Matt Timmerberg Assistant to the Village Manager at mtimmerberg@downers.us

MATT TIMMERBERG
ASSISTANT TO THE VILLAGE MANAGER
VILLAGE OF DOWNERS GROVE
850 CURTISS ST
DOWNERS GROVE, IL 60515
PHONE: 630-493-8875
www.downers.us



5050 W. Lake Street Melrose Park, IL. 60160
o 708-345-7050 f 708-345-7056 republicservices.com

October 1, 2025

Matt Timmerberg, Assistant to the Village Manager
Village of Downers Grove
850 Curtiss Street
Downers Grove, Illinois 60515

Re: Updated Residential Solid Waste Collection & Disposal Services RFP
RFP-060625-0-2025/MT

Dear Mr. Timmerberg & Village of Downers Grove Team:

Republic Services is pleased to submit this proposal to the Village of Downers Grove in response to your (revised) RFP for Residential Solid Waste Collection & Disposal Services. Republic Services and our predecessors are proud to serve as the Village of Downers Grove's exclusive residential service provider since 2008. ***As your trusted service partner for the past seventeen years, we know your community and more importantly, you know us.*** Downers Grove residents have come to appreciate and expect seamless, comprehensive, high quality services from Republic Services. This proposal provides the Village with that same high quality service without the risks and uncertainties associated with a transition. Our Melrose Park, Illinois - based team is committed to providing Downers Grove residents with high quality services at competitive rates.

We would like to point out a few revisions to our previous proposal as part of this resubmittal:

Year-Round Organics Program

Our quoted base rate in our updated submittal includes year-round access to curbside organics collection. During the winter months, (the 3rd week of December through the end of March), Republic Services would collect organics material from residents organics carts instead of utilizing services through Urban Canopy. Residents would still be required to opt-in for service in order to participate. Service would occur every-other-week on a specified day or days depending on the number of residents that sign up for service. This will allow us to maximize efficiency in routing these customers for service. Residents

would be educated on how to best prepare materials for collection during the winter months in order to minimize material freezing inside of the carts. We have also changed the compost facility that we will be using to the Willow Ranch Compost Facility located in Romeoville, IL. An updated list of acceptable items is included in our submittal.

Curbside Household Hazardous Waste & Electronics Collection

Our quoted base rate does not include household hazardous waste or electronics collection. Should the Village decide to offer these services to residents, Republic Services is proposing a rate of \$2.50/household/month that would be added to our quoted base rate for all households. Services would be provided on an “on call” basis. Residents would call Republic Services to schedule an appointment, at which time additional information would be gathered from the resident to establish what they have to dispose of. The resident would then be provided with more detailed information on how to prepare items, placement instructions and their scheduled collection day. We anticipate that appointments will be scheduled throughout the village several days per month, depending on actual demand.

In the event the Village opts to not include this program option for all residents, Republic Services would work with the Village to promote usage of the nearby Household Hazardous Waste Collection facility in Naperville which is available to residents for no charge. For electronics recycling, Republic Services would offer residents the ability to recycle up to five (5) electronic items (maximum one TV or CRT device) curbside for a \$45 fee. Residents would be required to pay for and schedule these services in advance. These program options follow the pay-as-you-throw model by only charging those who actually use the services.

Sustainability

As a national leader in sustainability in the waste & recycling industry, we are excited to partner with the Village in meeting the goals identified in your Environmental Sustainability Plan. **To further demonstrate our commitment, if awarded this contract, Republic Services will donate \$5,000 annually to help advance initiatives in the Village’s Environmental Sustainability Plan.**

We value our partnership with the Village of Downers Grove and are excited to have the opportunity to continue that relationship. If selected as the successful vendor, Republic Services respectfully requests the opportunity to negotiate the terms of the final agreement with the Village.

Should you have any questions about our proposal, please do not hesitate to contact me. Our Republic Services team is here to serve you. Thank you in advance for your thoughtful review and consideration.

Sincerely,



Tish S. Powell
Manager of Municipal Sales
(708)616-7457
Tpowell2@republicservices.com

CERTIFICATE OF SECRETARY
RELATING TO THE BID OR PROPOSAL
TO PROVIDE RESIDENTIAL SOLID WASTE
COLLECTION AND DISPOSAL SERVICES
FOR THE VILLAGE OF DOWNERS GROVE CIVIC CENTER
IN THE STATE OF ILLINOIS

The undersigned, Secretary of **ALLIED WASTE SERVICES OF NORTH AMERICA, LLC**, a Delaware limited liability company (the "Company"), hereby certifies that the following is a true and correct copy of the resolution which was duly adopted by **BROWNING-FERRIS INDUSTRIES, LLC**, a Delaware limited liability company, the sole member of the Company (the "Member") by written consent of the Member on August 23, 2021, that such resolution has not been rescinded, amended or modified in any respect, and is in full force and effect on the date hereof:

RESOLVED, that (i) any individual at the time holding the position of General Manager or Area Director, Finance; and in connection with environmental solutions transactions only, General Manager; Division President; or Division Vice President Finance be, and each of them hereby is, appointed as an Authorized Agent, to act in the name and on behalf of the Company and to include the execution of related documents, in connection with the day-to-day business activities of the Company, and further, that (ii) in addition to any one of the foregoing positions, any individual at the time holding the position of Area Director, Business Development; Area Director, Operations; Market Vice President; Vice President, Environmental Services be, and each of them hereby is, appointed as an Authorized Agent to execute any bid and proposal, and if awarded, any related contract for services to be performed by the Company and any bond required by such bid, proposal or contract, all in accordance with the existing Levels of Authority and other relevant policies and procedures.

I further certify that **ERIC PAIHR** holds the title of General Manager and in such capacity has full authority to act in the name and on behalf of the Company as set forth in the foregoing resolution.

WITNESS MY HAND, this 29th day of September, 2025.



Lauren McKeon

Lauren McKeon, Secretary

Corporate Data Sheet Report

As of September 29, 2025

Allied Waste Services of North America, LLC

Formed in Delaware on 11/03/2004

Status:	Current		
Entity Type :	Limited Liability Company		
Federal ID #:	20-1838910	Internal #:	C1
Domicile:			

Primary Address

18500 North Allied Way
Phoenix, Arizona 85054
United States

Officers

	<u>Title</u>
Julia Arambula	President
James G. Amick, Jr.	Vice President
Jake Anderson	Vice President
Yasser Brenes	Vice President
Matthew R. Healy	Vice President
Ashley Kasarjian	Vice President
Ryan P. Lawler	Vice President
John B. Nickerson	Vice President
Christopher Nie	Vice President
Larson Richardson	Vice President
Gary S. Walker	Vice President
Andrew Wempe	Vice President
Adrienne W. Wilhoit	Vice President
Lawrence D. Focazio	Vice President, Tax
Lauren McKeon	Secretary
Ashley Kasarjian	Assistant Secretary
John B. Nickerson	Assistant Secretary
Adrienne W. Wilhoit	Assistant Secretary
Calvin R. Boyd	Treasurer

Direct Owners

	<u>Registered in</u>	<u>%Ownership</u>
Browning-Ferris Industries, LLC	Delaware	100.0000 %

Corporate Data Sheet Report

As of September 29, 2025

Allied Waste Services of North America, LLC

Registrations

California	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Qualification	200502910245		01/26/2005	
Delaware	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Formation	3876767		11/03/2004	
Florida	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Qualification	M04000004848		11/08/2004	
Idaho	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Qualification	W34370		11/08/2004	
Illinois	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Qualification	0133899-4		11/08/2004	
Iowa	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Qualification	545300		04/25/2017	
Kentucky	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Qualification	0843023		11/19/2012	
Michigan	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Qualification	801860840		11/09/2004	
Minnesota	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Qualification	1106920-8		11/09/2004	
Missouri	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Qualification	FL001414419		09/25/2015	
Montana	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Qualification	E44666-291541		11/08/2004	
New York	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Qualification	3123678		11/08/2004	
Ohio	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Qualification	1498840		11/05/2004	
Pennsylvania	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Qualification	6939466		08/26/2019	
Texas	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Qualification	805637981		07/23/2024	
Utah	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Qualification	5767493-0161		11/08/2004	
Washington	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Qualification	604078613		01/13/2017	
West Virginia	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Qualification	71265		11/08/2004	
Wisconsin	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Qualification	A 049156		11/08/2004	

Proposer must insert response to RFP here. DO NOT insert a form contract, the RFP document and Proposer's response will become the contract with the Village.

