



Village of Downers Grove

Report for the Village Council Meeting

Table 1 - Council Agenda item.

Subject	Fleet Management Software Upgrade
Submitted By	David Moody, Director of Public Works

Synopsis

A motion has been prepared authorizing execution of a 39-month contract with Samsara Inc., of San Francisco, CA, in the amount of \$226,074.88 for fleet management software and hardware (average of \$69,562 per year).

Strategic Plan Alignment

The goals for 2025 – 2027 include *Exceptional Municipal Services*.

Fiscal Impact

The Fiscal Year 2026 budget includes a total of \$75,000 for Vehicle Dash Cameras (\$45,000 in the General Fund and \$30,000 in the Risk Management Fund). Future years will be budgeted accordingly.

Recommendation

Approval on the September 8, 2026 Consent Agenda.

Background

The Village of Downers Grove Fleet Services Division maintains the Village's fleet of vehicles and equipment. To assist with managing the maintenance of the Village's

fleet, staff use fleet management software to track repairs and preventative maintenance. The Village has used Computerized Fleet Analysis (CFA) since 2006. While this software has performed well, it does not provide many of the additional features that other fleet management software systems currently provide. Due to this, staff sought to upgrade the current software to a comprehensive fleet management software that provides the following features:

- Full lifecycle tracking for fleet assets
- Easy management of fleet repairs and preventative maintenance
- Engine Diagnostics and Vehicle Telemetry (collecting real time data from a vehicle's sensors and transmitting it to a remote system for monitoring)
- Fuel and energy usage tracking
- Electric Vehicle support
- Easy scheduling of maintenance work by providing a calendar for users
- Vehicle Dash Camera integration
- Winter Operations and road salt usage information

A Request for Proposals (RFP) was issued in accordance with the Village's purchasing policy. Five (5) proposals were received. After reviewing the proposals, Samsara Inc., was identified as the firm with the proposal that best meets the needs of the Village. Discussions with Samsara subsequent to the issuance of the RFP ultimately culminated in one contract through the Sourcewell purchasing cooperative that contemplates the solutions described below.

Samsara provides a fleet software system that delivers all of the functionality desired by Village staff. It also includes vehicle telematics that provide valuable real time data not currently available to the fleet services division. This data includes vehicle engine faults, engine idling, and battery level. This information will be used by the Fleet Services Division to catch vehicle maintenance issues early.

The Samsara fleet software and vehicle telematics tie directly with the Samsara vehicle dash cams. The Samara vehicle dash cams are part of a risk management program that improves driver behavior and reduces collision costs by focusing on driving behavior. It also provides a training program for driver improvement. It addresses the causes of poor driving behaviors by combining data and video analytics with real-time driver feedback and coaching.

The Village has been using a vehicle dash cam system since 2014. The system has demonstrated the ability to change driver behavior for the good of the organization. Moving the dash cam system to the Samsara systems allows staff to consolidate multiple software and hardware programs under one provider, removing the challenge of staff having to coordinate with multiple vendors when troubleshooting software/hardware issues.

Staff recommends award of this contract to Samsara Inc. based on their understanding of the project, capability of the software, ability to consolidate services currently provided by multiple software systems, and proposed costs. Samsara also received positive references from the City of Batavia, City of Geneva, and the Village of Skokie.

Attachments

Agreement



Quote #: Q-2633380

Sourcwell Contract #: 102924-SAM

Issued Date: 08-18-2026
Expires 10-01-2026
Order Number: S-2871870

Payment Information:
Payment Method: Check/Wire
Payment Terms: Net 30
Payment Frequency: Direct Annual
Estimated Ship Date: 09-30-2026

Prepared For:
Village of Downers Grove
850 Curtiss St.
Downers Grove,
Illinois
60515-4782

Prepared By:
Hunter Spangler
hunter.spangler@samsara.com

Cost Overview

License Term: 39 Months

Total License Cost over 39 Months	\$226,074.88
Hardware and Accessories	Included
Shipping and Handling*	\$1,152.68
Total Sales Tax*	\$0.00
Total Contract Value ¹	\$227,227.52
First Invoice ¹ October - 12/31/26- (3 months) \$17,390.32 + shipping \$1152.68	\$18,543.02
Second Invoice ² 1/1/27 - 12/31/27 (12 months)	\$69,561.50
Third Invoice ² 1/1/28 - 12/31/28 (12 months)	\$69,561.50
Fourth Invoice ² 1/1/29 - 12/31/29 (12 months)	\$69,561.50

