



Village of Downers Grove

Report for the Village Council Meeting

Table 1 - Council Agenda item.

Subject	Sophos Central Managed Detection and Response Subscription Renewal
Submitted By	Bill Herman, Director of Information Technology

Synopsis

A motion is requested to authorize the renewal of Sophos Central Managed Detection and Response Complete subscriptions, including 350 workstation and 50 server licenses for three years from CDW Government LLC of Vernon Hills, Illinois, in an amount of \$114,715.00.

Strategic Plan Alignment

Goals for 2025-2027 include *Excellent Municipal Services*.

Fiscal Impact

The Fiscal Year 2026 budget includes the necessary funds for this purchase in the Equipment Replacement Fund.

Recommendation

Approval on the August 4, 2026 Consent Agenda.

Background

This purchase is for the renewal of Sophos Central Managed Detection and Response. This service combines cybersecurity software and monitoring services to detect and respond to cybersecurity threats throughout the Village's workstations

and servers. It is commonly referred to as an MDR system, or Managed Detection and Response. In practical terms, MDR is the next step beyond traditional antivirus software commonly installed on individual computers. The cybersecurity software running locally on Village computers connects to a cloud-based management service. The main advantage of MDR is that it helps identify threats and quickly limit their impact without requiring additional staffing. The benefits of MDR include access to a Security Operations Center, 24-hour threat detection and response, and full-scale incident response.

Multiple quotes were not obtained for this purchase because CDW Government is the Village's designated reseller of Sophos software. Additionally, pricing was obtained through TIPS, The Interlocal Purchasing System, purchasing cooperative. TIPS is a national cooperative purchasing program serving government and nonprofit organizations.

Staff recommends the renewal of Sophos Central Managed Detection and Response Complete subscriptions, including 350 workstation and 50 server licenses for three years from CDW Government LLC of Vernon Hills, Illinois, in an amount of \$114,715.00.

Attachments

CDWG Quote



Thank you for choosing CDW. We have received your quote.

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[Brands](#)
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QUOTE CONFIRMATION

Pricing and Availability Notice

Due to ongoing supply chain challenges, some hardware manufacturers cannot guarantee product availability or pricing until the product is shipped. While we make every effort to honor quoted pricing, if a hardware manufacturer increases its price to CDW after a quote is issued or order is accepted, we may need to update your quoted price to reflect that change irrespective of any timeframes or validity periods set forth in the quote, including up to the date of shipment. In the event of a price adjustment, we will notify you prior to shipment. Any price adjustment would only occur if the hardware manufacturer increases its pricing to CDW.

BILL HERMAN,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PXRT832	7/9/2026	PXRT832	4657836	\$114,715.00

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Sophos Central Managed Detection and Response Complete - subscription licen Mfg. Part#: MDRCEU36AFRGAA Start Date: 9/1/2026 End Date: 8/31/2029 Electronic distribution - NO MEDIA Contract: TIPS 230105 Tech Solutions, Products, and GOV ONLY (230105)	350	7268897	\$284.23	\$99,480.50
Sophos Central Managed Detection and Response Complete Server - subscriptio Mfg. Part#: MDRCSS36BDRGAA Electronic distribution - NO MEDIA Contract: TIPS 230105 Tech Solutions, Products, and GOV ONLY (230105)	50	7270804	\$304.69	\$15,234.50
SOPHOS PEN TEST INT SML ADVISORY SVC Mfg. Part#: ASPTIS00ZZPCAA Electronic distribution - NO MEDIA Contract: TIPS 230105 Tech Solutions, Products, and GOV ONLY (230105)	1	8540972	\$0.00	\$0.00

SUBTOTAL	\$114,715.00
SHIPPING	\$0.00
SALES TAX	\$0.00
GRAND TOTAL	\$114,715.00

PURCHASER BILLING INFO	DELIVER TO
Billing Address: VILLAGE OF DOWNERS GROVE ACCTS PAYABLE 850 CURTISS ST DOWNERS GROVE, IL 60515-4761 Phone: (230) 434-5564 Payment Terms: Net 30 Days-Govt State/Local	Shipping Address: VILLAGE OF DOWNERS GROVE CHRISTINA DRAZENOVIC 850 CURTISS ST DOWNERS GROVE, IL 60515-4761 Phone: (230) 434-5564 Shipping Method: ELECTRONIC DISTRIBUTION
	Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515



Sales Contact Info

Philippe Stapp | (866) 551-9995 | philsta@cdwg.com

LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$114,715.00	\$3,246.43/Month	\$114,715.00	\$3,732.83/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

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This order is subject to CDW's Terms and Conditions of Sales and Service Projects at
<http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager.