APPENDIX 1: All Inclusive Program Price Proposal

	Year 1 2026-27	Year 2 2027-28	Year 3 2028-29	Year 4 2029-30	Year 5 2030-31	Year 6 2031-2032
Monthly Service Fee						
35 Gallon Cart	\$21.25	\$22.10	\$22.98	\$23.90	\$24.86	\$25.85
65 Gallon Cart	\$24.50	\$25.48	\$26.50	\$27.56	\$28.66	\$29.81
95 Gallon Cart	\$29.75	\$30.94	\$32.18	\$33.46	\$34.80	\$36.20
Senior Discount	20%	20%	20%	20%	20%	20%
Other Services						
Cart Delivery Fee	\$25	\$25	\$25	\$25	\$25	\$25
Cart Removal Fee	\$25	\$25	\$25	\$25	\$25	\$25
Cart Substitution Fee	\$25	\$25	\$25	\$25	\$25	\$25

Note: Monthly Service Fee includes year-round organics collection. It does not include household hazardous waste (HHW) or electronics recycling collection.

Details on these program options are included in our cover letter.

CONTRACT SHEET

*****THIS PROPOSAL, WHEN ACCEPTED AND SIGNED BY AN AUTHORIZED SIGNATORY OF THE VILLAGE OF DOWNERS GROVE, SHALL BECOME A CONTRACT BINDING UPON BOTH PARTIES.**

Entire Block Must Be Completed When A Submitted Proposal Is To Be Considered For Award

PROPOSER:

Allied Waste Services of North America, LLC dba Republic Services of Melrose Park

Company Name

5050 West Lake Street

Street Address of Company

Melrose Park, Illinois 60160

City, State, Zip

708-616-7457

Business Phone

708-498-5383

Fax

ATTEST: If a Corporation

Laura McKee

Signature of Corporation Secretary

Date: October 2, 2025

TPowell2@republicservices.com

Email Address

Tish Powell, Manager of Municipal Sales

Contact Name (Print)

708-616-7457

24 Hour Telephone

Signature of Officer, Partner or

Sole Proprietor

John B. Nickerson

Vice President

Print Name & Title

VILLAGE OF DOWNERS GROVE:

Authorized Signature

Title

Date

ATTEST:

Signature of Village Clerk

Date

In compliance with the specifications, the above-signed offers and agrees, if this Proposal is accepted within **90** calendar days from the date of opening, to furnish any or all of the services upon which prices are quoted, at the price set opposite each item, delivered at the designated point within the time specified above.

PROPOSER'S CERTIFICATION (page 1 of 3)

With regard to Residential Solid Waste Collection & Disposal Services ,

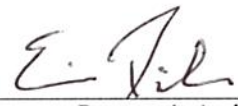
(Name of Project)

Proposer Allied Waste Services of North America , LLC hereby certifies

(Name of Proposer)

the following:

1. Proposer is not barred from bidding this contract as a result of violations of Section 720 ILCS 5/33E-3 (Bid Rigging) or 720 ILCS 5/33E-4 (Bid-Rotating);
2. Proposer certifies that it has a written sexual harassment policy in place and is in full compliance with 775 ILCS 5/2-105(A)(4);
3. Proposer certifies that it is in full compliance with the Federal Highway Administrative Rules on Controlled Substances and Alcohol Use and Testing, 49 C. F.R. Parts 40 and 382 and that all employee drivers are currently participating in a drug and alcohol testing program pursuant to the Rules.
4. Proposer further certifies that it is not delinquent in the payment of any tax administered by the Department of Revenue, or that Proposer is contesting its liability for the tax delinquency or the amount of a tax delinquency in accordance with the procedures established by the appropriate Revenue Act. Proposer further certifies that if it owes any tax payment(s) to the Department of Revenue, Proposer has entered into an agreement with the Department of Revenue for the payment of all such taxes that are due, and Proposer is in compliance with the agreement.

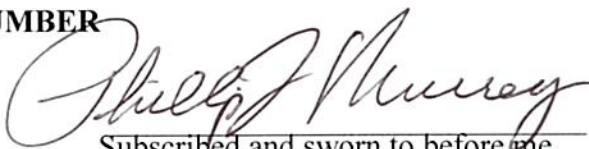
By: 
 Proposer's Authorized Agent

65-0716904

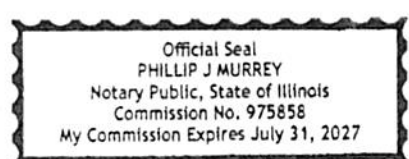
FEDERAL TAXPAYER IDENTIFICATION NUMBER

or

Social Security Number


 Subscribed and sworn to before me

this 20 day of OCTOBER, 2025



Notary Public

PROPOSER'S CERTIFICATION *(page 2 of 3)*

(Fill Out Applicable Paragraph Below)

(a) Corporation

The Proposer is a corporation organized and existing under the laws of the State of Delaware __ , which operates under the Legal name of Allied Waste Services of North America, LLC _____ , and the full names of its Officers are as follows:

President: Julia Arambula

Secretary: Lauren McKeon

Treasurer: Calvin R Boyd

and it does have a corporate seal. (In the event that this Proposal is executed by other than the President, attach hereto a certified copy of that section of Corporate By-Laws or other authorization by the Corporation which permits the person to execute the offer for the corporation.)

(b) Partnership

Signatures and Addresses of All Members of Partnership: _____

The partnership does business under the legal name of: _____
which name is registered with the office of _____ in the state of _____

(c) Sole Proprietor

The Proposer is a Sole Proprietor whose full name is: _____
and if operating under a trade name, said trade name is: _____
which name is registered with the office of _____ in the state of _____

PROPOSER'S CERTIFICATION (page 3 of 3)

5. Are you willing to comply with the Village's preceding insurance requirements within 13 days of the award of the contract? Yes

Insurer's Name Ace American Insurance Co. Indemnity Insurance Co. of North America. ACE property and Casualty Insurance Co.

Agent Willis Towers Watson Insurance Services West Inc.

Street Address 1144 W Washington St

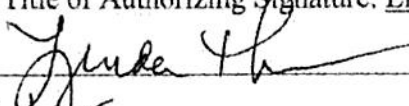
City, State, Zip Code Tempe. AZ 85288

Telephone Number 602-787-6000

I/We affirm that the above certifications are true and accurate and that I/we have read and understand them.

Print Name of Company: Cannon Cochran Management Services, Inc.

Print Name and Title of Authorizing Signature: Linda Thomas, Manager-Insurance Compliance

Signature: 

Date 10/1/25

SUSPENSION OR DISBARMENT CERTIFICATE

Non-Federal entities are prohibited from contracting with or making sub-awards under covered transactions to parties that are suspended or debarred or whose principals are suspended or debarred. Covered transactions include procurement for goods or services equal to or in excess of \$100,000.00. Contractors receiving individual awards for \$100,000.00 or more and all sub-recipients must certify that the organization and its principals are not suspended or debarred.

By submitting this offer and signing this certificate, the Proposer certifies to the best of its knowledge and belief, that the company and its principals:

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any federal, state or local governmental entity, department or agency;
2. Have not within a three-year period preceding this Proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction, or convicted of or had a civil judgment against them for a violation of Federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
3. Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph (2) of this certification; and
4. Have not within a three-year period preceding this application/proposal/contract had one or more public transactions (Federal, State or local) terminated for cause or default.

If the Proposer is unable to certify to any of the statements in this certification, Proposer shall attach an explanation to this certification.

Company Name: Allied Waste Services of North America, LLC dba Republic Services of Melrose Park

Address: 5050 West Lake St

City: Melrose Park, Illinois

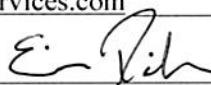
Zip Code: 60160

Telephone: (224) 324-0153

Fax Number: (708) 498-5383

E-mail Address: epaihr@republicservices.com

Authorized Company Signature: _____



Print Signature Name: Eric Paihr

Title of Official: General Manager

Date: 10/2/25

CAMPAIGN DISCLOSURE CERTIFICATE

Any contractor, proposer, bidder or vendor who responds by submitting a bid or proposal to the Village of Downers Grove shall be required to submit with its submission, an executed Campaign Disclosure Certificate.