¹Estimated value, actual invoice amount may change based on product fulfillment date, Includes estimated sales tax

²Amount displayed is for products purchased in this order only, Includes estimated sales tax

*If shipping is "Pending" - Amount is pending due to size of order; Shipping and Handling subject to change

*Sales tax subject to change: If Sales tax is "Pending" – Final amount will be provided prior to payment

3% fee only applies to US - (CAD, MX, EMEA are exempt)



Product Overview

SHIP TO Timothy Vos		
700 Curtiss St		
Downers Grove, Illinois, 60515-4046		
United States		
Hardware & Accessories	Net Unit Price	Total Price
Vehicle IoT Gateway, model VG55	Included	Included
HW-VG55-NA• QTY: 124		
Enhanced VG Series OBDII J1962 L-mount cable	Included	Included
CBL-VG-COBDII-Y1• QTY: 90		
Dual-facing dash-camera, series 4	Included	Included
HW-CM34• QTY: 71		
Enhanced VG Series OBDII J1962 universal-mount cable	Included	Included
CBL-VG-COBDII-Y0• QTY: 30		
RS-232 to USB Adapter	Included	Included
ACC-RS232• QTY: 25		
CARB Executive Order Sticker and Instruction Insert	Included	Included
ACC-VG-ASTKR• QTY: 24		
Enhanced VG Series J1939 or J1708 (9-pin)	Included	Included



SHIP TO Timothy Vos		
700 Curtiss St		
Downers Grove, Illinois, 60515-4046		
United States		
Hardware & Accessories	Net Unit Price	Total Price

CBL-VG-CJ1939• QTY: 24		
Vehicle IoT Gateway, model VG55	Included	Included
HW-VG55-NA• QTY: 24		
CARB Executive Order Sticker and Instruction Insert	Included	Included
ACC-VG-ASTKR• QTY: 20		
Enhanced VG Series J1939 or J1708 (9-pin)	Included	Included
CBL-VG-CJ1939• QTY: 20		
Enhanced VG series 1226 cable	Included	Included
CBL-VG-CRP1226• QTY: 10		
AG53 Powered Asset Gateway	Included	Included
HW-AG53• QTY: 7		
AG J1939 9pin Cable	Included	Included
CBL-AG-B9PIN• QTY: 7		
Total Price:		Included



Licenses	Annual Unit Price	Total Annual Price
Asset Maintenance		
	\$59.99	\$13,018.00
LIC-MAINT• QTY: 217		
Telematics Premier Public Sector		
	\$198.00	\$24,552.00
LIC-VG-PREMIER-PS• QTY: 124		
Safety Premier (Dual Camera)		
	\$360.00	\$25,560.00
LIC-CM-D-PREMIER• QTY: 71		
Telematics Enterprise		
	\$239.98	\$5,759.56
LIC-VG-ENTERPRISE• QTY: 24		
Plus License for Powered Asset Gateways		
	\$95.99	\$671.94
LIC-AG-PWR-PLUS• QTY: 7		
Total Price:		\$69,561.50



Billing Details:

Bill To:

Village of Downers Grove
850 Curtiss St.
Downers Grove, IL 60515

Billing Contact:

Name: Dave Moody
Title: Director of Public Works
Billing Email: dmoody@downers.us
Phone Number: 6304345474

Does your organization require a purchase order (PO) in order to process payment to vendors?

.....

If yes, please provide the PO Number:

If your organization requires invoice submission via an electronic invoice portal, please email any e-invoicing requirements to billingsupport@samsara.com.

Please email any tax documentation to billingsupport@samsara.com.



Thank you for considering Samsara

Samsara's mission is to increase the safety, efficiency, and sustainability of the operations that power the global economy. We are the pioneer of the Connected Operations Cloud, which allows businesses that depend on physical operations to harness IoT data to develop actionable business insights and improve their operations. We are pleased to offer you the Samsara products and services included in this Order Form.