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ADDENDUM TO TERMS AND CONDITIONS

The following terms shall apply to the Terms and Conditions of Quote #PXNC681 ("Agreement"), issued by CDW Government, LLC ("Contractor") to the Village of Downers Grove ("Village"). In the event of a conflict between the Terms and Conditions of the Agreement and this Addendum, this Addendum shall control. This Addendum is hereby expressly incorporated into the Terms and Conditions of any subsequent Statement of Work by and between Contractor and the Village.

A. CAMPAIGN DISCLOSURE

Contractor shall execute the Campaign Disclosure Certificate, attached hereto.

B. PATRIOT ACT COMPLIANCE

The Contractor represents and warrants to the Village that neither it nor any of its principals, shareholders, members, partners, or affiliates, as applicable, is a person or entity named as a Specially Designated National and Blocked Person (as defined in Presidential Executive Order 13224) and that it is not acting, directly or indirectly, for or on behalf of a Specially Designated National and Blocked Person. The Contractor further warrants to the Village that the Contractor and its principals, shareholders, members, partners, or affiliates, as applicable are not, directly or indirectly, engaged in, and are not facilitating, the transactions contemplated by this Contract on behalf of any person or entity named as a Specially Designated National and Blocked Person.

C. NONDISCRIMINATION

Contractor shall, as a party to a public contract:

- (a) Refrain from unlawful discrimination in employment and undertake affirmative action to assure equality of employment opportunity and eliminate the effects of past discrimination;
- (b) Certify that it is an "equal opportunity employer" as defined by Section 2000(e) of Chapter 21, Title 42, U.S. Code Annotated and Executive Orders #11246 and #11375, which are incorporated herein by reference. The Equal Opportunity clause, Section 6.1 of the Rules and Regulations of the Department of Human Rights of the State of Illinois, is a material part of this Contract.

It is unlawful to discriminate on the basis of race, color, sex, national origin, ancestry, age, marital status, physical or mental handicap or unfavorable discharge for military service. Contractor shall comply with standards set forth in Title VII of the Civil Rights Act of 1964, 42 U.S.C. Sec. 2000 *et seq.*, The Human Rights Act of the State of Illinois, 775 ILCS 5/1-101 *et seq.*, and The Americans With Disabilities Act, 42 U.S.C. Sec. 12101 *et seq.*

D. SEXUAL HARASSMENT POLICY

The Contractor, as a party to a public contract, represents that it has a written sexual harassment policy.

E. EQUAL EMPLOYMENT OPPORTUNITY

In the event of the Contractor's non-compliance with the provisions of this Equal Employment Opportunity Clause, the Illinois Human Rights Act or the Rules and Regulations of the Illinois Department of Human Rights ("Department"), the Contractor may be declared ineligible for future contracts or subcontracts with the State of Illinois or any of its political subdivisions or municipal corporations, and the contract may be canceled or voided in whole or in part, and such other sanctions or penalties may be imposed or remedies invoked as provided by statute or regulation. During the performance of this Contract, the Contractor agrees as follows:

That it will not discriminate against any employee or applicant for employment because of race, color, religion, sex, marital status, national origin or ancestry, age, physical or mental handicap unrelated to ability, sexual orientation, sexual identity or an unfavorable discharge from military service; and further that it will examine all job classifications to determine if minority persons or women are underutilized and will take appropriate affirmative action to rectify any such underutilization.

That, in all solicitations or advertisements for employees placed by it or on its behalf, it will state that all applicants will be afforded equal opportunity without discrimination because of race, color, religion, sex, marital status, national origin or ancestry, age, physical or mental handicap unrelated to ability, or an unfavorable discharge from military services.

That it will include verbatim or by reference the provisions of this clause in every subcontract it awards under which any portion of the contract obligations are undertaken or assumed, so that such provisions will be binding upon such subcontractor. In the same manner as with other provisions of this contract, the Contractor will be liable for compliance with applicable provisions of this clause by such subcontractors; and further it will promptly notify the contracting agency and the Department in the event any subcontractor fails or refuses to comply therewith. In addition, the Contractor will not utilize any subcontractor declared by the Illinois Human Rights Commission to be ineligible for contracts or subcontracts with the State of Illinois or any of its political subdivision or municipal corporations.

F. DRUG FREE WORK PLACE

Contractor, as a party to a public contract, certifies and agrees that it will provide a drug free workplace and that it has a policy addressing same.