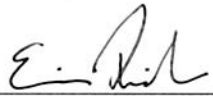
The Campaign Disclosure Certificate is required pursuant to the Village of Downers Grove Council Policy on Ethical Standards and is applicable to those campaign contributions made to any member of the Village Council.

Said Campaign Disclosure Certificate requires any individual or entity bidding to disclose campaign contributions, as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4), made to current members of the Village Council within the five (5) year period preceding the date of the bid or proposal release.

By signing the bid or proposal documents, contractor/proposer/bidder/vendor agrees to refrain from making any campaign contributions as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4) to any Village Council member and any challengers seeking to serve as a member of the Downers Grove Village Council.

Under penalty of perjury, I declare:

☒ Bidder/vendor has not contributed to any elected Village position within the last five (5) years.



Signature

Eric Paihr

Print Name

☐ Bidder/vendor has contributed a campaign contribution to a current member of the Village Council within the last five (5) years.

Print the following information:

Name of Contributor: _____
(company or individual)

To whom contribution was made: _____

Year contribution made: _____ Amount: \$ _____

Signature

Print Name



Organics Program Acceptable Items

What items are accepted?

- Yard Waste (grass clippings, garden vegetation & leaves)
- Fruit and vegetable scraps
- Meat, Seafood & Shellfish
- Bread, grains & pasta
- Dairy products- cheese, eggshells, yogurt (no liquids)
- Coffee grounds & filters
- Paper egg cartons, food soiled paper & paper towels

What items are prohibited?

- Beverages and other liquids
- Plastic packaging, bags, Styrofoam, rubber bands and labels
- Serving ware such as plates, cups and flat ware (even if it says “biodegradable”)
- Pet waste and diapers

ONLY place these items in the recycling container

COLOQUE sólo estos artículos en el contenedor de reciclaje



Flattened Cardboard
Cartón aplanado



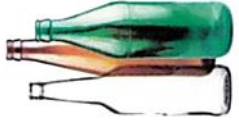
Paper
Papel



Metal Cans
Latas de metal



Plastic Bottles & Jugs
Botellas y recipientes de plástico



Glass
Vidrio

How to prepare your recyclables

Cómo preparar sus artículos reciclables



Empty. Clean. Dry.™
Keep all recyclables free of food and liquid
Vacío. Limpio. Seco.™
Mantenga todos los artículos reciclables libres de alimentos y líquidos



Keep it loose
Never put recyclables in containers or bags
Manténgalos sueltos
Nunca ponga los artículos reciclables en contenedores o bolsas



NEVER place these items in the recycling container

NUNCA coloque estos artículos en el contenedor de reciclaje

 Plastic Bags & Wrappers Bolsas y envolturas de plástico	 Soiled Paper Papel sucio
 Styrofoam Espuma de poliestireno	 Clothing & Shoes Ropa y zapatos
 Greasy Pizza Boxes Cajas de pizza con grasa	 Tools Herramientas
 Food Alimentos	 Toys Juguetes
 Electronics & Batteries Artículos electrónicos, pilas o baterías	 Construction Waste Desechos de construcción
 Yard Waste Desechos de jardinería	 Medical Waste Desechos médicos
 Diapers Pañales	 Scrap Metal Chatarra de metal



We'll handle it from here.™

Recycling *Simplified*

Learn more at RecyclingSimplified.com



VILLAGE OF DOWNERS GROVE

COLLECTION AND DISPOSAL SERVICES **REVISED** PROPOSAL

RFP-060625-0-2025/MT



PREPARED BY

Katie Neary
5500 Pearl Street
Rosemont, IL 60018

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AWARDS & ACCOLADES



**Best and Brightest
Companies in the Nation**



**Environmental Leader Top
Product of the Year**



**Top 100 Waste and Recycling
Haulers in America**



**Excellence in Corporate
Social Responsibility**



**Fastest Growing Private
Companies in America**

Cover Letter

Matt Timmerberg
Assistant to the Village Manager
Village of Downers Grove
850 Curtiss Street
Downers Grove, IL 60515

October 3, 2025

Re: Collection and Disposal Revised RFP-060625-0-2025/MT - New Proposal

Dear Mr. Timmerberg,

On behalf of LRS, thank you for the opportunity to submit our revised proposal. We're honored the Village Council has chosen to advance our alternate proposal—the only provider to recommend this model—which we believe delivers the most innovative, cost-effective, and sustainable solution for the community. As a privately owned company headquartered not far from Downers Grove, LRS combines the accountability of a local partner with the scale and resources of the region's largest independent waste and recycling provider. For more than a decade, we have raised the bar in Chicagoland with first-to-market programs such as the "ride-along" yard waste and organics collection model, residential RFID technology, EV service vehicles, and the nation's first curbside-supported anaerobic digester for food scraps. Our experience with year-round organics collection further underscores our commitment to waste diversion and circular economy goals.

LRS is frequently called on by the media to share our sustainable platform and use every opportunity to educate the public. LRS is proud to be a two-time recipient of the Illinois Sustainability Award, reflecting our leadership in environmental stewardship. Beyond these achievements, our greatest strength lies in our people—award-winning leaders and subject matter experts trusted by municipalities across the region. Downers Grove will receive direct support from senior LRS leadership and a dedicated local team that has worked together for nearly a decade, ensuring seamless operations, proactive communication, and a true partnership with the Village. Residents will also benefit from unmatched customer resources, including user-friendly online account tools, multiple communication channels, and Recycling 101 education designed for all ages.

Our pricing structure was developed with Council's input and with today's rates in mind which we have provided more detail on in the following page. This balanced model ensures that no cart size user subsidizes another, while offering fair, predictable pricing across the board. With extensive experience guiding municipalities through program transitions, LRS is confident we can deliver a smooth rollout and a program residents will find both affordable and accessible. In summary, LRS provides Downers Grove with reliable service, competitive rates, and a forward-thinking partnership rooted in sustainability, innovation, and community trust. We value the opportunity to serve the Village and look forward to raising the bar for waste and recycling services in Downers Grove.

Sincerely,



Katie Neary
Manager of Municipal Services

Revised Proposal Summary

Pricing Approach

Summary Statement

LRS has read and understands the revised request for proposal, as well as the questions and answers provided. As we were the only proposer to submit an alternate proposal that is now the primary program model request for proposal, we understand and agree to provide the services as requested in the RFP. In summary, **LRS provides Downers Grove with reliable service, competitive rates, and a forward-thinking partnership rooted in sustainability, innovation, and community trust.** We value the opportunity to serve the Village and look forward to raising the bar for waste and recycling services in Downers Grove.

Pricing Approach

Our pricing structure was developed with **Council's input and with today's rates** in mind.

35-Gallon Cart: At just \$21.45/month (or **\$15.02/month for seniors**) this option is cost-effective and, for many seniors, even less expensive than weekly stickers costing an average of \$19.00+/month.

65-Gallon Cart: The **most common cart size among households** is fairly priced at \$24.45/month, representing a balanced increase.

95-Gallon Cart: Priced at \$29.45/month, this option is \$1.02 **less than the current rate** of \$30.47, giving families added capacity at a lower cost.

This **balanced model** ensures that **no cart size user subsidizes another**, while offering fair, predictable pricing across the board. With **extensive experience guiding municipalities through program transitions**, LRS is confident we can **deliver a smooth rollout** and a program residents will find both **affordable** and **accessible**.

Regional Benchmark – 64/65 Gallon Cart

Across comparable suburban communities, the average **64/65-gallon refuse cart rate is approximately \$25.50 per month**. This average is based on nearby municipalities including Elgin, Oak Park, Lisle, Northbrook, and Glendale Heights.

By comparison, **LRS's proposed 65-gallon rate for Downers Grove is \$24.45** per month, coming in **below the regional average** while still delivering added sustainability programs, customer resources, and senior discounts not offered elsewhere.

Regional Benchmark – 95/96 Gallon Cart

Across comparable suburban communities, the **average 95/96-gallon refuse cart rate is approximately \$31.50** per month.