What is included?

Samsara's connected operations solution includes the Products listed in this Order Form. Licenses provide all features included in the respective license, including access to the following as applicable:

- Access to the Samsara Hosted Software dashboard and as applicable mobile App features
- Samsara Software updates
- API access for integration with third party systems as applicable to your licenses
- Support and maintenance for Samsara Products as applicable
- Access to learning resources

Payment Terms

This order form includes a license fee for the Samsara Software associated with the Hardware to be paid annually beginning on the License Start Date and, if applicable, a one-time Hardware cost to be paid upfront as of the license start date. The annual fees are payable by recurring wire transfer. All transfers made by credit card are subject to a processing fee up to 3%, subject to applicable law. Late payments are subject to a 1.5% per month late fee. If license payments are delinquent by 30 days, Samsara may suspend the Service until late payments are remitted.

License Term

The license term for the Samsara Software licenses purchased under this Order Form begins on the day Samsara activates the applicable Samsara Software license by providing you a claim number and access to the Hosted Software ("License Start Date"). If Hardware associated with a then-unactivated Samsara Software license will be shipped to you under this Order Form, such Samsara Software license will be activated on the day the Samsara Hardware ships. Notwithstanding the foregoing, if you are renewing the license term for a previously-activated Samsara Software license under this Order Form, the License Start Date for the renewal license term shall be the day that Samsara extends your access to the Hosted Software for the renewal license term. Samsara Hardware requires a valid license to function.

Samsara may ship Hardware under this Order Form subject to a schedule as mutually agreed between the Parties or as determined by Samsara. By signing this Order Form, you confirm that each "Ship To" delivery address set forth herein is accurate and that any individual accepting delivery at that address is authorized to do so on your behalf. To the extent such Hardware is associated with then-unactivated Samsara Software licenses, the Samsara Software license term for each such Hardware device will start on the day that device ships regardless of the shipment schedule for the other such Hardware devices. If all such Hardware is shipped in one shipment, the license term for all such Hardware will be the full license term under this Order Form. If such Hardware is shipped in multiple shipments, only the license term of such



Hardware in the initial shipment will be such full license term. The license term of the remaining such Hardware shipped after the initial shipment will be set to match the then-remaining license term of the initial shipment, so that the license term for all such Hardware under this Order Form expires on the same date. The total cost of the licenses for such Hardware shipped after the initial shipment will be pro-rated based on their actual license term, rounded up to the nearest month, as compared to the full license term under this Order Form. Certain payment amounts under this Order Form assume that the entire order is fulfilled at the same time and are subject to potential reduction based on the actual schedule of order fulfillment.

You agree that you will only use the features included with the Samsara Software licenses purchased under this Order Form ("Licensed Scope"). Samsara reserves the right to audit usage of Samsara Software and to remove your access to such features beyond the Licensed Scope (for example, the licensed feature scope or licensed user count, as applicable) at any time. If you would like to use features beyond the Licensed Scope, you are required to purchase the applicable Samsara Software licenses and if applicable install the applicable Hardware that include such scope. If Samsara becomes aware that you are using features beyond the Licensed Scope, Samsara reserves the right to charge you for the applicable Samsara Software licenses that include such Licensed Scope at list price, and you agree to immediately pay such amounts. Samsara further reserves the right to change, discontinue, or remove features included in a Samsara Software license at any time.

You acknowledge and agree that, during your license term, you may not downgrade your Samsara Software license plan to a lower Samsara Software license plan (e.g., downgrading your "Enterprise" license to a "Premier" license).

Support and Warranty

Samsara stands behind its Products. During the applicable warranty period, defective Hardware will be remedied pursuant to our Hardware Warranty Policy at www.samsara.com/support/hardware-warranty. Additional support information can be found at www.samsara.com/support.