G. INDEMNITY AND HOLD HARMLESS AGREEMENT

To the fullest extent permitted by law, the Contractor shall indemnify, keep and save harmless the Village and its agents, officers, and employees, against all injuries, deaths, losses, damages, claims, suits, liabilities, judgments, costs and expenses, which may arise directly or indirectly from any negligence or from the reckless or willful misconduct of the Contractor, its employees, or its sub-contractors, and the Contractor, its employees, or

its sub-contractors, and the Contractor shall at its own expense, appear, defend and pay all charges of attorneys and all costs and other expenses arising therefrom or incurred in connection therewith, and, if any judgment shall be rendered against the Village in any such action, the Contractor shall, at its own expense, satisfy and discharge the same. This Agreement shall not be construed as requiring the Contractor to indemnify the Village for its own negligence. The Contractor shall indemnify, keep and save harmless the Village only where a loss was caused by the negligent, willful or reckless acts or omissions of the Contractor, its employees, or its sub-Contractors. The indemnity obligations set forth herein shall supersede anything in the Agreement to the contrary.

All provisions of the Agreement that provide or require the Village to indemnify Contractor are hereby deleted from the Agreement, including but not limited to those provisions set forth in the Sections of the Agreement titled as “Access” and “Warranties”.

H. COOPERATION WITH FOIA COMPLIANCE

Notwithstanding anything in the Agreement to the contrary, Contractor acknowledges that the Freedom of Information Act may apply to public records in possession of the Contractor or a subcontractor. Contractor and all of its subcontractors shall cooperate with the Village in its efforts to comply with the Freedom of Information Act. 5 ILCS 140/1 *et seq.*

The last sentence of the section of the Terms and Conditions of the Agreement titled, “Confidential Information” is hereby deleted in its entirety.

I. BILLING & PAYMENT PROCEDURE

The Section of the Terms and Conditions of the Agreement titled “Payment” is hereby deleted in its entirety and replaced with the following: “Contractor will invoices associated with the services outlined in the Quotes that will be billed to the Village. Once an invoice and receipt of service have been verified by the Village, the invoice will be processed for payment in accordance with the Village’s payment schedule. The Village will comply with the Local Government Prompt Payment Act, 50 ILCS 505/1 *et seq.*, in that any bill approved for payment must be paid or the payment issued to the Contractor within 60 days of receipt of a proper bill or invoice. If payment is not issued to the Contractor within this 60 day period, an interest penalty of 1.0% of any amount approved and unpaid shall be added for each month or fraction thereof after the end of this 60 day period, until final payment is made. This provision expressly supersedes any provision of the Agreement to the contrary.”

J. DISADVANTAGED BUSINESS ENTERPRISE (DBE) Certification

Pursuant to 35 ILCS 200/18-50.2, Contractor and all subcontractors are required to complete and submit a Vendor DBE certification, regardless of DBE status. Contractor shall complete and require all its subcontractors to complete the DBE certification for this project at www.downers.us/vss. The information necessary for the Contractor and all subcontractors to complete the certification includes the following: DBE Classification (minority-owned, women-owned, persons with disabilities-owned, veteran-owned, or

none); if DBE, whether the company holds a certificate or self-certifies; if self-certifying, whether the company qualifies as a small business under the U.S. Small Business Administration standards; the company's name, address, city, state and zip code; company's contact person's name, title, telephone number and email address. NO PAYMENTS WILL BE MADE TO THE CONTRACTOR BY THE VILLAGE UNLESS AND UNTIL ALL OF THE CERTIFICATIONS FOR THE CONTRACTOR AND SUBCONTRACTORS HAVE BEEN COMPLETED

Brian Fisher, Director Program Management
Print Name & Title

Date

CAMPAIGN DISCLOSURE CERTIFICATE

The Campaign Disclosure Certificate is required pursuant to the Village of Downers Grove Council Policy on Ethical Standards and is applicable to those campaign contributions made to any member of the Village Council.

Said Campaign Disclosure Certificate requires any individual or entity bidding to disclose campaign contributions, as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4), made to current members of the Village Council within the five (5) year period preceding the date of the bid or proposal release.

By signing the Contract, Contractor agrees to refrain from making any campaign contributions as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4) to any Village Council member and any challengers seeking to serve as a member of the Downers Grove Village Council.

Under penalty of perjury, I declare:

☒ Contractor has not contributed to any elected Village position within the last five (5) years.


Signature

Brian Fisher
Print Name

☐ Contractor has contributed a campaign contribution to a current member of the Village Council within the last five (5) years.

Print the following information:

Name of Contributor: _____
(company or individual)

To whom contribution was made: _____

Year contribution made: _____ Amount: \$ _____

Signature

Print Name