This average reflects rates in municipalities such as Elgin, Oak Park, Lisle, and Northbrook. By comparison, **LRS's proposed 95-gallon rate** for Downers Grove is \$29.45 per month, which is **\$2.00 less** than the regional average and even below the Village's current rate of \$30.47. This ensures families and higher-volume households receive the best value and capacity—two to three extra bags per week—without the added cost of stickers.

Electronic Waste

Electronic Waste Drop Off for Residents

LRS ELECTRONIC WASTE DROP OFF PROGRAM

LRS proposes establishing a structured E-Waste Drop-Off Program for the Village of Downers Grove, offering up to six (6) events annually to provide residents with convenient, reliable opportunities to recycle and properly dispose of electronic waste. Unlike programs that rely on only one or two events per year, this structure eliminates long wait times and ensures steady participation. Each event will be fully managed by LRS at a mutually agreed-upon Village location.

While LRS also offers a Home Collection Program, this drop-off model is included in the base service rate at no additional cost, making it a cost-effective solution. Should the Village later choose to transition to home collection, **LRS remains flexible** to support this model as well should this become desired in the future.

Program Basics

Number of Events: Up to six (6) each year

Timing: Spring through Fall (April–September or May–October)

Day/Time: Saturday's from 8:00 AM – Noon

Locations: To be determined (commonly Village Hall or Public Works lots)

Cost: Included in base rate, **no additional charge**

Registration: Not required— residents may drop off freely

Accepted Electronic Waste

- Cable Receivers
- Cell Phones
- Computer Mice
- Desktop Computers
- Digital Converter Boxes
- DVD Players
- DVD Recorders
- Electronic Keyboards
- Fax Machines
- Laptops
- MP3 Players
- Printers
- Satellite Receivers
- Scanners
- Tablets
- TVs & Monitors
- VCRs
- Video Game Consoles



Household Hazardous Waste

LRS HOUSEHOLD HAZARDOUS WASTE HOME COLLECTION

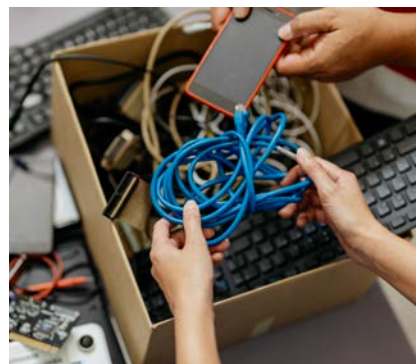
As described in our original proposal, LRS offers a proven Household Hazardous Waste (HHW) Home Collection Program as part of our municipal services. Delivered exclusively by licensed and certified professionals, the program ensures full compliance with local, state, and federal regulations—**protecting both residents and the Village from the risks of improper handling.**

Our service provides residents with a safe, convenient, and affordable way to dispose of materials that should never enter the trash stream. Beyond safety, the program **advances the Village's sustainability goals**, as much of the material collected is recycled or repurposed, with detailed diversion metrics provided in monthly reports.

Without such a program, **hazardous materials too often end up in landfills or wastewater systems**, leading to **higher costs, environmental harm**, and dangerous incidents such as truck fires and landfill fires. By offering HHW collection, the Village not only mitigates liability but also delivers a forward-looking **solution** that **directly supports its Environmental Sustainability Plan (ESP).**

Few providers offer this service in the country due to cost; LRS is proud to make it available at a nominal rate with proven success in communities such as **Oak Park, Elgin, River Forest** and many more.

We welcome the opportunity to implement this program now or leave it open to potentially add it as a future service, giving Downers Grove residents access to a program that has meaningful impact and is widely valued where offered. As the most inexpensive option, residents can also take HHW to the Naperville drop off site should the Village chose not to incorporate this 'on-demand' pick up structure for the proper management of HHW. Further details on the Home Collection program structure may be found in our original proposal for reference.



Household Hazardous Waste

HOUSEHOLD HAZARDOUS WASTE PROGRAM STRUCTURE

- “On-Demand” service (no less than once per month)
- Up to 70 pounds of material per home, per collection
- User friendly, web-based HHW request portal along with multiple other methods of communication
- 48-hour information/kit mailed prior to collection with additional confirmation, instructions, and contact information
- Recycle or reuse of materials collected and proper disposal of unusable materials

ACCEPTED HOUSEHOLD HAZARDOUS WASTE MATERIALS

Automotive

Antifreeze
Batteries
Brake Fluid
WD-40
Fuel
Motor Oil
Used Filters

Batteries

Lead Acid
Lithium
Sump Pump
Nicad

Accepted Household Cleaners

Air Fresheners
Ammonia
Oven Cleaner
Shower Cleaner
Upholstery Cleaner

Outdoor

Fertilizer
Herbicide
Bug Spray
Pesticide
Weed Killer
Pool Chemicals
Driveway Sealer

Paint Products

Oil-Based Paint
Lead-Based Paint
Urethane-Based Paint
Chromium-Based Paint
Spray Paint
Glue
Stripper
Thinner
Wood Preservatives

Other

Hairspray
Fluorescent Bulbs





REQUEST FOR PROPOSAL

Name of Proposing Company: Lakeshore Recycling Systems, LLC dba LRS Holdings, LLC

Project Name: Residential Solid Waste Collection and Disposal Services
Proposal Due: **October 3, 2025 10:00AM**
Proposal Number: RFP-060625-0-2025/MT

Required of All Proposers:

Deposit: No

Letter of Capability of Acquiring Performance Bond: Yes

Required of Awarded Contractor:

Performance Bond/Letter of Credit: Yes

Certificate of Insurance: Yes

Date Issued: September 22, 2025

This document consists of 50 pages.

Proposals should be submitted via email to

Matt Timmerberg Assistant to the Village Manager at mtimmerberg@downers.us

MATT TIMMERBERG
ASSISTANT TO THE VILLAGE MANAGER
VILLAGE OF DOWNERS GROVE
850 CURTISS ST
DOWNERS GROVE, IL 60515
PHONE: 630-493-8875
www.downers.us

Proposer must insert response to RFP here. DO NOT insert a form contract, the RFP document and Proposer's response will become the contract with the Village.

APPENDIX 1: All Inclusive Program Price Proposal

	Year 1 2026-27	Year 2 2027-28	Year 3 2028-29	Year 4 2029-30	Year 5 2030-31	Year 6 2031-2032
Monthly Service Fee						
35 Gallon Cart	\$21.45	\$22.51	\$23.62	\$24.79	\$26.02	\$27.31
65 Gallon Cart	\$ 24.45	\$25.66	\$26.93	\$28.26	\$29.66	\$31.12
95 Gallon Cart	\$ 29.45	\$30.91	\$32.44	\$34.04	\$35.72	\$37.47
Senior Discount	30%	30%	30%	30%	30%	30%
Other Services						
Cart Delivery Fee	\$35.00	\$36.40	\$37.86	\$39.37	\$40.95	\$42.58
Cart Removal Fee	\$35.00	\$36.40	\$37.86	\$39.37	\$40.95	\$42.58
Cart Substitution Fee	\$35.00	\$36.40	\$37.86	\$39.37	\$40.95	\$42.58

Please specify, if applicable, any additional cost for electronics or household hazardous waste pickup below.

***Household Hazardous Waste Home Collection Program Rate is \$1.25 per home, per month .**

Required Documents

Contract Sheet

CONTRACT SHEET

*****THIS PROPOSAL, WHEN ACCEPTED AND SIGNED BY AN AUTHORIZED SIGNATORY OF THE VILLAGE OF DOWNERS GROVE, SHALL BECOME A CONTRACT BINDING UPON BOTH PARTIES.**

Entire Block Must Be Completed When A Submitted Proposal Is To Be Considered For Award

PROPOSER:	
Lakeshore Recycling Systems, _____ LLC dba LRS Holdings, LLC Company Name	Date: <u>10/2/2025</u>
5500 Pearl Street, Suite 300 _____ Street Address of Company	<u>KNeary@LRSrecycles.com</u> Email Address
Rosemont, IL 60018 _____ City, State, Zip	<u>Katie Neary</u> Contact Name (Print)
844-633-3577 _____ Business Phone	<u>815-901-2130</u> 24-Hour Telephone
773- 685-6043 _____ Fax	 _____ Signature of Officer, Partner or Sole Proprietor
	<u>Matt Spencer, CEO</u> Print Name & Title
ATTEST: If a Corporation	
 _____ Signature of Corporation Secretary	

VILLAGE OF DOWNERS GROVE:

_____ Authorized Signature	ATTEST:
_____ Title	_____ Signature of Village Clerk
_____ Date	_____ Date

In compliance with the specifications, the above-signed offers and agrees, if this Proposal is accepted within 90 calendar days from the date of opening, to furnish any or all of the services upon which prices are quoted, at the price set opposite each item, delivered at the designated point within the time specified above.