Terms

Unless otherwise set forth herein, your use and access of the Hardware, Products, and Services specified herein are governed by Samsara's standard terms of service found at <https://www.samsara.com/legal/public-sector-customers-platform-terms-of-service/>, unless the Parties have entered into a separate terms of service agreement and/or a separate terms of service agreement is attached to the Order Form, in which case such separate terms of service agreement shall govern (the 'Terms of Service') provided that notwithstanding anything stated in the Terms of Service to the contrary, Customer agrees the following sections from Samsara's standard terms of service found at <https://www.samsara.com/legal/public-sector-customers-platform-terms-of-service/> shall apply: License (Section 4), Product Updates (Section 7), Data Protection Addendum (Section 10.3), Non-Samsara Products (Section 14), and Hardware Warranty (Section 17). You agree to be bound by the Terms of Service, and any capitalized terms not defined herein shall have the meaning set forth in the Terms of Service. The terms and conditions of the Terms of Service and this Order Form are the exclusive agreement of the parties with respect to the subject matter hereof and no other terms or conditions, including those associated with any Customer payment portal or onboarding of Samsara as a Customer vendor, shall be binding upon Samsara or otherwise have any force or effect.

To the extent Samsara allows you to make subsequent purchases of Products via Purchase Order without a corresponding Quote, you agree that (i) such Purchase Order shall be subject to the terms and conditions of this Order Form, including with respect to payment and license terms, as well as the applicable Terms of Service; and (ii) to the extent there is a conflict between such Purchase Order and this Order Form, including with respect to payment and license terms, as well as the applicable Terms of Service, the terms of this Order Form shall prevail, and no additional terms included in such Purchase Order that are not included in this Order Form shall apply. You acknowledge and agree that any reference to a Purchase Order in this Order Form is solely for your convenience in record keeping, and the existence of a Purchase Order or any delivery of Products to you following receipt of any Purchase Order shall not be deemed an acknowledgment of or agreement to any terms or conditions associated with any such Purchase Order or in any way be deemed to modify, alter, supersede or supplement the Terms of Service or this Order Form.



Notwithstanding anything to the contrary in the Terms of Service, Customer represents and warrants that it is a tax-exempt organization and agrees to provide to Samsara any applicable documentation to confirm Customer's tax-exempt status.

Notwithstanding anything to the contrary in the Terms of Service, this Order Form shall not automatically renew at the end of the applicable Samsara Software license term.

This Order Form is governed by the laws of the State of Illinois without regard to its conflict of laws provisions. Exclusive jurisdiction and venue for actions arising from or related to this Order Form or Customer's use of the Products that cannot be resolved by the Parties within a period of sixty (60) days after notice of a dispute has been given by one Party hereunder to the other, will be the state and federal courts located in or nearest to DuPage County, Illinois, United States, and both Parties consent to the jurisdiction of such courts with respect to any such actions.

Samsara will defend (or settle), at its expense, any actual or threatened third-party action, suit or proceeding against Customer ("Claim") to the extent such Claim is based on an allegation that Samsara's Products or any part thereof, as of its delivery date under this Order Form, infringes a valid United States patent or copyright or misappropriates a third party's trade secret, and will indemnify Customer for any costs, damages and reasonable attorneys' fees attributable to such Claim that are awarded against Customer. Samsara's obligations under this section are contingent upon: (a) Customer providing Samsara with prompt written notice of such Claim; (b) Customer providing reasonable cooperation to Samsara, at Samsara's expense, in the defense and settlement of such Claim; and (c) Samsara having sole authority to defend or settle such Claim. In the event that Samsara's right to provide the Products is enjoined or in Samsara's reasonable opinion is likely to be enjoined, Samsara may obtain the right to continue providing the Products, replace or modify the Products so that it becomes non-infringing, or, if such remedies are not reasonably available, terminate this Order Form without liability to Customer and Customer will be provided a Refund. THE FOREGOING STATES THE ENTIRE OBLIGATION OF SAMSARA AND ITS LICENSORS WITH RESPECT TO ANY ALLEGED OR ACTUAL INFRINGEMENT OR MISAPPROPRIATION OF INTELLECTUAL PROPERTY RIGHTS BY THE PRODUCTS. Samsara will have no liability under this provision to the extent that any Claim results from: (a) modifications to the Products made by a party other than Samsara or a party acting on Samsara's behalf; (b) the combination, operation or use of the Products with equipment, devices, software or data not supplied by Samsara; (c) Customer's failure to use updated or modified versions of the Products provided by Samsara; (d) Samsara's compliance with any designs, specifications or plans provided by Customer; or (e) Customer's use of the Products other than in accordance with the Terms of Service or any Documentation.

**Notice of Confidentiality**

Except as legally required under applicable public records request laws, provided that you use reasonable efforts to provide Samsara with advance notice of any such disclosure, you agree that the pricing and payment terms specified in this Order Form shall (i) be held in strict confidence; (ii) not be disclosed to any Samsara competitor or other entity, except as pre-approved in writing by Samsara; and (iii) not be used except to evaluate the suitability of the Samsara Products for your business. You will immediately notify Samsara in the event of any unauthorized use or disclosure under these terms. Violation of these obligations will cause irreparable harm to Samsara for which Samsara may obtain compensatory and timely injunctive relief from a court, as well as any other remedies that may be available, including recovery of all reasonable attorney's fees and costs incurred in seeking such remedies. Your obligations specified herein shall last until the pricing and payment terms herein are, through no fault or action by you, public. This Order Form is a legally binding agreement between you ("Customer") and Samsara Inc. ("Samsara"). IN WITNESS WHEREOF, Customer has caused this Order Form to be executed by its duly authorized representative.

I confirm acceptance of this Order Form on behalf of the Customer identified herein and represent and warrant that I have full and complete authority to bind the Customer to this Order Form, including all terms and conditions herein. Please confirm acceptance of this Order Form by signing below:

Signature**Print Name:****Date:**

**ADDENDUM TO QUOTE PREPARED BY SAMSARA INC.
AND PROVIDED TO VILLAGE OF DOWNERS GROVE**

The following terms shall apply to Quote #: Q-2633380 (“Proposal”) prepared by Samsara Inc. (“Contractor”) and provided to the Village of Downers Grove (“Village”). In the event of a conflict between the terms of this Addendum and the Proposal or Samsara Terms of Service as incorporated into the Proposal by reference, these terms shall control:

A. [RESERVED.]

B. CAMPAIGN DISCLOSURE

Contractor shall execute the Campaign Disclosure Certificate, attached hereto as Exhibit A.

The Campaign Disclosure Certificate is required pursuant to the Village of Downers Grove Council Policy on Ethical Standards and is applicable to those campaign contributions made to any member of the Village Council.

Said Campaign Disclosure Certificate requires any individual or entity entering into an agreement to disclose campaign contributions, as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4), made to current members of the Village Council within the five (5) year period preceding the date of the agreement.

By signing the agreement, Contractor agrees to refrain from making any campaign contributions as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4) to any Village Council member and any challengers seeking to serve as a member of the Downers Grove Village Council.

C. PATRIOT ACT COMPLIANCE

The Contractor represents and warrants to the Village that neither it nor any of its employees or contractors, as applicable, is a person or entity named as a Specially Designated National and Blocked Person (as defined in Presidential Executive Order 13224) and that it is not acting, directly or indirectly, for or on behalf of a Specially Designated National and Blocked Person. The Contractor further represents and warrants to the Village that the Contractor and its employees and contractors, as applicable are not, directly or indirectly, engaged in, and are not facilitating, the transactions contemplated by this Agreement on behalf of any person or entity named as a Specially Designated National and Blocked Person.

D. NONDISCRIMINATION

Contractor shall, as a party to a public contract:

- (a) Refrain from unlawful discrimination in employment and undertake affirmative action to assure equality of employment opportunity and eliminate the effects of past discrimination;

- (b) The Contractor certifies that it is an "equal opportunity employer" as defined by Section 2000(e) of Chapter 21, Title 42, U.S. Code Annotated and Executive Orders #11246 and #11375, which are incorporated herein by reference. The Equal Opportunity clause, Section 6.1 of the Rules and Regulations of the Department of Human Rights of the State of Illinois, is a material part of any contract awarded on the basis of this proposal.

It is unlawful to discriminate on the basis of race, color, sex, national origin, ancestry, age, marital status, physical or mental handicap or unfavorable discharge for military service. Contractor shall comply with standards set forth in Title VII of the Civil Rights Act of 1964, 42 U.S.C. Secs. 2000 et seq., The Human Rights Act of the State of Illinois, 775 ILCS 5/1-101 et. seq., and The Americans With Disabilities Act, 42 U.S.C. Secs. 12101 et. seq.