Required Documents

Proposers Certification

PROPOSER'S CERTIFICATION (page 1 of 3)

With regard to RFP for Residential Solid Waste Collection and Disposal Services, Proposer LRS Holdings, LLC hereby certifies

(Name of Project) (Name of Proposer)
the following:

1. Proposer is not barred from bidding this contract as a result of violations of Section 720 ILCS 5/33E-3 (Bid Rigging) or 720 ILCS 5/33E-4 (Bid-Rotating);
2. Proposer certifies that it has a written sexual harassment policy in place and is in full compliance with 775 ILCS 5/2-105(A)(4);
3. Proposer certifies that it is in full compliance with the Federal Highway Administrative Rules on Controlled Substances and Alcohol Use and Testing, 49 C. F.R. Parts 40 and 382 and that all employee drivers are currently participating in a drug and alcohol testing program pursuant to the Rules.
4. Proposer further certifies that it is not delinquent in the payment of any tax administered by the Department of Revenue, or that Proposer is contesting its liability for the tax delinquency or the amount of a tax delinquency in accordance with the procedures established by the appropriate Revenue Act. Proposer further certifies that if it owes any tax payment(s) to the Department of Revenue, Proposer has entered into an agreement with the Department of Revenue for the payment of all such taxes that are due, and Proposer is in compliance with the agreement.

BY: Matthew Spencer
Proposer's Authorized Agent

9	0	-	0	9	0	5	1	2	5
---	---	---	---	---	---	---	---	---	---

FEDERAL TAXPAYER IDENTIFICATION NUMBER

or _____
Social Security Number

Subscribed and sworn to before me
this 2nd day of October 2025



[Signature]
Notary Public

Required Documents

Proposer's Certification

PROPOSER'S CERTIFICATION *(page 2 of 3)*

(Fill Out Applicable Paragraph Below)

(a) Corporation

The Proposer is a corporation organized and existing under the laws of the State of Delaware, which operates under the Legal name of Lakeshore Recycling Systems, LLC, and the full names of its Officers are as follows:

President: Matthew Spencer

Secretary: Corey Grauer

Treasurer: Daniel Evan Goldstein

and it does have a corporate seal. (In the event that this Proposal is executed by other than the President, attach hereto a certified copy of that section of Corporate By-Laws or other authorization by the Corporation which permits the person to execute the offer for the corporation.)

(b) Partnership

Signatures and Addresses of All Members of Partnership:

The partnership does business under the legal name of: _____
which name is registered with the office of _____ in the state of _____.

(c) Sole Proprietor

The Proposer is a Sole Proprietor whose full name is: _____
and if operating under a trade name, said trade name is: _____
which name is registered with the office of _____ in the state of _____.

Required Documents

Proposer's Certification

PROPOSER'S CERTIFICATION *(page 3 of 3)*

5. Are you willing to comply with the Village's preceding insurance requirements within 13 days of the award of the contract? YES

Insurer's Name Zurich American Insurance Company

Agent Cottingham & Butler, Michael Saladino

Street Address 800 Main St.

City, State, Zip Code Dubuque IA 52001

Telephone Number 563-587-5000

I/We affirm that the above certifications are true and accurate and that I/we have read and understand them.

Print Name of Company: Lakeshore Recycling Systems, LLC dba LRS

Print Name and Title of Authorizing Signature: Matthew Spencer, CEO

Signature: 

Date: October 2, 2025

Required Documents

Suspension or Disbarment Certificate

SUSPENSION OR DISBARMENT CERTIFICATE

Non-Federal entities are prohibited from contracting with or making sub-awards under covered transactions to parties that are suspended or debarred or whose principals are suspended or debarred. Covered transactions include procurement for goods or services equal to or in excess of \$100,000.00. Contractors receiving individual awards for \$100,000.00 or more and all sub-recipients must certify that the organization and its principals are not suspended or debarred.

By submitting this offer and signing this certificate, the Proposer certifies to the best of its knowledge and belief, that the company and its principals:

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any federal, state or local governmental entity, department or agency;
2. Have not within a three-year period preceding this Proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction, or convicted of or had a civil judgment against them for a violation of Federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
3. Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph (2) of this certification; and
4. Have not within a three-year period preceding this application/proposal/contract had one or more public transactions (Federal, State or local) terminated for cause or default.

If the Proposer is unable to certify to any of the statements in this certification, Proposer shall attach an explanation to this certification.

Company Name: Lakeshore Recycling Systems, LLC dba LRS Holdings, LLC

Address: 5500 Pearl Street, Suite 300

City: Rosemont Zip Code: 60018

Telephone: 844-633-3577 Fax Number: (773) 685-6043

E-mail Address: Kneary@LRScycles.com

Authorized Company Signature: 

Print Signature Name: Matt Spencer Title of Official: CEO

Date: October 2, 2025

Required Documents

Campaign Disclosure Certificate

CAMPAIGN DISCLOSURE CERTIFICATE

Any contractor, proposer, bidder or vendor who responds by submitting a bid or proposal to the Village of Downers Grove shall be required to submit with its submission, an executed Campaign Disclosure Certificate.

The Campaign Disclosure Certificate is required pursuant to the Village of Downers Grove Council Policy on Ethical Standards and is applicable to those campaign contributions made to any member of the Village Council.

Said Campaign Disclosure Certificate requires any individual or entity bidding to disclose campaign contributions, as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4), made to current members of the Village Council within the five (5) year period preceding the date of the bid or proposal release.

By signing the bid or proposal documents, contractor/proposer/bidder/vendor agrees to refrain from making any campaign contributions as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4) to any Village Council member and any challengers seeking to serve as a member of the Downers Grove Village Council.

Under penalty of perjury, I declare:

☒ Bidder/vendor has not contributed to any elected Village position within the last five (5) years.


Signature

Matthew Spencer
Print Name

☐ Bidder/vendor has contributed a campaign contribution to a current member of the Village Council within the last five (5) years.

Print the following information:

Name of Contributor: _____
(company or individual)

To whom contribution was made: _____

Year contribution made: _____ Amount: \$ _____

Signature

Print Name

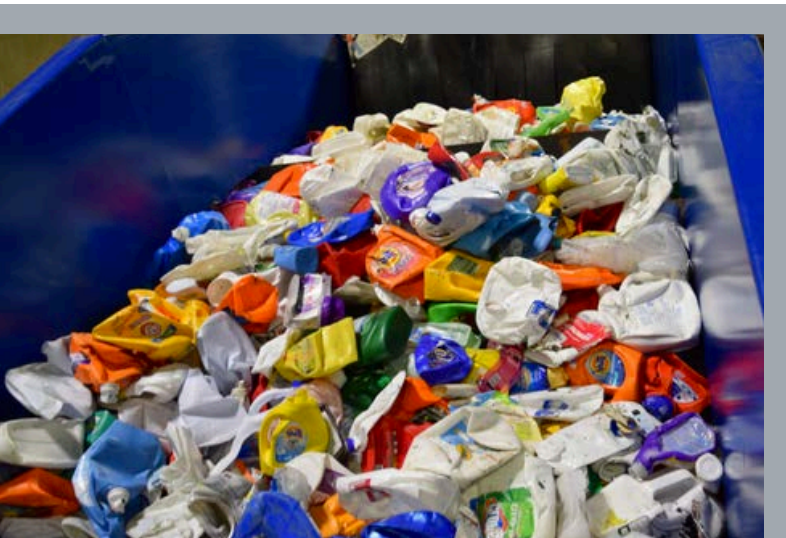
Required Documents

Accepted Recyclables

SINGLE STREAM RECYCLING

As requested in the revised RFP, our single-stream recycling program includes the following:

- Glass jars and bottles (flint, amber, and green)
- Plastic bottles and containers (plastic #1 – #7, excluding #6)
- Tin and metal cans
- Cardboard and paper (chip board, newspaper, magazines, junk mail, catalogs, paper bags, kraft paper telephone books, office paper, file folders, and paper towel rolls)
- Aseptic packaging (milk and certain beverage containers)
- Newsprint (ONP)
- Aluminum cans, steel cans, empty aerosol cans, paint cans, oversize cans
- Dry cell batteries
- Soft plastic (grocery bags)
- Gable-top cartons (coated milk and juice container); multi-layered juice boxes





RECYCLING 101

Follow these helpful tips to ensure your materials are recycled:

✔ Clean & Empty Materials
✔ Avoid Bagging Materials
✔ Replace Caps & Lids

RECYCLABLE MATERIALS	NOT RECYCLABLE
 PAPER Cardboard (Flattened), Office Paper, Newspaper, Magazines, & Paper Cups  METAL Steel & Aluminum Cans, Containers, & Foil  PLASTIC Hard or Rigid Containers: Bottles, Jugs, & Jars  GLASS Bottles & Jars  CARTONS	 SOFT PLASTIC Bags, Wrappers, Film, & Packing Fillers  TANGLERS Cords, Hangers, Wire, Hoses, Ropes, Chains, & String Lights  SHREDDED ITEMS Paper, Cardboard, & Cups  FOAM PLASTIC Polystyrene & Styrofoam  BIG ITEMS Electronics, Wood, Propane Tanks, Scrap or Scrap Metal  CLOTHING Textiles or Shoes

These Guidelines represent the common items accepted in most recycling programs.

URS-2452

For more information
visit URSrecycles.com


Accepted Organics

Compostable Materials

MATERIALS ACCEPTED IN LRS ORGANICS CART

- Coffee filters
- Coffee grounds
- Dairy
- Eggs
- Eggshells
- Flowers
- Grains (rice, wheat, etc.)
- House plants
- Meat without bones
- Napkins
- Newspaper
- Nuts/shells
- Paper towels
- Pasta
- Pizza boxes
- Tea bags (no staples)
- Uncoated paper plates
- Vegetables





REQUEST FOR PROPOSAL

Name of Proposing Company: Groot, Inc.

Project Name: Residential Solid Waste Collection and Disposal Services

Proposal Due: **October 3, 2025 10:00AM**

Proposal Number: RFP-060625-0-2025/MT

Required of All Proposers:

Deposit: No

Letter of Capability of Acquiring Performance Bond: Yes

Required of Awarded Contractor:

Performance Bond/Letter of Credit: Yes

Certificate of Insurance: Yes

Date Issued: September 22, 2025

This document consists of 50 pages.

Proposals should be submitted via email to

Matt Timmerberg Assistant to the Village Manager at mtimmerberg@downers.us

MATT TIMMERBERG
ASSISTANT TO THE VILLAGE MANAGER
VILLAGE OF DOWNERS GROVE
850 CURTISS ST
DOWNERS GROVE, IL 60515
PHONE: 630-493-8875
www.downers.us



COVER LETTER



**Groot
Industries, Inc.**

2500 Landmeier Road
Elk Grove Village, IL 60007
Phone: 773/242-1977
Fax: 773/601-8639
www.groot.com

Since 1914

October 3, 2025

Matt Timmerberg
Assistant to the Village Manager
Village of Downers Grove
850 Curtiss St
Downers Grove, IL 60515

Dear Mr. Timmerberg:

Groot Industries appreciates the opportunity to submit this proposal to Village of Downers Grove. It is our assumption that the terms and conditions under our original submission will prevail unless otherwise noted within this proposal including but not limited to, our assumptions and deviations section regarding contract terms.

Please find below information that satisfies the revised RFP issued on September 22, 2025. In an effort to avoid redundancies, are intent was for this proposal to be supplemental to our original proposal. We look forward to discussing this submission in greater detail with staff in the coming days.

To that end, please find supplemental program details and assumptions below:

Refuse Collection

Residents will receive a Groot provided 95 (default), 65, or 35 gallon cart for refuse. One bag or can of refuse outside the cart will be collected as long as it is properly prepared (35 gallon container, smaller rigid container or plastic bag not to exceed 50lbs) for residents utilizing a 95 or 65 gallon cart. Eligible senior residents will qualify for a discount on all three cart rates as outlined in our price proposal.

Groot will maintain ownership of the carts during the term of the agreement; therefore, all maintenance and cart replacement costs will be handled by Groot. Additional carts may be available for an additional annual fee.

Residents will have 60 days after the start of the agreement to change their service level. After 60 days, a fee will apply. Residents who do not notify Groot of their service selection will automatically receive a 95 gallon refuse cart.

Service Locations
in Elk Grove Village, Chicago, McCook,
Round Lake Park, Elgin, Aurora

- Waste Collection
- Recycling Processor
- Dumpster Services
- Document Destruction
- Waste Audits
- Demolition Recycling



Recycling Collection

Groot will collect unlimited commingled recyclable materials on a weekly basis from each residential unit on the same day as the refuse collection. Groot will supply a 65 (default) or 95 gallon cart designated for recycling material only. Any items outside of each cart will be collected as long as it is properly prepared (35 gallon container, smaller rigid container not to exceed 50lbs). Personal containers are allowed in addition to the Groot provided cart.

Groot will maintain ownership of the carts during the term of the agreement; therefore, all maintenance and cart replacement costs will be handled by Groot. Additional carts are available for an annual fee.

Landscape Waste Collection

Landscape waste collection will take place April 1st through the second full week of December each year. Landscape collection will take place the same day as refuse and recycling collection. Under the provided option, collection of yard waste and organics will be included under the monthly cart rates. Residents will not be required to use stickers.

Each resident will be eligible to receive a 95 (default) or 65 gallon yard waste/organics cart at NO additional cost. Residents that utilize a cart will be permitted to mix food scrap/organics (as defined by the contractor) with their yard waste.

Those that utilize a yard waste/organics cart will be eligible to participate in weekly collection during the winter months at NO additional cost. Residents would call in and register for winter service directly. This would avoid the additional yard waste/organics trucks from driving down streets with no participants and reduce our operational footprint during this season.

For those that do NOT elect to utilize a yard waste/organics cart, material may be placed at the curb at no additional charge on the regularly scheduled pick up day in biodegradable paper "kraft" bags or containers not to exceed 33 gallons in size or 50 pounds. Bags are preferred to be rolled and crimped closed and be easily lifted to waist height and must not exceed 50lbs.

Bundled brush and branches up to 4 feet must be bundled with twine (wire or plastic is not acceptable) 4' or less in length and 2' or less in diameter at the base and easily lifted to waist height (not exceeding 50lbs in weight). Landscape waste does not include wood timbers, plastic edging, plant pots or trays, fertilizer or landscape material bags, landscape fabric, root sections, sand, gravel, sod, firewood or animal waste.

Bulk Items

Residents will be provided weekly curbside collection of two bulk items, under 50 pounds, which can be safely collected by one Groot collector at no additional cost. Items exceeding 50 lbs in weight will be an additional charge. Bulk items include: boxes, barrels, crates, household furniture, and similar items that do not fit into a proper container and can be collected/lifted by one driver without assistance. Exceptions include items which are banned from direct disposal into a landfill (appliances, tires, car batteries and electronic waste).

White Goods

Groot will provide collection of up to one white good per week at no additional cost with residents calling to schedule a special collection. Must have the ability to be safely collected by one Groot collector. Regardless of size and weight, all appliances/white goods must be called in for a scheduled pick up.

Electronic Item Recycling

Twice per contract year, and at NO additional cost, each household will be eligible to receive curbside collection and recycling of up to four (4) electronic items (TV's over 50lbs will be an additional charge). Residents would be required to call in and schedule this service at least 48 hours in advance of their regular service day.

Household Hazardous Waste Collection

We have provided for two options regarding the collection of HHW.

- 1) Two events per year that would allow residents to drop off HHW at a designated location.
 - 2) Collection at the curb when residents call in direct and schedule ahead of their service day.
- Each resident may schedule two collections per year.