E. SEXUAL HARASSMENT POLICY

The Contractor, as a party to a public contract, shall have a written sexual harassment policy that:

- 14.1.1 Notes the illegality of sexual harassment;
- 14.1.2 Sets forth the State law definition of sexual harassment;
- 14.1.3 Describes sexual harassment utilizing examples;
- 14.1.4 Describes the Contractor's internal complaint process including penalties;
- 14.1.5 Describes the legal recourse, investigative and complaint process available through the Illinois Department of Human Rights and the Human Rights Commission and how to contact these entities; and
- 14.1.6 Describes the protection against retaliation afforded under the Illinois Human Rights Act.

F. EQUAL EMPLOYMENT OPPORTUNITY

In the event of the Contractor's non-compliance with the provisions of this Equal Employment Opportunity Clause, the Illinois Human Rights Act or the Rules and Regulations of the Illinois Department of Human Rights ("Department"), the Contractor may be declared ineligible for future contracts or subcontracts with the State of Illinois or any of its political subdivisions or municipal corporations, and the Contract may be canceled or voided in whole or in part, and such other sanctions or penalties may be imposed or remedies invoked as provided by statute or regulation. During the performance of this Contract, the Contractor agrees as follows:

That it will not discriminate against any employee or applicant for employment because of race, color, religion, sex, marital status, national origin or ancestry, age, physical or mental handicap unrelated to ability, sexual orientation, sexual identity or an unfavorable discharge from military service; and further that it will examine all job classifications to determine if minority persons or women are underutilized and will take appropriate affirmative action to rectify any such underutilization.

That, if it hires additional employees in order to perform this Contract or any portion thereof, it will determine the availability (in accordance with the Department's Rules and Regulations) of minorities and women in the area(s) from which it may reasonably recruit and it will hire for each job classification for which employees are hired in such a way that minorities and women are not underutilized.

That, in all solicitations or advertisements for employees placed by it or on its behalf, it will state that all applicants will be afforded equal opportunity without discrimination because of race, color, religion, sex, marital status, national origin or ancestry, age, physical or mental handicap unrelated to ability, or an unfavorable discharge from military services.

That it will send to each labor organization or representative of workers with which it has or is bound by a collective bargaining or other agreement or understanding, a notice advising such labor organization or representative of the Contractor's obligations under the Illinois Human Rights Act and the Department's Rules and Regulations. If any such labor organization or representative fails or refuses to cooperate with the Contractor in its efforts to comply with such Act and Rules and Regulations, the Contractor will promptly so notify the Department and the contracting agency and will recruit employees from other sources when necessary to fulfill its obligations thereunder.

That it will submit reports as required by the Department's Rules and Regulations, furnish all relevant information as may from time to time be requested by the Department or the contracting agency, and in all respects comply with the Illinois Human Rights Act and the Department's Rules and Regulations.

That at most once per year, upon sixty (60) days prior written notice, at the contracting agency's expense, it will provide documentation to the contracting agency electronically sufficient to demonstrate compliance with the Illinois Human Rights Act and the Department's Rules and Regulations.

In the same manner as with other provisions of this contract, the Contractor will be liable for compliance with applicable provisions of this clause by such subcontractors; and further it will promptly notify the contracting agency and the Department in the event any subcontractor fails or refuses to comply therewith. In addition, the Contractor will not utilize any subcontractor declared by the Illinois Human Rights Commission to be ineligible for contracts or subcontracts with the State of Illinois or any of its political subdivision or municipal corporations.

G. DRUG FREE WORK PLACE

Contractor, as a party to a public contract, certifies and agrees that it will provide a drug free workplace by:

Publishing a statement: (1) Notifying employees that the unlawful manufacture, distribution, dispensation, possession or use of a controlled substance, including cannabis, is prohibited in Contractor's workplace. (2) Specifying the actions that will be taken against employees for violations of such prohibition. (3) Notifying the employee that, as a condition of employment on such contract or grant, the employee will: (A) abide by the terms of the statement; and (B) notify the employer of any criminal drug statute conviction for a violation occurring in the workplace no later than five (5) days after such conviction.