Acceptable list of HHW eligible for collection shall be determined at the discretion of the contractor.

Annual Document Destruction Event

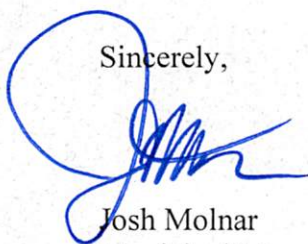
Once per contract year, Groot will provide the Village a document destruction event that would allow residents bring documents that contain sensitive information which require destruction. This event shall be provided for on a Saturday mutually agreed to and be available for 3 hours.

Use of Compressed Natural Gas Trucks

With this proposal, Groot would provide service to the Village with trucks powered by Compressed Natural Gas (CNG). As the first hauler to utilize CNG trucks within this market, our municipal customers have enjoyed collection trucks which are significantly quieter and emit 80% less pollution than diesel engines

We are excited to be considered as a potential service provider to the Village of Downers Grove and look forward to a long and mutually beneficial relationship.

Sincerely,



Josh Molnar
Municipal Manager
Groot Industries, Inc.



CONTRACT FORMS

Proposer must insert response to RFP here. DO NOT insert a form contract, the RFP document and Proposer's response will become the contract with the Village.

APPENDIX 1: All Inclusive Program Price Proposal

	Year 1 2026-27	Year 2 2027-28	Year 3 2028-29	Year 4 2029-30	Year 5 2030-31	Year 6 2031-2032
Monthly Service Fee						
35 Gallon Cart *	\$ 20.58	\$ 21.61	\$ 22.69	\$ 23.82	\$ 25.01	\$ 26.26
65 Gallon Cart *	\$ 24.53	\$ 25.76	\$ 27.05	\$ 28.40	\$ 29.82	\$ 31.31
95 Gallon Cart *	\$ 26.28	\$ 27.59	\$ 28.97	\$ 30.42	\$ 31.94	\$ 33.54
Senior Discount (All Cart Sizes)	20%	20%	20%	20%	20%	20%
Other Services						
Cart Delivery Fee	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00
Cart Removal Fee	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00
Cart Substitution Fee	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00

Please specify, if applicable, any additional cost for electronics or household hazardous waste pickup below.

*Above rates include HHW drop off program. Add \$0.10 per month for curbside HHW program.

CONTRACT SHEET

*****THIS PROPOSAL, WHEN ACCEPTED AND SIGNED BY AN AUTHORIZED SIGNATORY OF THE VILLAGE OF DOWNERS GROVE, SHALL BECOME A CONTRACT BINDING UPON BOTH PARTIES.**

Entire Block Must Be Completed When A Submitted Proposal Is To Be Considered For Award

PROPOSER:

Groot, Inc.
Company Name

Date: 9/29/2025

8475 W. 53rd St
Street Address of Company

jmolnar@groot.com
Email Address

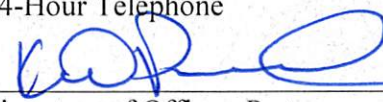
McCook, IL 60525
City, State, Zip

Josh Molnar, Municipal Manager
Contact Name (Print)

708-485-0900
Business Phone

847-734-6393
24-Hour Telephone

708-442-0037
Fax


Signature of Officer, Partner or
Sole Proprietor

ATTEST: If a Corporation

Kiel Pennington, Division Vice President
Print Name & Title


Signature of Corporation Secretary

VILLAGE OF DOWNERS GROVE:

Authorized Signature

ATTEST:

Title

Signature of Village Clerk

Date

Date

In compliance with the specifications, the above-signed offers and agrees, if this Proposal is accepted within **90** calendar days from the date of opening, to furnish any or all of the services upon which prices are quoted, at the price set opposite each item, delivered at the designated point within the time specified above.

PROPOSER'S CERTIFICATION (page 1 of 3)

Residential Solid Waste
With regard to Collection and Disposal Services, Proposer Groot, Inc. hereby certifies
(Name of Project) (Name of Proposer)
the following:

1. Proposer is not barred from bidding this contract as a result of violations of Section 720 ILCS 5/33E-3 (Bid Rigging) or 720 ILCS 5/33E-4 (Bid-Rotating);
2. Proposer certifies that it has a written sexual harassment policy in place and is in full compliance with 775 ILCS 5/2-105(A)(4);
3. Proposer certifies that it is in full compliance with the Federal Highway Administrative Rules on Controlled Substances and Alcohol Use and Testing, 49 C. F.R. Parts 40 and 382 and that all employee drivers are currently participating in a drug and alcohol testing program pursuant to the Rules.
4. Proposer further certifies that it is not delinquent in the payment of any tax administered by the Department of Revenue, or that Proposer is contesting its liability for the tax delinquency or the amount of a tax delinquency in accordance with the procedures established by the appropriate Revenue Act. Proposer further certifies that if it owes any tax payment(s) to the Department of Revenue, Proposer has entered into an agreement with the Department of Revenue for the payment of all such taxes that are due, and Proposer is in compliance with the agreement.

BY:  Kiel Pennington, Division Vice President
Proposer's Authorized Agent

3	6	-	3	5	2	7	1	1	6
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FEDERAL TAXPAYER IDENTIFICATION NUMBER

or _____
Social Security Number

Subscribed and sworn to before me
this _____ day of _____, 20__.

Notary Public

PROPOSER'S CERTIFICATION (page 2 of 3)

(Fill Out Applicable Paragraph Below)

(a) Corporation

The Proposer is a corporation organized and existing under the laws of the State of Delaware, which operates under the Legal name of Groot, Inc., and the full names of its Officers are as follows:

President: Please see attached

Secretary: _____

Treasurer: _____

and it does have a corporate seal. (In the event that this Proposal is executed by other than the President, attach hereto a certified copy of that section of Corporate By-Laws or other authorization by the Corporation which permits the person to execute the offer for the corporation.)

~~(b) Partnership~~

~~Signatures and Addresses of All Members of Partnership:~~

~~_____

_____~~

~~The partnership does business under the legal name of _____ which name is registered with the office of _____ in the state of _____.~~

(c) Sole Proprietor

The Proposer is a Sole Proprietor whose full name is: _____

and if operating under a trade name, said trade name is: _____

which name is registered with the office of _____ in the state of _____.

PROPOSER'S CERTIFICATION (page 3 of 3)

5. Are you willing to comply with the Village's preceding insurance requirements within 13 days of the award of the contract? Yes

Insurer's Name NFP Prop & Casualty Serv Inc.

Agent Jake Larkson

Street Address 3620 American River Drive, Suite 125

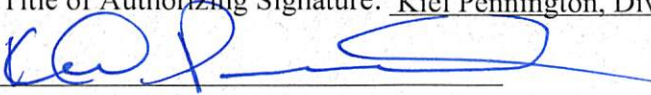
City, State, Zip Code Sacramento, CA 95864

Telephone Number 916-971-8844

I/We affirm that the above certifications are true and accurate and that I/we have read and understand them.

Print Name of Company: Groot, Inc.

Print Name and Title of Authorizing Signature: Kiel Pennington, Division Vice President

Signature: 

Date: 9/29/2025

SUSPENSION OR DISBARMENT CERTIFICATE

Non-Federal entities are prohibited from contracting with or making sub-awards under covered transactions to parties that are suspended or debarred or whose principals are suspended or debarred. Covered transactions include procurement for goods or services equal to or in excess of \$100,000.00. Contractors receiving individual awards for \$100,000.00 or more and all sub-recipients must certify that the organization and its principals are not suspended or debarred.

By submitting this offer and signing this certificate, the Proposer certifies to the best of its knowledge and belief, that the company and its principals:

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any federal, state or local governmental entity, department or agency;
2. Have not within a three-year period preceding this Proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction, or convicted of or had a civil judgment against them for a violation of Federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
3. Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph (2) of this certification; and
4. Have not within a three-year period preceding this application/proposal/contract had one or more public transactions (Federal, State or local) terminated for cause or default.

If the Proposer is unable to certify to any of the statements in this certification, Proposer shall attach an explanation to this certification.

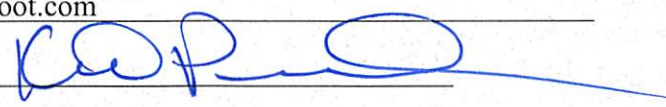
Company Name: Groot, Inc.