Establishing a drug free awareness program to inform employees about: (1) the dangers of drug abuse in the workplace; (2) any available drug counseling, rehabilitation and employee assistance programs; (3) the penalties that may be imposed upon employees for drug violations.

Providing a copy of the statement required above to each employee engaged in the performance of the Contract or grant and to post the statement in a prominent place in the workplace.

Notifying the contracting or granting agency within ten (10) days after receiving notice of any criminal drug statute conviction for a violation occurring in the workplace from an employee or otherwise receiving actual notice of such conviction.

Imposing a sanction on, or requiring the satisfactory participation in a drug abuse assistance or rehabilitation program by, any employee who is so convicted as required by section 5 of the Drug Free Workplace Act.

Assisting employees in selecting a course of action in the event drug counseling, treatment and rehabilitation is required and indicating that a trained referral team is in place.

Making a good faith effort to continue to maintain a drug free workplace through implementation of the Drug Free Workplace Act.

H. [Reserved.]

I. COOPERATION WITH FOIA COMPLIANCE

Contractor acknowledges that the Freedom of Information Act may apply to public records in possession of the Contractor. Contractor shall reasonably cooperate with the Village in its efforts to comply with the Freedom of Information Act. 5 ILCS 140/1 et. seq. Notwithstanding anything in the Proposal to the contrary, the Village shall not be obligated to obtain Contractor's prior consent to distribution of the Proposal pursuant to a valid Freedom of Information Request.

J. DISADVANTAGED BUSINESS ENTERPRISE (DBE) CERTIFICATION

Pursuant to 35 ILCS 200/18-50.2, Contractor is required to complete and submit a Contractor DBE certification, regardless of DBE status. Contractor shall complete the DBE certification for this project at www.downers.us/vss. The information necessary for the Contractor to complete the certification includes the following: DBE Classification (minority-owned, women-owned, persons with disabilities-owned, veteran-owned, or none); if DBE, whether the company holds a certificate or self-certifies; if self-certifying, whether the company qualifies as a small business under the U.S. Small Business Administration standards; the company's name, address, city, state and zip code; company's contact person's name, title, telephone number and email address.

K. W-9

If Contractor has not previously provided Village with a W-9, Contractor shall provide Village a completed W-9 upon request.

CONTRACTOR:

Samsara Inc.
Company Name

1 De Haro St.
Street Address of Company

San Francisco, CA 94107
City, State, Zip

415 985 2400
Business Phone

Date: September 2, 2026

legalnotices@samsara.com
Email Address

Hunter Spangler
Contact Name (Print)

415 985 2400
24-Hour Telephone


Signature of Officer
Adam Eltoukhy
Executive Vice President & Chief Administrative Officer
Print Name & Title

VILLAGE OF DOWNERS GROVE:

Authorized Signature

Title

Date

ATTEST:

Signature of Village Clerk

Date

EXHIBIT A CAMPAIGN DISCLOSURE CERTIFICATE

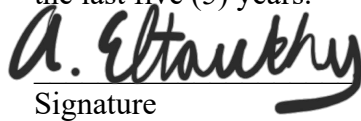
The Campaign Disclosure Certificate is required pursuant to the Village of Downers Grove Council Policy on Ethical Standards and is applicable to those campaign contributions made to any member of the Village Council.

Said Campaign Disclosure Certificate requires any individual or entity bidding to disclose campaign contributions, as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4), made to current members of the Village Council within the five (5) year period preceding the date of the bid or proposal release.

Contractor agrees to refrain from making any campaign contributions as defined in Section 9-1.4 of the Election Code (10 ILCS 5/9-1.4) to any Village Council member and any challengers seeking to serve as a member of the Downers Grove Village Council.

Under penalty of perjury, I declare:

☒ Contractor has not contributed to any elected Village position within the last five (5) years.


Signature

Adam Eltoukhy

Print Name

☐ Contractor has contributed a campaign contribution to a current member of the Village Council within the last five (5) years.

Print the following information:

Name of Contributor: _____
(company or individual)

To whom contribution was made: _____

Year contribution made: _____ Amount: \$ _____

Signature

Print Name