Address: 8475 W. 53rd St.

City: McCook, IL Zip Code: 60525

Telephone: (708) 485-0900 Fax Number: (708) 442-0037

E-mail Address: kpennington@groot.com

Authorized Company Signature: 

Print Signature Name: Kiel Pennington Title of Official: Division Vice President

Date: 9/29/2025

CAMPAIGN DISCLOSURE CERTIFICATE

Any contractor, proposer, bidder or vendor who responds by submitting a bid or proposal to the Village of Downers Grove shall be required to submit with its submission, an executed Campaign Disclosure Certificate.

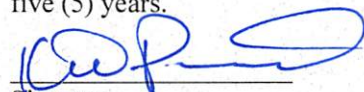
The Campaign Disclosure Certificate is required pursuant to the Village of Downers Grove Council Policy on Ethical Standards and is applicable to those campaign contributions made to any member of the Village Council.

Said Campaign Disclosure Certificate requires any individual or entity bidding to disclose campaign contributions, as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4), made to current members of the Village Council within the five (5) year period preceding the date of the bid or proposal release.

By signing the bid or proposal documents, contractor/proposer/bidder/vendor agrees to refrain from making any campaign contributions as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4) to any Village Council member and any challengers seeking to serve as a member of the Downers Grove Village Council.

Under penalty of perjury, I declare:

☒ Bidder/vendor has not contributed to any elected Village position within the last five (5) years.


Signature

Kiel Pennington, Division Vice President
Print Name

☐ Bidder/vendor has contributed a campaign contribution to a current member of the Village Council within the last five (5) years.

Print the following information:

Name of Contributor: _____
(company or individual)

To whom contribution was made: _____

Year contribution made: _____ Amount: \$ _____

Signature

Print Name

**WRITTEN CONSENT
OF THE SOLE DIRECTOR OF
GROOT, INC.**

The undersigned, being the sole director of GROOT, INC., an Illinois corporation (the "Company"), consents to the following actions and adopts the following resolutions:

BE IT RESOLVED that Joshua Molnar, Sales Representative of the Company, be, and he hereby is, authorized to attest to, on behalf of the Company, any and all agreements, instruments, documents or papers, as he may deem reasonably appropriate or necessary, pertaining to the Request for Proposal to provide Residential Solid Waste, Collection and Disposal Service to the Village of Downers Grove, Illinois, and that any such action taken to date involving the above proposal is hereby ratified and approved.

IN WITNESS WHEREOF, the undersigned sole director of the Company, has duly executed this Written Consent in The Woodlands, Texas on the date set forth below.

Dated: July 14, 2025



Ronald J. Mittelstaedt, Director

**WRITTEN CONSENT
OF THE SOLE DIRECTOR OF
GROOT, INC.**

The undersigned, being the sole director of GROOT, INC., an Illinois corporation (the "Company"), consents to the following actions and adopts the following resolutions:

BE IT RESOLVED that Kiel Pennington, Division Vice President of the Company, be, and he hereby is, authorized to sign and submit the Company's proposals, and execute by and on behalf of the Company any and all agreements, instruments, documents or papers, as he may deem reasonably appropriate or necessary, pertaining to the Request for Proposal to provide Residential Solid Waste, Collection and Disposal Service to the Village of Downers Grove, Illinois, as well as any contract documents that may result from the submission of this proposal, and that any such action taken to date involving the above proposal is hereby ratified and approved.

IN WITNESS WHEREOF, the undersigned sole director of the Company, has duly executed this Written Consent in The Woodlands, Texas on the date set forth below.

Dated: July 14, 2025



Ronald J. Mittelstaedt, Director



ACCEPTED MATERIALS FOR RECYCLING



VILLAGE OF DOWNERS GROVE RECYCLING CAPABILITIES

X. Recycling Capabilities & Materials

Groot Industries will provide the Village of Downers Grove with a recycling program that combines both paper and commingled material at the curbside for processing. We currently utilize an automated processing system that separates the paper (fibrous) from the commingled (non-fibrous) recyclable material.

Recycling Material

Groot will collect any of the following recyclable items:

Non-Paper Items

- Cloudy white HDPE plastic milk & water jugs
- Colored HDPE plastic blow-molded containers
- PETE 1 & HDPE 2 plastic blow-molded containers
- LDPE 4 & FTDPE soft plastic
- Brown, green, and clear glass containers
- Aluminum-formed containers/wrap
- Empty steel paint cans and lids.
- Plastics 1 through 5 & 7
- Bi-metal food and beverage cans
- Empty aerosol cans
- Aseptic and gable topped packaging such as milk cartons/juice boxes
- Formed steel food containers.
- Ferrous metal cans
- Plastic six & twelve pack rings





VILLAGE OF DOWNERS GROVE RECYCLING CAPABILITIES

Paper Items

- Office/School Paper
- Newspaper
- Magazines/Catalogs
- Glossy & Non-glossy inserts
- Shredded paper bagged in clear plastic bag
- Telephone Directories
- Advertising/Junk Mail
- Kraft paper bags
- Cardboard
- Paperboard/Chipboard
- Books (No leather cover books)
- Soda & Beer carrying cases
- No metal clips, spirals or binding
- Shredded paper must be bagged



Unaccepted Items

Items below are not accepted as recycling:

- Mirrors, light bulbs, window glass, ceramics
- Soiled paper fibers (oily pizza boxes, paper napkins, etc.)
- Medical waste
- Plastic bags
- Styrofoam, wood, plastic film, diapers
- Batteries



ACCEPTED MATERIALS FOR COMPOSTING



VILLAGE OF DOWNERS GROVE

MATERIALS ACCEPTED FOR COMPOSTING

What Food Scraps May Be Composted?

<u>Yes</u>	<u>No</u>
Fruits	Teabags & coffee filters
Vegetables	Meat, poultry or seafood (no shells or bones)
Bread, Grains	Paper products (paper towels, plates, napkins, egg cartons, pizza boxes)
Pasta, Cereal	Glass, plastics & styrofoam
Dairy (no liquids)	Diapers, pet litter & waste
Coffee grounds & tea leaves	Liquids, grease & oil



**Groot
Industries, Inc.**

2500 Landmeier Road
Elk Grove Village, IL 60007
Phone: 773/242-1977
Fax: 773/601-8639
www.groot.com

Since 1914

October 9, 2025

Mike Baker
Deputy Village Manager
Village of Downers Grove
850 Curtiss St
Downers Grove, IL 60515

Dear Mr. Baker:

Groot Industries appreciated the opportunity to meet with Village this past Tuesday and discuss our proposal in further detail. As requested, please find below two items that required follow up and clarification regarding our proposal and responses to the RFP process.

Default Cart Size

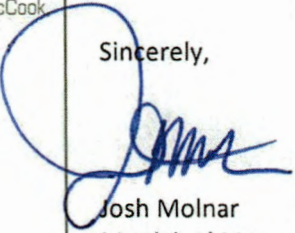
We can confirm that our proposal provides for a default cart size of 65 gallons for trash collection. During the transitional period, if a resident does not respond to communications distributed (brochure, customer portal) regarding available cart sizes, they would be provided with a 65 gallon trash cart.

Termination Language

Although we do NOT object to language that would grant the Village the ability to terminate the agreement under a default or failure to perform scenario, we would still object to language that allows the Village to terminate the agreement without cause or simply for convenience. This is consistent with our original and secondary submissions. While we understand this may be language common to other agreements the Village holds, the substantial level of capital it will require to execute this contract and services the Village is asking for produces a tremendous amount of risk to the Contractor. To put the time, labor and resources this contract would command at risk all while successfully performing its contractual obligations would seem to run inconsistent to the intent of a traditional termination clause. For this reason, we would ask for your consideration.

We would be in agreement with all other terms outlined within the latest RFP document. Please let me know if you have additional questions regarding these or other items related to our proposal.

Sincerely,


Josh Molnar
Municipal Manager
Groot Industries, Inc.

Service Locations
in Elk Grove Village, Chicago, McCook,
Round Lake Park, Elgin, Aurora

- Waste Collection
- Recycling Processor
- Dumpster Services
- Document Destruction
- Waste Audits
- Demolition Recycling



Recycled Paper